

LAMPIRAN

Lampiran 1 Kuesioner

Bandar Lampung, Juli 2024

Hal : Permohonan Bantuan Pengisian Kuesioner

Kepada Yth :

Sdr/ i

Di Tempat

Dengan ini saya :

Nama : Shinta Riana
NPM : 2012110195
Program Studi : S1 Manajemen
Dosen Pembimbing : Niken Paramitasari, S.E., M.M

Dengan Hormat,

Bersama ini saya sampaikan bahwa saya bermaksud mengadakan penelitian pada konsumen Es Teh Indonesia Cabang Bandar Lampung Penelitian ini dilaksanakan dalam rangka penulisan skripsi sebagai salah satu syarat dalam penyelesaian studi pada program Sarjana IIB Darmajaya. Konsentrasi Manajemen Pemasaran. Penelitian yang Karyawan buat ini berjudul **“PENGARUH CITRA TOKO, VARIAN PRODUK DAN LOKASI TERHADAP KEPUTUSAN PEMBELIAN PRODUK ES TEH INDONESIA”**.

Sehubungan dengan maksud di atas, saya mengharapkan bantuan saudara untuk bersedia mengisi instrumen penelitian ini sesuai dengan pendapat dan pengalaman yang dimiliki. Instrumen ini dirancang sedemikian rupa sehingga tidak seorang pun dapat menelusuri sumber informasinya. Oleh karena itu saudara diharapkan dapat memberikan jawaban sesuai dengan keadaan sesungguhnya, dan saya menjamin kerahasiaan dari jawaban saudara. Bantuan dan partisipasi saudara merupakan suatu bantuan yang sangat berharga bagi terselenggaranya penelitian ilmiah ini. Untuk itu saya ucapkan terima kasih.

Hormat Saya,

Shinta Riana
2012110195

KUESIONER

Dalam rangka penelitian guna menyusun skripsi yang berjudul “**Pengaruh Citra Toko, Varian Produk Dan Lokasi Terhadap Keputusan Pembelian Produk Es Teh Indonesia**”, dengan ini memohon untuk membantu mengisi kuesioner di bawah ini :

Petunjuk: Berilah tanda (√) pada jawaban yang paling sesuai dengan keadaan anda.

I. Identitas Responden

1. Jenis Kelamin :

- Pria Wanita

2. Usia :

- 15-23 Tahun 31-35 Tahun 41-50 Tahun
 24-30 Tahun 36-40 Tahun 51-60 Tahun

3. Pekerjaan:

- Pelajar/Mahasiswa Pegawai Swasta
 Pegawai Negeri Lain-lain.....

4. Penghasilan perbulan :

- < Rp. 1.000.000
 Rp. 1.000.000 – Rp 2.000.000
 Rp. 2.500.000 – Rp. 3.000.000
 Rp. 3.500.000 – Rp. 4.000.000
 Rp. 4.500.000 – Rp. 5.000.000

5. Uang saku perbulan :

- < Rp. 500.000
 Rp. 1.000.000 – Rp 2.000.000
 Rp. 2.500.000 – Rp. 3.000.000
 Rp. 3.500.000 – Rp. 4.000.000
 Rp. 4.500.000 – Rp. 5.000.000

6. Pembelian Es Teh Cabang :

- Es Teh Indonesia Kedaton Es Teh Indonesia Mall Kartini
 Es Teh Indonesia Rajabasa Es Teh Indonesia Transmart
 Es Teh Indonesia Kemiling Es Teh Indonesia Kedamaian
 Es Teh Indonesia Tanjung Senang Es Teh Indonesia Telukbetung
 Es Teh Indonesia Bandar Lampung

DAFTAR PERNYATAAN

Citra Toko (X₁)

No	Citra Toko	Alternatif Jawaban				
		SS	S	KS	TS	STS
		5	4	3	2	1
1	Es Teh Indonesia memiliki reputasi yang baik di Masyarakat					
2	Retailer memberikan pelayanan yang baik					
3	Memiliki pengalaman belanja yang baik saat membeli di Es Teh Indonesia					
4	Pelayanan yang diberikan oleh staf Es Teh Indonesia sangat ramah dan membantu					

Variasi Produk (X₂)

No	Variasi Produk	Alternatif Jawaban				
		SS	S	KS	TS	STS
		5	4	3	2	1
1	Es Teh Indonesia terdapat produk dengan berbagai ukuran kemasan					
2	Harga sesuai dengan produk dan pelayanan yang diberikan					
3	Penyajian produk di Es Teh Indonesia beragam					
4	Produk Es Teh Indonesia selalu tersedia					

Lokasi (X₃)

No	Lokasi	Alternatif Jawaban				
		SS	S	KS	TS	STS
		5	4	3	2	1
1	Letak lokasi Es Teh Indonesia dekat dengan pusat keramaian					
2	Es Teh Indonesia menyediakan area parkir untuk pengunjung					
3	Lokasi menuju Es Teh Indonesia mudah diakses					
4	Lokasi Es Teh Indonesia mudah dijangkau					

Keputusan Pembelian (Y)

No	Keputusan Pembelian	Alternatif Jawaban				
		SS	S	KS	TS	STS
		5	4	3	2	1
1	Membeli Es Teh Indonesia karena pilihan produk yang ditawarkan beragam dan menarik					
2	Membeli Es Teh Indonesia karena merek yang sudah dikenal					
3	Membeli Es Teh Indonesia karena mudah ditemukan dimana saja					
4	Membeli Es Teh Indonesia bisa dilakukan pada waktu kapan pun					
5	Jumlah pembelian Es Teh Indonesia sesuai dengan kebutuhan					
6	Metode pembayaran di Es Teh Indonesia fleksibel					

Lampiran 2 Data Jawaban Responden

Variabel Citra Toko (X₁)

No	X1P1	X1P2	X1P3	X1P4	CT
1	1	4	2	4	11
2	4	4	4	4	16
3	4	4	2	4	14
4	4	5	5	3	17
5	3	5	5	5	18
6	5	3	5	3	16
7	3	2	2	2	9
8	4	4	4	2	14
9	2	2	2	2	8
10	5	4	4	4	17
11	4	4	2	5	15
12	4	4	4	5	17
13	3	5	5	4	17
14	3	3	5	4	15
15	5	5	5	4	19
16	3	3	3	5	14
17	5	1	4	5	15
18	5	4	4	4	17
19	5	2	4	4	15
20	5	4	4	2	15
21	4	4	4	4	16
22	4	4	4	3	15
23	4	5	5	4	18
24	3	5	5	4	17
25	5	5	5	4	19
26	3	3	3	5	14
27	3	3	3	5	14
28	2	2	2	4	10
29	3	3	3	4	13
30	5	4	4	5	18
31	4	4	4	4	16
32	4	4	4	4	16
33	4	5	5	2	16
34	3	5	5	4	17
35	5	5	5	4	19
36	3	2	2	2	9
37	2	2	2	3	9
38	2	2	2	4	10
39	2	2	2	4	10
40	4	4	4	5	17

41	5	5	5	4	19
42	5	5	5	5	20
43	4	4	4	4	16
44	4	3	3	4	14
45	4	3	4	5	16
46	5	5	5	5	20
47	5	4	4	5	18
48	4	1	3	5	13
49	4	2	3	4	13
50	2	4	4	5	15
51	4	3	3	3	13
52	3	2	3	4	12
53	4	4	3	5	16
54	3	4	4	3	14
55	4	4	5	3	16
56	5	5	5	1	16
57	3	4	3	3	13
58	5	4	5	4	18
59	5	5	5	2	17
60	4	4	5	3	16
61	5	5	5	3	18
62	4	2	4	5	15
63	4	3	4	4	15
64	4	3	4	3	14
65	4	2	4	5	15
66	4	2	4	3	13
67	4	5	4	5	18
68	5	4	5	5	19
69	4	3	3	5	15
70	4	3	3	1	11
71	4	3	3	4	14
72	5	4	4	5	18
73	5	4	4	4	17
74	4	3	3	1	11
75	4	3	3	5	15
76	5	5	5	3	18
77	5	4	4	1	14
78	4	4	4	2	14
79	4	3	5	3	15
80	5	4	3	1	13
81	4	5	5	4	18
82	4	4	4	5	17
83	2	4	1	4	11
84	4	4	4	3	15
85	4	4	4	5	17
86	2	3	3	3	11

87	3	4	4	2	13
88	4	4	4	2	14
89	4	4	4	2	14
90	5	4	4	4	17

Variabel Variasi Produk (X₂)

No	X2P1	X2P2	X2P3	X2P4	DP
1	3	4	1	4	12
2	4	3	4	4	15
3	5	1	4	4	14
4	3	3	4	5	15
5	3	4	3	5	15
6	1	4	5	3	13
7	3	3	3	2	11
8	4	4	4	4	16
9	2	1	2	2	7
10	3	4	5	4	16
11	3	4	4	4	15
12	5	5	4	4	18
13	4	4	3	5	16
14	3	4	3	3	13
15	5	4	5	5	19
16	3	3	3	3	12
17	5	4	5	1	15
18	5	4	5	4	18
19	5	4	5	2	16
20	1	4	5	4	14
21	4	4	4	4	16
22	5	5	4	4	18
23	4	4	4	5	17
24	1	4	3	5	13
25	5	4	5	5	19
26	3	3	3	3	12
27	1	3	3	3	10
28	2	2	2	2	8
29	3	3	3	3	12
30	1	4	5	4	14
31	4	4	4	4	16
32	5	5	4	4	18
33	4	4	4	5	17
34	3	4	3	5	15
35	5	4	5	5	19
36	3	3	3	2	11

37	2	3	2	2	9
38	2	4	2	2	10
39	2	2	2	2	8
40	4	2	4	4	14
41	5	5	5	5	20
42	5	5	5	5	20
43	4	3	4	4	15
44	3	3	4	3	13
45	4	4	4	3	15
46	3	4	5	5	17
47	3	3	5	4	15
48	3	1	4	1	9
49	2	2	4	2	10
50	2	3	2	4	11
51	3	2	4	3	12
52	4	2	3	2	11
53	2	2	4	4	12
54	4	4	3	4	15
55	4	5	4	4	17
56	5	5	5	5	20
57	3	3	3	4	13
58	4	4	5	4	17
59	5	5	5	5	20
60	3	4	4	4	15
61	5	5	5	5	20
62	2	2	4	2	10
63	2	3	4	3	12
64	3	4	4	3	14
65	1	3	4	2	10
66	3	3	4	2	12
67	5	3	4	5	17
68	4	5	5	4	18
69	4	4	4	3	15
70	4	4	4	3	15
71	4	4	4	3	15
72	5	5	5	4	19
73	5	5	5	4	19
74	4	4	4	3	15
75	4	4	4	3	15
76	5	5	5	5	20
77	4	4	5	4	17
78	5	4	4	4	17
79	3	4	4	3	14
80	3	4	5	4	16
81	5	5	4	5	19
82	5	5	4	4	18

83	3	3	2	4	12
84	4	4	4	4	16
85	4	4	4	4	16
86	4	4	2	3	13
87	4	4	3	4	15
88	3	4	4	4	15
89	4	4	4	4	16
90	5	4	5	4	18

Variabel Lokasi (X₃)

No	X3P1	X3P2	X3P3	X3P4	LK
1	5	4	5	5	19
2	5	3	5	2	15
3	5	2	5	5	17
4	4	3	3	5	15
5	3	4	4	5	16
6	5	5	5	5	20
7	4	4	4	2	14
8	5	3	5	5	18
9	4	4	4	5	17
10	3	3	3	5	14
11	4	4	4	2	14
12	5	5	5	5	20
13	3	3	2	3	11
14	2	2	2	2	8
15	4	4	4	5	17
16	5	3	3	2	13
17	3	5	4	5	17
18	4	4	4	5	17
19	3	3	3	4	13
20	5	5	5	4	19
21	5	2	2	3	12
22	3	3	3	5	14
23	4	4	4	4	16
24	4	4	4	4	16
25	4	4	4	5	17
26	3	3	3	5	14
27	4	4	4	5	17
28	3	3	3	4	13
29	5	5	5	4	19
30	3	3	4	5	15
31	4	4	4	5	17
32	4	4	4	5	17

33	4	5	5	4	18
34	3	5	5	3	16
35	5	5	5	4	19
36	3	2	2	3	10
37	2	2	2	3	9
38	2	2	2	4	10
39	2	2	2	2	8
40	4	4	4	2	14
41	5	5	5	5	20
42	5	5	5	4	19
43	4	4	4	3	15
44	4	3	3	4	14
45	4	3	4	4	15
46	5	5	5	3	18
47	5	4	4	5	18
48	4	1	3	2	10
49	4	2	3	1	10
50	2	4	4	3	13
51	4	3	3	2	12
52	3	2	3	3	11
53	4	4	3	3	14
54	3	4	4	4	15
55	4	4	5	4	17
56	5	5	5	4	19
57	3	4	3	3	13
58	5	4	5	4	18
59	5	5	5	5	20
60	4	4	5	4	17
61	5	5	5	5	20
62	4	2	4	4	14
63	4	3	4	4	15
64	4	3	4	4	15
65	4	2	4	4	14
66	4	2	4	3	13
67	4	5	4	4	17
68	5	4	5	4	18
69	4	3	3	3	13
70	4	3	3	3	13
71	4	3	3	3	13
72	5	4	4	4	17
73	5	4	4	4	17
74	4	3	3	3	13
75	4	3	3	3	13
76	5	5	5	5	20
77	5	4	4	4	17
78	4	4	4	5	17

79	4	3	5	4	16
80	5	4	3	4	16
81	4	5	5	4	18
82	4	4	4	5	17
83	2	4	1	2	9
84	4	4	4	4	16
85	4	4	4	4	16
86	2	3	3	4	12
87	3	4	4	4	15
88	4	4	4	3	15
89	4	4	4	3	15
90	5	4	4	5	18

Variabel Keputusan Pembelian (Y)

No	YP1	YP2	YP3	YP4	YP5	YP6	KPM
1	3	4	1	4	2	4	18
2	4	3	4	4	4	4	23
3	5	1	4	4	2	4	20
4	3	3	4	5	5	3	23
5	3	4	3	5	5	5	25
6	1	4	5	3	5	3	21
7	3	3	3	2	2	2	15
8	4	4	4	4	4	2	22
9	2	1	2	2	2	2	11
10	3	4	5	4	4	4	24
11	3	4	4	4	2	5	22
12	5	5	4	4	4	5	27
13	4	4	3	5	5	4	25
14	3	4	3	3	5	4	22
15	5	4	5	5	5	4	28
16	3	3	3	3	3	5	20
17	5	4	5	1	4	5	24
18	5	4	5	4	4	4	26
19	5	4	5	2	4	4	24
20	1	4	5	4	4	2	20
21	4	4	4	4	4	4	24
22	5	5	4	4	4	3	25
23	4	4	4	5	5	4	26
24	1	4	3	5	5	4	22
25	5	4	5	5	5	4	28
26	3	3	3	3	3	5	20
27	1	3	3	3	3	5	18
28	2	2	2	2	2	4	14

29	3	3	3	3	3	4	19
30	1	4	5	4	4	5	23
31	4	4	4	4	4	4	24
32	5	5	4	4	4	4	26
33	4	4	4	5	5	2	24
34	3	4	3	5	5	4	24
35	5	4	5	5	5	4	28
36	3	3	3	2	2	2	15
37	2	3	2	2	2	3	14
38	2	4	2	2	2	4	16
39	2	2	2	2	2	4	14
40	4	2	4	4	4	5	23
41	5	5	5	5	5	4	29
42	5	5	5	5	5	5	30
43	4	3	4	4	4	4	23
44	3	3	4	3	3	4	20
45	4	4	4	3	4	5	24
46	3	4	5	5	5	5	27
47	3	3	5	4	4	5	24
48	3	1	4	1	3	5	17
49	2	2	4	2	3	4	17
50	2	3	2	4	4	5	20
51	3	2	4	3	3	3	18
52	4	2	3	2	3	4	18
53	2	2	4	4	3	5	20
54	4	4	3	4	4	3	22
55	4	5	4	4	5	3	25
56	5	5	5	5	5	1	26
57	3	3	3	4	3	3	19
58	4	4	5	4	5	4	26
59	5	5	5	5	5	2	27
60	3	4	4	4	5	3	23
61	5	5	5	5	5	3	28
62	2	2	4	2	4	5	19
63	2	3	4	3	4	4	20
64	3	4	4	3	4	3	21
65	1	3	4	2	4	5	19
66	3	3	4	2	4	3	19
67	5	3	4	5	4	5	26
68	4	5	5	4	5	5	28
69	4	4	4	3	3	5	23
70	4	4	4	3	3	1	19
71	4	4	4	3	3	4	22
72	5	5	5	4	4	5	28
73	5	5	5	4	4	4	27
74	4	4	4	3	3	1	19

75	4	4	4	3	3	5	23
76	5	5	5	5	5	3	28
77	4	4	5	4	4	1	22
78	5	4	4	4	4	2	23
79	3	4	4	3	5	3	22
80	3	4	5	4	3	1	20
81	5	5	4	5	5	4	28
82	5	5	4	4	4	5	27
83	3	3	2	4	1	4	17
84	4	4	4	4	4	3	23
85	4	4	4	4	4	5	25
86	4	4	2	3	3	3	19
87	4	4	3	4	4	2	21
88	3	4	4	4	4	2	21
89	4	4	4	4	4	2	22
90	5	4	5	4	4	4	26

Lampiran 3 Karakteristik Responden

Jenis_Kelamin

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid Laki-laki	40	44.4	44.4	44.4
Perempuan	50	55.6	55.6	100.0
Total	90	100.0	100.0	

Usia

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid 15-23 Tahun	27	30.0	30.0	30.0
24-30 Tahun	23	25.6	25.6	55.6
31-35 Tahun	22	24.4	24.4	80.0
36-40 Tahun	11	12.2	12.2	92.2
41-50 Tahun	7	7.8	7.8	100.0
Total	90	100.0	100.0	

Pekerjaan

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid Pelajar/Mahasiswa	34	37.8	37.8	37.8
Pegawai Negeri	23	25.6	25.6	63.3
Pegawai Swasta	14	15.6	15.6	78.9
Lainnya	19	21.1	21.1	100.0
Total	90	100.0	100.0	

Penghasilan Perbulan

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid < Rp. 1.000.000	39	43.3	43.3	43.3
Rp. 1.000.000 – Rp 2.000.000	24	26.7	26.7	70.0
Rp. 2.500.000 – Rp. 3.000.000	10	11.1	11.1	81.1
Rp. 3.500.000 – Rp. 4.000.000	17	18.9	18.9	100.0
Total	90	100.0	100.0	

Uang Saku Perbulan

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid < Rp. 500.000	32	35.6	35.6	35.6
Rp. 1.000.000 – Rp 2.000.000	38	42.2	42.2	77.8
Rp. 2.500.000 – Rp. 3.000.000	20	22.2	22.2	100.0
Total	90	100.0	100.0	

Pembelian Es Teh Cabang

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid				
Es Teh Indonesia Kedaton	10	11.1	11.1	11.1
Es Teh Indonesia Rajabasa	8	8.9	8.9	20.0
Es Teh Indonesia Kemiling	10	11.1	11.1	31.1
Es Teh Indonesia Tanjung Senang	10	11.1	11.1	42.2
Es Teh Indonesia Bandar Lampung	11	12.2	12.2	54.4
Es Teh Indonesia Mall Kartini	9	10.0	10.0	64.4
Es Teh Indonesia Transmart	9	10.0	10.0	74.4
Es Teh Indonesia Kedamaian	15	16.7	16.7	91.1
Es Teh Indonesia Telukbetung	8	8.9	8.9	100.0
Total	90	100.0	100.0	

Lampiran 4 Deskripsi Jawaban Responden

VARIABEL CITRA TOKO (X₁)

X1P1

	Frequency	Percent	Valid Percent	Cumulative Percent
STS	1	1.1	1.1	1.1
TS	8	8.9	8.9	10.0
KS	15	16.7	16.7	26.7
S	41	45.6	45.6	72.2
SS	25	27.8	27.8	100.0
Total	90	100.0	100.0	

X1P2

	Frequency	Percent	Valid Percent	Cumulative Percent
STS	2	2.2	2.2	2.2
TS	13	14.4	14.4	16.7
KS	18	20.0	20.0	36.7
S	38	42.2	42.2	78.9
SS	19	21.1	21.1	100.0
Total	90	100.0	100.0	

X1P3

	Frequency	Percent	Valid Percent	Cumulative Percent
STS	1	1.1	1.1	1.1
TS	10	11.1	11.1	12.2
KS	18	20.0	20.0	32.2
S	36	40.0	40.0	72.2
SS	25	27.8	27.8	100.0
Total	90	100.0	100.0	

X1P4

	Frequency	Percent	Valid Percent	Cumulative Percent
STS	5	5.6	5.6	5.6
TS	11	12.2	12.2	17.8
KS	16	17.8	17.8	35.6
S	33	36.7	36.7	72.2
SS	25	27.8	27.8	100.0
Total	90	100.0	100.0	

VARIABEL VARIASI PRODUK (X₂)**X2P1**

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid STS	6	6.7	6.7	6.7
TS	10	11.1	11.1	17.8
KS	25	27.8	27.8	45.6
S	26	28.9	28.9	74.4
SS	23	25.6	25.6	100.0
Total	90	100.0	100.0	

X2P2

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid STS	3	3.3	3.3	3.3
TS	8	8.9	8.9	12.2
KS	19	21.1	21.1	33.3
S	45	50.0	50.0	83.3
SS	15	16.7	16.7	100.0
Total	90	100.0	100.0	

X2P3

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid STS	1	1.1	1.1	1.1
TS	8	8.9	8.9	10.0
KS	15	16.7	16.7	26.7
S	41	45.6	45.6	72.2
SS	25	27.8	27.8	100.0
Total	90	100.0	100.0	

X2P4

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid STS	2	2.2	2.2	2.2
TS	13	14.4	14.4	16.7
KS	18	20.0	20.0	36.7
S	38	42.2	42.2	78.9
SS	19	21.1	21.1	100.0
Total	90	100.0	100.0	

VARIABEL LOKASI (X₃)**X3P1**

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid TS	7	7.8	7.8	7.8
KS	15	16.7	16.7	24.4
S	42	46.7	46.7	71.1
SS	26	28.9	28.9	100.0
Total	90	100.0	100.0	

X3P2

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid STS	1	1.1	1.1	1.1
TS	12	13.3	13.3	14.4
KS	23	25.6	25.6	40.0
S	37	41.1	41.1	81.1
SS	17	18.9	18.9	100.0
Total	90	100.0	100.0	

X3P3

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid STS	1	1.1	1.1	1.1
TS	7	7.8	7.8	8.9
KS	21	23.3	23.3	32.2
S	37	41.1	41.1	73.3
SS	24	26.7	26.7	100.0
Total	90	100.0	100.0	

X3P4

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid STS	1	1.1	1.1	1.1
TS	10	11.1	11.1	12.2
KS	19	21.1	21.1	33.3
S	33	36.7	36.7	70.0
SS	27	30.0	30.0	100.0
Total	90	100.0	100.0	

VARIABEL KEPUTUSAN PEMBELIAN (Y)**YP1**

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid STS	6	6.7	6.7	6.7
TS	10	11.1	11.1	17.8
KS	25	27.8	27.8	45.6
S	26	28.9	28.9	74.4
SS	23	25.6	25.6	100.0
Total	90	100.0	100.0	

YP2

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid STS	3	3.3	3.3	3.3
TS	8	8.9	8.9	12.2
KS	19	21.1	21.1	33.3
S	45	50.0	50.0	83.3
SS	15	16.7	16.7	100.0
Total	90	100.0	100.0	

YP3

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid STS	1	1.1	1.1	1.1
TS	8	8.9	8.9	10.0
KS	15	16.7	16.7	26.7
S	41	45.6	45.6	72.2
SS	25	27.8	27.8	100.0
Total	90	100.0	100.0	

YP4

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid STS	2	2.2	2.2	2.2
TS	13	14.4	14.4	16.7
KS	18	20.0	20.0	36.7
S	38	42.2	42.2	78.9
SS	19	21.1	21.1	100.0
Total	90	100.0	100.0	

YP5

	Frequency	Percent	Valid Percent	Cumulative Percent
STS	1	1.1	1.1	1.1
TS	10	11.1	11.1	12.2
KS	18	20.0	20.0	32.2
S	36	40.0	40.0	72.2
SS	25	27.8	27.8	100.0
Total	90	100.0	100.0	

YP6

	Frequency	Percent	Valid Percent	Cumulative Percent
STS	5	5.6	5.6	5.6
TS	11	12.2	12.2	17.8
KS	16	17.8	17.8	35.6
S	33	36.7	36.7	72.2
SS	25	27.8	27.8	100.0
Total	90	100.0	100.0	

**Lampiran 5 Hasil Uji Validitas
Variabel Citra Toko (X₁)**

		Correlations				
		X1P1	X1P2	X1P3	X1P4	Citra Toko
X1P1	Pearson Correlation	1	.670**	.012	.666**	.796**
	Sig. (2-tailed)		.000	.951	.000	.000
	N	30	30	30	30	30
X1P2	Pearson Correlation	.670**	1	-.016	.699**	.783**
	Sig. (2-tailed)	.000		.935	.000	.000
	N	30	30	30	30	30
X1P3	Pearson Correlation	.012	-.016	1	-.008	.455*
	Sig. (2-tailed)	.951	.935		.966	.012
	N	30	30	30	30	30
X1P4	Pearson Correlation	.666**	.699**	-.008	1	.782**
	Sig. (2-tailed)	.000	.000	.966		.000
	N	30	30	30	30	30
Citra Toko	Pearson Correlation	.796**	.783**	.455*	.782**	1
	Sig. (2-tailed)	.000	.000	.012	.000	
	N	30	30	30	30	30

** . Correlation is significant at the 0.01 level (2-tailed).

* . Correlation is significant at the 0.05 level (2-tailed).

Hasil Uji Validitas 30 Responden

Variabel VARIASI Produk (X₂)

		Correlations				
		X2P1	X2P2	X2P3	X2P4	Variasi Produk
X2P1	Pearson Correlation	1	-.140	.368*	.082	.563**
	Sig. (2-tailed)		.462	.045	.667	.001
	N	30	30	30	30	30
X2P2	Pearson Correlation	-.140	1	-.054	-.047	.395*
	Sig. (2-tailed)	.462		.776	.806	.031
	N	30	30	30	30	30
X2P3	Pearson Correlation	.368*	-.054	1	.538**	.788**
	Sig. (2-tailed)	.045	.776		.002	.000
	N	30	30	30	30	30
X2P4	Pearson Correlation	.082	-.047	.538**	1	.580**
	Sig. (2-tailed)	.667	.806	.002		.001
	N	30	30	30	30	30
Variasi Produk	Pearson Correlation	.563**	.395*	.788**	.580**	1
	Sig. (2-tailed)	.001	.031	.000	.001	
	N	30	30	30	30	30

* . Correlation is significant at the 0.05 level (2-tailed).

** . Correlation is significant at the 0.01 level (2-tailed).

Hasil Uji Validitas 30 Responden

Variabel Lokasi (X₃)

		Correlations				
		X3P1	X3P2	X3P3	X3P4	Lokasi
X3P1	Pearson Correlation	1	.286	.646**	-.028	.628**
	Sig. (2-tailed)		.126	.000	.883	.000
	N	30	30	30	30	30
X3P2	Pearson Correlation	.286	1	.609**	.269	.740**
	Sig. (2-tailed)	.126		.000	.151	.000
	N	30	30	30	30	30
X3P3	Pearson Correlation	.646**	.609**	1	.311	.882**
	Sig. (2-tailed)	.000	.000		.094	.000
	N	30	30	30	30	30
X3P4	Pearson Correlation	-.028	.269	.311	1	.603**
	Sig. (2-tailed)	.883	.151	.094		.000
	N	30	30	30	30	30
Lokasi	Pearson Correlation	.628**	.740**	.882**	.603**	1
	Sig. (2-tailed)	.000	.000	.000	.000	
	N	30	30	30	30	30

** . Correlation is significant at the 0.01 level (2-tailed).

Hasil Uji Validitas 30 Responden

Variabel Keputusan Pembelian (Y)

		Correlations						Keputusan Pembelian
		YP1	YP2	YP3	YP4	YP5	YP6	
YP1	Pearson Correlation	1	.209	.302	.113	.137	-.162	.548**
	Sig. (2-tailed)		.268	.105	.552	.471	.392	.002
	N	30	30	30	30	30	30	30
YP2	Pearson Correlation	.209	1	.411*	.360	.600**	.120	.735**
	Sig. (2-tailed)	.268		.024	.051	.000	.529	.000
	N	30	30	30	30	30	30	30
YP3	Pearson Correlation	.302	.411*	1	.167	.506**	.084	.702**
	Sig. (2-tailed)	.105	.024		.379	.004	.659	.000
	N	30	30	30	30	30	30	30
YP4	Pearson Correlation	.113	.360	.167	1	.533**	-.034	.613**
	Sig. (2-tailed)	.552	.051	.379		.002	.860	.000
	N	30	30	30	30	30	30	30
YP5	Pearson Correlation	.137	.600**	.506**	.533**	1	-.068	.772**
	Sig. (2-tailed)	.471	.000	.004	.002		.720	.000
	N	30	30	30	30	30	30	30
YP6	Pearson Correlation	-.162	.120	.084	-.034	-.068	1	.129
	Sig. (2-tailed)	.392	.529	.659	.860	.720		.498
	N	30	30	30	30	30	30	30
Keputusan Pembelian	Pearson Correlation	.548**	.735**	.702**	.613**	.772**	.129	1
	Sig. (2-tailed)	.002	.000	.000	.000	.000	.498	
	N	30	30	30	30	30	30	30

** . Correlation is significant at the 0.01 level (2-tailed).

* . Correlation is significant at the 0.05 level (2-tailed).

Lampiran 6 Hasil Uji Reliabilitas

Variabel Citra Toko (X₁)

Reliability Statistics

Cronbach's Alpha	N of Items
.603	4

Hasil Uji Reliabilitas 30 Responden

Variabel Desain Produk (X₂)

Reliability Statistics

Cronbach's Alpha	N of Items
.617	4

Hasil Uji Reliabilitas 30 Responden

Variabel Lokasi (X₃)

Reliability Statistics

Cronbach's Alpha	N of Items
.662	4

Hasil Uji Reliabilitas 30 Responden

Variabel Keputusan Pembelian (Y)

Reliability Statistics

Cronbach's Alpha	N of Items
.656	6

Lampiran 7 Hasil Uji Normalitas

One-Sample Kolmogorov-Smirnov Test

	Citra Toko	Desain Produk	Lokasi	Keputusan Pembelian
N	90	90	90	90
Normal Parameters ^{a,b}	Mean	15.07	14.79	15.28
	Std. Deviation	2.702	3.146	2.941
	Absolute	.113	.138	.132
Most Extreme Differences	Positive	.067	.068	.057
	Negative	-.113	-.138	-.132
Kolmogorov-Smirnov Z	1.073	1.308	1.252	.770
Asymp. Sig. (2-tailed)	.199	.065	.087	.594

a. Test distribution is Normal.

b. Calculated from data.

Lampiran 8 Hasil Uji Linieritas

ANOVA Table

			Sum of Squares	df	Mean Square	F	Sig.
Keputusan Pembelian * Citra Toko	(Combined)		1220.413	12	101.701	39.453	.000
	Between	Linearity	1192.660	1	1192.660	462.673	.000
	Groups	Deviation from Linearity	27.752	11	2.523	.979	.473
	Within Groups		198.487	77	2.578		
	Total		1418.900	89			

ANOVA Table

			Sum of Squares	Df	Mean Square	F	Sig.
Keputusan Pembelian * Desain Produk	(Combined)		1254.577	13	96.506	44.634	.000
	Between	Linearity	1234.094	1	1234.094	570.774	.000
	Groups	Deviation from Linearity	20.483	12	1.707	.789	.660
	Within Groups		164.323	76	2.162		
	Total		1418.900	89			

ANOVA Table

			Sum of Squares	df	Mean Square	F	Sig.
Keputusan Pembelian * Lokasi	(Combined)		627.490	12	52.291	5.088	.000
	Between	Linearity	551.197	1	551.197	53.629	.000
	Groups	Deviation from Linearity	76.293	11	6.936	.675	.758
	Within Groups		791.410	77	10.278		
	Total		1418.900	89			

Lampiran 9 Hasil Uji Multikolinieritas

Coefficients^a

Model	Unstandardized Coefficients		Standardized Coefficients	Collinearity Statistics	
	B	Std. Error		Tolerance	VIF
(Constant)	1.035	.375			
Citra Toko	.753	.035	.509	.420	2.381
Desain Produk	.739	.032	.583	.378	2.644
Lokasi	.066	.028	-.049	.564	1.774

a. Dependent Variable: Keputusan Pembelian

Lampiran 10 Hasil Uji Analisis Regresi Linier Berganda

Coefficients^a

Model	Unstandardized Coefficients		Standardized Coefficients
	B	Std. Error	Beta
(Constant)	1.035	.375	
Citra Toko	.753	.035	.509
Desain Produk	.739	.032	.583
Lokasi	.066	.028	-.049

a. Dependent Variable: Keputusan Pembelian

Model Summary

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	.990 ^a	.980	.979	.576

a. Predictors: (Constant), Lokasi, Citra Toko, Desain Produk

Lampiran 11 Hasil Uji T

Coefficients^a

Model	Unstandardized Coefficients		Standardized Coefficients	t	Sig.
	B	Std. Error	Beta		
(Constant)	1.885	.963		1.958	.053
Citra Toko	1.355	.063	.917	21.538	.000

a. Dependent Variable: Keputusan Pembelian

Coefficients^a

Model	Unstandardized Coefficients		Standardized Coefficients	t	Sig.
	B	Std. Error	Beta		
(Constant)	4.797	.738		6.499	.000
Desain Produk	1.184	.049	.933	24.241	.000

a. Dependent Variable: Keputusan Pembelian

Coefficients^a

Model	Unstandardized Coefficients		Standardized Coefficients	t	Sig.
	B	Std. Error	Beta		
(Constant)	9.374	1.760		5.326	.000
Lokasi	.846	.113	.623	7.477	.000

a. Dependent Variable: Keputusan Pembelian

Lampiran 12 Hasil Uji F

ANOVA^a


Model	Sum of Squares	df	Mean Square	F	Sig.
Regression	1390.384	3	463.461	13.72	.000 ^b
Residual	28.516	86	.332		
Total	1418.900	89			

a. Dependent Variable: Keputusan Pembelian

b. Predictors: (Constant), Lokasi, Citra Toko, Desain Produk

Lampiran 13 R Tabel

df	Tingkat signifikansi untuk uji satu arah				
	0.05	0.025	0.01	0.005	0.0005
	Tingkat signifikansi untuk uji dua arah				
	0.1	0.05	0.02	0.01	0.001
1	0.9877	0.9969	0.9995	0.9999	1.0000
2	0.9000	0.9500	0.9800	0.9900	0.9990
3	0.8054	0.8783	0.9343	0.9587	0.9911
4	0.7293	0.8114	0.8822	0.9172	0.9741
5	0.6694	0.7545	0.8329	0.8745	0.9509
6	0.6215	0.7067	0.7887	0.8343	0.9249
7	0.5822	0.6664	0.7498	0.7977	0.8983
8	0.5494	0.6319	0.7155	0.7646	0.8721
9	0.5214	0.6021	0.6851	0.7348	0.8470
10	0.4973	0.5760	0.6581	0.7079	0.8233
11	0.4762	0.5529	0.6339	0.6835	0.8010
12	0.4575	0.5324	0.6120	0.6614	0.7800

13	0.4409	0.5140	0.5923	0.6411	0.7604
14	0.4259	0.4973	0.5742	0.6226	0.7419
15	0.4124	0.4821	0.5577	0.6055	0.7247
16	0.4000	0.4683	0.5425	0.5897	0.7084
17	0.3887	0.4555	0.5285	0.5751	0.6932
18	0.3783	0.4438	0.5155	0.5614	0.6788
19	0.3687	0.4329	0.5034	0.5487	0.6652
20	0.3598	0.4227	0.4921	0.5368	0.6524
21	0.3515	0.4132	0.4815	0.5256	0.6402
22	0.3438	0.4044	0.4716	0.5151	0.6287
23	0.3365	0.3961	0.4622	0.5052	0.6178
24	0.3297	0.3882	0.4534	0.4958	0.6074
25	0.3233	0.3809	0.4451	0.4869	0.5974
26	0.3172	0.3739	0.4372	0.4785	0.5880
27	0.3115	0.3673	0.4297	0.4705	0.5790
28	0.3061	0.3610	0.4226	0.4629	0.5703
29	0.3009	0.3550	0.4158	0.4556	0.5620
30		0.3494	0.4093	0.4487	0.5541

Lampiran 14 t Tabel


Pr df	0.25 0.50	0.10 0.20	0.05 0.10	0.025 0.050	0.01 0.02	0.005 0.010	0.001 0.002
1	1.00000	3.07768	6.31375	12.70620	31.82052	63.65674	318.30884
2	0.81650	1.88562	2.91999	4.30265	6.96456	9.92484	22.32712
3	0.76489	1.63774	2.35336	3.18245	4.54070	5.84091	10.21453
4	0.74070	1.53321	2.13185	2.77645	3.74695	4.60409	7.17318
5	0.72669	1.47588	2.01505	2.57058	3.36493	4.03214	5.89343
6	0.71756	1.43976	1.94318	2.44691	3.14267	3.70743	5.20763
7	0.71114	1.41492	1.89458	2.36462	2.99795	3.49948	4.78529
8	0.70639	1.39682	1.85955	2.30600	2.89646	3.35539	4.50079
9	0.70272	1.38303	1.83311	2.26216	2.82144	3.24984	4.29681
10	0.69981	1.37218	1.81246	2.22814	2.76377	3.16927	4.14370
11	0.69745	1.36343	1.79588	2.20099	2.71808	3.10581	4.02470
12	0.69548	1.35622	1.78229	2.17881	2.68100	3.05454	3.92963
13	0.69383	1.35017	1.77093	2.16037	2.65031	3.01228	3.85198
14	0.69242	1.34503	1.76131	2.14479	2.62449	2.97684	3.78739
15	0.69120	1.34061	1.75305	2.13145	2.60248	2.94671	3.73283
16	0.69013	1.33676	1.74588	2.11991	2.58349	2.92078	3.68615
17	0.68920	1.33338	1.73961	2.10982	2.56693	2.89823	3.64577
18	0.68836	1.33039	1.73406	2.10092	2.55238	2.87844	3.61048
19	0.68762	1.32773	1.72913	2.09302	2.53948	2.86093	3.57940
20	0.68695	1.32534	1.72472	2.08596	2.52798	2.84534	3.55181
21	0.68635	1.32319	1.72074	2.07961	2.51765	2.83136	3.52715
22	0.68581	1.32124	1.71714	2.07387	2.50832	2.81876	3.50499
23	0.68531	1.31946	1.71387	2.06866	2.49987	2.80734	3.48496
24	0.68485	1.31784	1.71088	2.06390	2.49216	2.79694	3.46678
25	0.68443	1.31635	1.70814	2.05954	2.48511	2.78744	3.45019
26	0.68404	1.31497	1.70562	2.05553	2.47863	2.77871	3.43500
27	0.68368	1.31370	1.70329	2.05183	2.47266	2.77068	3.42103
28	0.68335	1.31253	1.70113	2.04841	2.46714	2.76326	3.40816
29	0.68304	1.31143	1.69913	2.04523	2.46202	2.75639	3.39624
30	0.68276	1.31042	1.69726	2.04227	2.45726	2.75000	3.38518
31	0.68249	1.30946	1.69552	2.03951	2.45282	2.74404	3.37490
32	0.68223	1.30857	1.69389	2.03693	2.44868	2.73848	3.36531
33	0.68200	1.30774	1.69236	2.03452	2.44479	2.73328	3.35634
34	0.68177	1.30695	1.69092	2.03224	2.44115	2.72839	3.34793
35	0.68156	1.30621	1.68957	2.03011	2.43772	2.72381	3.34005
36	0.68137	1.30551	1.68830	2.02809	2.43449	2.71948	3.33262
37	0.68118	1.30485	1.68709	2.02619	2.43145	2.71541	3.32563
38	0.68100	1.30423	1.68595	2.02439	2.42857	2.71156	3.31903
39	0.68083	1.30364	1.68488	2.02269	2.42584	2.70791	3.31279
40	0.68067	1.30308	1.68385	2.02108	2.42326	2.70446	3.30688
41	0.68052	1.30254	1.68288	2.01954	2.42080	2.70118	3.30127
42	0.68038	1.30204	1.68195	2.01808	2.41847	2.69807	3.29595
43	0.68024	1.30155	1.68107	2.01669	2.41625	2.69510	3.29089
44	0.68011	1.30109	1.68023	2.01537	2.41413	2.69228	3.28607
45	0.67998	1.30065	1.67943	2.01410	2.41212	2.68959	3.28148
46	0.67986	1.30023	1.67866	2.01290	2.41019	2.68701	3.27710
47	0.67975	1.29982	1.67793	2.01174	2.40835	2.68456	3.27291
48	0.67964	1.29944	1.67722	2.01063	2.40658	2.68220	3.26891
49	0.67953	1.29907	1.67655	2.00958	2.40489	2.67995	3.26508
50	0.67943	1.29871	1.67591	2.00856	2.40327	2.67779	3.26141
51	0.67933	1.29837	1.67528	2.00758	2.40172	2.67572	3.25789
52	0.67924	1.29805	1.67469	2.00665	2.40022	2.67373	3.25451
53	0.67915	1.29773	1.67412	2.00575	2.39879	2.67182	3.25127
54	0.67906	1.29743	1.67356	2.00488	2.39741	2.66998	3.24815
55	0.67898	1.29713	1.67303	2.00404	2.39608	2.66822	3.24515
56	0.67890	1.29685	1.67252	2.00324	2.39480	2.66651	3.24226
57	0.67882	1.29658	1.67203	2.00247	2.39357	2.66487	3.23948
58	0.67874	1.29632	1.67155	2.00172	2.39238	2.66329	3.23680
59	0.67867	1.29607	1.67109	2.00100	2.39123	2.66176	3.23421
60	0.67860	1.29582	1.67065	2.00030	2.39012	2.66028	3.23171
61	0.67853	1.29558	1.67022	1.99962	2.38905	2.65886	3.22930
62	0.67847	1.29536	1.66980	1.99897	2.38801	2.65748	3.22696
63	0.67840	1.29513	1.66940	1.99834	2.38701	2.65615	3.22471
64	0.67834	1.29492	1.66901	1.99773	2.38604	2.65485	3.22253
65	0.67828	1.29471	1.66864	1.99714	2.38510	2.65360	3.22041
66	0.67823	1.29451	1.66827	1.99656	2.38419	2.65239	3.21837

67	0.67817	1.29432	1.66792	1.99601	2.38330	2.65122	3.21639
68	0.67811	1.29413	1.66757	1.99547	2.38245	2.65008	3.21446
69	0.67806	1.29394	1.66724	1.99495	2.38161	2.64898	3.21260
70	0.67801	1.29376	1.66691	1.99444	2.38081	2.64790	3.21079
71	0.67796	1.29359	1.66660	1.99394	2.38002	2.64686	3.20903
72	0.67791	1.29342	1.66629	1.99346	2.37926	2.64585	3.20733
73	0.67787	1.29326	1.66600	1.99300	2.37852	2.64487	3.20567
74	0.67782	1.29310	1.66571	1.99254	2.37780	2.64391	3.20406
75	0.67778	1.29294	1.66543	1.99210	2.37710	2.64298	3.20249
76	0.67773	1.29279	1.66515	1.99167	2.37642	2.64208	3.20096
77	0.67769	1.29264	1.66488	1.99125	2.37576	2.64120	3.19948
78	0.67765	1.29250	1.66462	1.99085	2.37511	2.64034	3.19804
79	0.67761	1.29236	1.66437	1.99045	2.37448	2.63950	3.19663
80	0.67757	1.29222	1.66412	1.99006	2.37387	2.63869	3.19526
81	0.67753	1.29209	1.66388	1.98969	2.37327	2.63790	3.19392
82	0.67749	1.29196	1.66365	1.98932	2.37269	2.63712	3.19262
83	0.67746	1.29183	1.66342	1.98896	2.37212	2.63637	3.19135
84	0.67742	1.29171	1.66320	1.98861	2.37156	2.63563	3.19011
85	0.67739	1.29159	1.66298	1.98827	2.37102	2.63491	3.18890
86	0.67735	1.29147	1.66277	1.98793	2.37049	2.63421	3.18772
87	0.67732	1.29136	1.66256	1.98761	2.36998	2.63353	3.18657
88			1.66235	1.98729	2.36947	2.63286	3.18544
89	0.67726	1.29114	1.66216	1.98698	2.36898	2.63220	3.18434
90	0.67723	1.29103	1.66196	1.98667	2.36850	2.63157	3.18327
91	0.67720	1.29092	1.66177	1.98638	2.36803	2.63094	3.18222
92	0.67717	1.29082	1.66159	1.98609	2.36757	2.63033	3.18119
93	0.67714	1.29072	1.66140	1.98580	2.36712	2.62973	3.18019
94	0.67711	1.29062	1.66123	1.98552	2.36667	2.62915	3.17921
95	0.67708	1.29053	1.66105	1.98525	2.36624	2.62858	3.17825
96	0.67705	1.29043	1.66088	1.98498	2.36582	2.62802	3.17731
97	0.67703	1.29034	1.66071	1.98472	2.36541	2.62747	3.17639
98	0.67700	1.29025	1.66055	1.98447	2.36500	2.62693	3.17549
99	0.67698	1.29016	1.66039	1.98422	2.36461	2.62641	3.17460
100	0.67695	1.29007	1.66023	1.98397	2.36422	2.62589	3.17374

Lampiran 15 F Tabel

df untuk penyebut (N2)	df untuk pembilang (N1)									
	1	2	3	4	5	6	7	8	9	10
1	161	199	216	225	230	234	237	239	241	242
2	18.51	19.00	19.16	19.25	19.30	19.33	19.35	19.37	19.38	19.40
3	10.13	9.55	9.28	9.12	9.01	8.94	8.89	8.85	8.81	8.79
4	7.71	6.94	6.59	6.39	6.26	6.16	6.09	6.04	6.00	5.96
5	6.61	5.79	5.41	5.19	5.05	4.95	4.88	4.82	4.77	4.74
6	5.99	5.14	4.76	4.53	4.39	4.28	4.21	4.15	4.10	4.06
7	5.59	4.74	4.35	4.12	3.97	3.87	3.79	3.73	3.68	3.64
8	5.32	4.46	4.07	3.84	3.69	3.58	3.50	3.44	3.39	3.35
9	5.12	4.26	3.86	3.63	3.48	3.37	3.29	3.23	3.18	3.14
10	4.96	4.10	3.71	3.48	3.33	3.22	3.14	3.07	3.02	2.98
11	4.84	3.98	3.59	3.36	3.20	3.09	3.01	2.95	2.90	2.85
12	4.75	3.89	3.49	3.26	3.11	3.00	2.91	2.85	2.80	2.75
13	4.67	3.81	3.41	3.18	3.03	2.92	2.83	2.77	2.71	2.67
14	4.60	3.74	3.34	3.11	2.96	2.85	2.76	2.70	2.65	2.60
15	4.54	3.68	3.29	3.06	2.90	2.79	2.71	2.64	2.59	2.54
16	4.49	3.63	3.24	3.01	2.85	2.74	2.66	2.59	2.54	2.49
17	4.45	3.59	3.20	2.96	2.81	2.70	2.61	2.55	2.49	2.45
18	4.41	3.55	3.16	2.93	2.77	2.66	2.58	2.51	2.46	2.41
19	4.38	3.52	3.13	2.90	2.74	2.63	2.54	2.48	2.42	2.38
20	4.35	3.49	3.10	2.87	2.71	2.60	2.51	2.45	2.39	2.35
21	4.32	3.47	3.07	2.84	2.68	2.57	2.49	2.42	2.37	2.32
22	4.30	3.44	3.05	2.82	2.66	2.55	2.46	2.40	2.34	2.30
23	4.28	3.42	3.03	2.80	2.64	2.53	2.44	2.37	2.32	2.27
24	4.26	3.40	3.01	2.78	2.62	2.51	2.42	2.36	2.30	2.25
25	4.24	3.39	2.99	2.76	2.60	2.49	2.40	2.34	2.28	2.24
26	4.23	3.37	2.98	2.74	2.59	2.47	2.39	2.32	2.27	2.22
27	4.21	3.35	2.96	2.73	2.57	2.46	2.37	2.31	2.25	2.20
28	4.20	3.34	2.95	2.71	2.56	2.45	2.36	2.29	2.24	2.19
29	4.18	3.33	2.93	2.70	2.55	2.43	2.35	2.28	2.22	2.18
30	4.17	3.32	2.92	2.69	2.53	2.42	2.33	2.27	2.21	2.16
31	4.16	3.30	2.91	2.68	2.52	2.41	2.32	2.25	2.20	2.15
32	4.15	3.29	2.90	2.67	2.51	2.40	2.31	2.24	2.19	2.14
33	4.14	3.28	2.89	2.66	2.50	2.39	2.30	2.23	2.18	2.13
34	4.13	3.28	2.88	2.65	2.49	2.38	2.29	2.23	2.17	2.12
35	4.12	3.27	2.87	2.64	2.49	2.37	2.29	2.22	2.16	2.11
36	4.11	3.26	2.87	2.63	2.48	2.36	2.28	2.21	2.15	2.11
37	4.11	3.25	2.86	2.63	2.47	2.36	2.27	2.20	2.14	2.10
38	4.10	3.24	2.85	2.62	2.46	2.35	2.26	2.19	2.14	2.09
39	4.09	3.24	2.85	2.61	2.46	2.34	2.26	2.19	2.13	2.08

40	4.08	3.23	2.84	2.61	2.45	2.34	2.25	2.18	2.12	2.08
41	4.08	3.23	2.83	2.60	2.44	2.33	2.24	2.17	2.12	2.07
42	4.07	3.22	2.83	2.59	2.44	2.32	2.24	2.17	2.11	2.06
43	4.07	3.21	2.82	2.59	2.43	2.32	2.23	2.16	2.11	2.06
44	4.06	3.21	2.82	2.58	2.43	2.31	2.23	2.16	2.10	2.05
45	4.06	3.20	2.81	2.58	2.42	2.31	2.22	2.15	2.10	2.05
46	4.05	3.20	2.81	2.57	2.42	2.30	2.22	2.15	2.09	2.04
47	4.05	3.20	2.80	2.57	2.41	2.30	2.21	2.14	2.09	2.04
48	4.04	3.19	2.80	2.57	2.41	2.29	2.21	2.14	2.08	2.03
49	4.04	3.19	2.79	2.56	2.40	2.29	2.20	2.13	2.08	2.03
50	4.03	3.18	2.79	2.56	2.40	2.29	2.20	2.13	2.07	2.03
51	4.03	3.18	2.79	2.55	2.40	2.28	2.20	2.13	2.07	2.02
52	4.03	3.18	2.78	2.55	2.39	2.28	2.19	2.12	2.07	2.02
53	4.02	3.17	2.78	2.55	2.39	2.28	2.19	2.12	2.06	2.01
54	4.02	3.17	2.78	2.54	2.39	2.27	2.18	2.12	2.06	2.01
55	4.02	3.16	2.77	2.54	2.38	2.27	2.18	2.11	2.06	2.01
56	4.01	3.16	2.77	2.54	2.38	2.27	2.18	2.11	2.05	2.00
57	4.01	3.16	2.77	2.53	2.38	2.26	2.18	2.11	2.05	2.00
58	4.01	3.16	2.76	2.53	2.37	2.26	2.17	2.10	2.05	2.00
59	4.00	3.15	2.76	2.53	2.37	2.26	2.17	2.10	2.04	2.00
60	4.00	3.15	2.76	2.53	2.37	2.25	2.17	2.10	2.04	1.99
61	4.00	3.15	2.76	2.52	2.37	2.25	2.16	2.09	2.04	1.99
62	4.00	3.15	2.75	2.52	2.36	2.25	2.16	2.09	2.03	1.99
63	3.99	3.14	2.75	2.52	2.36	2.25	2.16	2.09	2.03	1.98
64	3.99	3.14	2.75	2.52	2.36	2.24	2.16	2.09	2.03	1.98
65	3.99	3.14	2.75	2.51	2.36	2.24	2.15	2.08	2.03	1.98
66	3.99	3.14	2.74	2.51	2.35	2.24	2.15	2.08	2.03	1.98
67	3.98	3.13	2.74	2.51	2.35	2.24	2.15	2.08	2.02	1.98
68	3.98	3.13	2.74	2.51	2.35	2.24	2.15	2.08	2.02	1.97
69	3.98	3.13	2.74	2.50	2.35	2.23	2.15	2.08	2.02	1.97
70	3.98	3.13	2.74	2.50	2.35	2.23	2.14	2.07	2.02	1.97
71	3.98	3.13	2.73	2.50	2.34	2.23	2.14	2.07	2.01	1.97
72	3.97	3.12	2.73	2.50	2.34	2.23	2.14	2.07	2.01	1.96
73	3.97	3.12	2.73	2.50	2.34	2.23	2.14	2.07	2.01	1.96
74	3.97	3.12	2.73	2.50	2.34	2.22	2.14	2.07	2.01	1.96
75	3.97	3.12	2.73	2.49	2.34	2.22	2.13	2.06	2.01	1.96
76	3.97	3.12	2.72	2.49	2.33	2.22	2.13	2.06	2.01	1.96
77	3.97	3.12	2.72	2.49	2.33	2.22	2.13	2.06	2.00	1.96
78	3.96	3.11	2.72	2.49	2.33	2.22	2.13	2.06	2.00	1.95
79	3.96	3.11	2.72	2.49	2.33	2.22	2.13	2.06	2.00	1.95
80	3.96	3.11	2.72	2.49	2.33	2.21	2.13	2.06	2.00	1.95
81	3.96	3.11	2.72	2.48	2.33	2.21	2.12	2.05	2.00	1.95
82	3.96	3.11	2.72	2.48	2.33	2.21	2.12	2.05	2.00	1.95
83	3.96	3.11	2.71	2.48	2.32	2.21	2.12	2.05	1.99	1.95

84	3.95	3.11	2.71	2.48	2.32	2.21	2.12	2.05	1.99	1.95
85	3.95	3.10	2.71	2.48	2.32	2.21	2.12	2.05	1.99	1.94
86	3.95	3.10	2.71	2.48	2.32	2.21	2.12	2.05	1.99	1.94
87		3.10	2.71	2.48	2.32	2.20	2.12	2.05	1.99	1.94
88	3.95	3.10	2.71	2.48	2.32	2.20	2.12	2.05	1.99	1.94
89	3.95	3.10	2.71	2.47	2.32	2.20	2.11	2.04	1.99	1.94
90	3.95	3.10	2.71	2.47	2.32	2.20	2.11	2.04	1.99	1.94
91	3.95	3.10	2.70	2.47	2.31	2.20	2.11	2.04	1.98	1.94
92	3.94	3.10	2.70	2.47	2.31	2.20	2.11	2.04	1.98	1.94
93	3.94	3.09	2.70	2.47	2.31	2.20	2.11	2.04	1.98	1.93
94	3.94	3.09	2.70	2.47	2.31	2.20	2.11	2.04	1.98	1.93
95	3.94	3.09	2.70	2.47	2.31	2.20	2.11	2.04	1.98	1.93
96	3.94	3.09	2.70	2.47	2.31	2.19	2.11	2.04	1.98	1.93
97	3.94	3.09	2.70	2.47	2.31	2.19	2.11	2.04	1.98	1.93
98	3.94	3.09	2.70	2.46	2.31	2.19	2.10	2.03	1.98	1.93
99	3.94	3.09	2.70	2.46	2.31	2.19	2.10	2.03	1.98	1.93
100	3.94	3.09	2.70	2.46	2.31	2.19	2.10	2.03	1.97	1.93