

ABSTRACT**THE EFFECT OF TRAINING AND MOTIVATION TO EMPLOYEES
PERFORMANCE OF PT. UNITED TRACTOR OF BANDAR LAMPUNG
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The aim of this research is to determine the effect of Training to Employees Performance, to determine the effect of Motivation to Employees Performance and to determine the effect of Training and Motivation to Employees Performance of PT. United Tractor of Bandar Lampung Branch. The type of this research uses quantitative research and the method uses the associative. The data resources use the primary and secondary datas. The data collecting method in this research uses library research and field research. The population in this research is 30 employees as the sample. The taking sample technique is nonprobability sampling with the census technique. The instrument requirement test uses normality, linearity and multicoleniarity test. The method analysis data uses multiple linear regression and the hyphotesis test uses t test and F test. The result of this research shows that Training effects significantly to Employees Performance, Motivation effects significantly to Employees Performance and Training and Motivation effect significantly to Employees Performance of PT. United Tractor of Bandar Lampung Branch.

Key Words : Training, Motivation, Employees Performance.

