

Lampiran I

KUESIONER PENELITIAN

Pernyataan ini berguna dalam rangka penelitian skripsi yang berjudul :

ANALISIS FAKTOR - FAKTOR YANG MEMPENGARUHI KEPUTUSAN PEMBELIAN PADA SHOPEE

Petunjuk pengisian daftar pernyataan :

1. Jawablah pernyataan yang diajukan dibawah ini dengan benar dan jujur.
2. Pertanyaan/pernyataan harus dijawab semua jangan sampai ada yang terlewatkan, agar data dapat sepenuhnya di olah oleh peneliti.
3. Berilah tanda (√) pada jawaban yang telah disediakan oleh peneliti.

IDENTITAS RESPONDEN

1. Nama :(Dapat dikosongkan)

2. Jenis Kelamin : ☐ Laki-laki
☐ Perempuan

3. Usia :
☐ a. 17 Tahun – 22 Tahun ☐ c. 29 Tahun – 34 Tahun
☐ b. 23 Tahun – 28 Tahun ☐ d. > 34 Tahun

4. Pekerjaan :
☐ a. Pelajar/Mahasiswa ☐ c. Karyawan Swasta
☐ b. Pegawai Negeri ☐ d. Wiraswasta

5. Kategori barang yang dibeli pada Shopee :
☐ a. Fasion ☐ c. Perawatan & Kecantikan

- ☐ b. Elektronik ☐ d. Lainnya
- ☐ b. Perlengkapan Rumah Tangga

NO	Pernyataan	Jawaban	
		Ya	Tidak
KUALITAS PRODUK			
1	Shopee memudahkan berbelanja online		
2	Shopee menjual produk yang memiliki daya tahan yang lama		
3	Shopee menjual produk sesuai dengan spesifikasi		
4	Shopee menjual produk merek terkenal		
5	Shopee menjual produk original		
6	Shopee menjual produk yang sesuai dengan tampilan		
7	Produk yang dijual Shopee dapat memenuhi kebutuhan		
8	Costumer service Shopee cepat dalam merespon keluhan konsumen		
HARGA			
1	Shopee menjual produk dengan harga yang terjangkau		
2	Shopee menetapkan harga berdasarkan kualitas produk		
3	Shopee menjual produk dengan harga yang bervariasi pada produk yang sama		
4	Shopee menetapkan harga berdasarkan manfaat produk		
PROMOSI			
1	Membeli produk dikarenakan melihat iklan Shopee di media sosial		
2	Membeli produk dikarenakan program bonus item yang ditawarkan Shopee		
3	Membeli produk dikarenakan program kode voucher gratis ongkir yang diberikan Shopee		
4	Membeli produk dikarenakan pemberitahuan Shopee pada handphone		
5	Membeli produk dikarenakan karena program Flash Sale diberikan Shopee		
KEPERCAYAAN			
1	Produk yang dibeli melalui Shopee sesuai dengan harapan		
2	Pengiriman barang di Shopee tepat waktu		
3	Penjual Shopee menyediakan informasi produk yang dapat di percaya		
KUALITAS WEBSITE			
1	Shopee memiliki tampilan yang menarik		
2	Shopee memiliki tampilan yang mudah digunakan		
3	Shopee membeikan informasi yang detail		
4	Shopee membeikan informasi yang mudah di mengerti		
5	Shopee membeikan kemudahan komunikasi dengan perusahaan		
6	Shopee membeikan kemudahan komunikasi dengan penjual		
KEAMANAN			
1	Kebijakan privasi yang dicantumkan Shopee memberikan rasa aman		
2	Shopee memberikan rasa aman dalam melakukan transaksi		
3	Merasa aman membagi informasi pribadi kepada Shopee		
4	Shopee mampu menjaga kerahasiaan data pribadi		

REPUTASI			
1	Shopee memiliki reputasi yang baik		
2	Produk yang dijual di Shopee tidak pernah mengecewakan		
3	Shopee menyediakan informasi penjual		
4	Shopee memberikan garansi pada setiap produk		
KEMUDAHAN TRANSAKSI			
1	Tahapan transaksi pembayaran Shopeea mudah dipelajari		
2	Transaksi pembayaran Shopee mudah digunakan		
3	Metode pembayaran Shopee sangat lengkap		
4	Transaksi pembayaran Shopee dapat dilakukan kapan saja		

Lampiran II (Jawaban Responden)

[illegible]

25	0	0	0	0	1	0	0	0	0	0	0	0	0	0	0	1	1	0	1	0	1	0	0	0	0	1	0	0	0	0	0	0	0	0	0	0	0	6		
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32	1	1	1	1	1	1	0	1	1	1	1	1	1	1	1	1	0	1	1	1	1	1	0	1	1	1	1	1	1	1	1	1	1	1	1	1	1	35		
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38	0	0	1	0	0	0	1	0	1	1	0	1	0	0	1	0	1	0	0	0	1	0	1	1	1	1	0	1	1	1	1	1	1	1	1	1	1	23		
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71	1	0	1	1	1	1	1	1	1	1	1	1	0	1	1	1	1	1	1	1	1	0	1	1	0	1	1	1	0	1	1	1	0	1	1	0	1	1	1	1	32
72	1	0	1	0	1	1	1	1	1	1	1	1	0	1	1	1	1	0	1	1	0	1	0	1	1	0	1	1	1	0	1	1	0	1	1	0	0	1	1	1	28
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79	0	1	0	1	1	1	0	1	1	0	1	1	1	0	1	1	1	1	1	1	0	1	1	1	1	0	1	1	1	0	1	0	0	0	0	1	0	1	1	1	26
80	1	1	0	0	1	1	0	1	1	1	1	1	1	1	1	1	1	0	1	0	0	1	1	1	1	0	1	1	1	0	1	0	1	0	1	0	1	1	1	1	28

Lampiran III (Hasil Uji Karakteristik Responden)

Jenis Kelamin

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	Laki-Laki	27	33.8	33.8	33.8
	Perempuan	53	66.3	66.3	100.0
	Total	80	100.0	100.0	

Usia

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	> 34 Tahun	11	13.8	13.8	13.8
	17 Tahun – 22 Tahun	31	38.8	38.8	52.5
	23 Tahun – 28 Tahun	21	26.3	26.3	78.8
	29 Tahun – 34 Tahun	17	21.3	21.3	100.0
	Total	80	100.0	100.0	

Pekerjaa

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	Karyawan Swasta	30	37.5	37.5	37.5
	Pegawai Negeri	12	15.0	15.0	52.5
	Pelajar/Mahasiswa	20	25.0	25.0	77.5
	Wiraswasta	18	22.5	22.5	100.0
	Total	80	100.0	100.0	

Kategori Barang

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	Elektronik	10	12.5	12.5	12.5
	Fasion	33	41.3	41.3	53.8
	Lainnya	9	11.3	11.3	65.0
	Perawatan & Kecantikan	14	17.5	17.5	82.5
	Perlengkapan Rumah Tangga	14	17.5	17.5	100.0
	Total	80	100.0	100.0	

Lampiran IV (Hasil Uji Frekuensi Jawaban Responden)

P1

	Frequency	Percent	Valid Percent	Cumulative Percent
0	15	18.8	18.8	18.8
Valid 1	65	81.3	81.3	100.0
Total	80	100.0	100.0	

P2

	Frequency	Percent	Valid Percent	Cumulative Percent
0	19	23.8	23.8	23.8
Valid 1	61	76.3	76.3	100.0
Total	80	100.0	100.0	

P3

	Frequency	Percent	Valid Percent	Cumulative Percent
0	15	18.8	18.8	18.8
Valid 1	65	81.3	81.3	100.0
Total	80	100.0	100.0	

P4

	Frequency	Percent	Valid Percent	Cumulative Percent
0	22	27.5	27.5	27.5
Valid 1	58	72.5	72.5	100.0
Total	80	100.0	100.0	

P5

	Frequency	Percent	Valid Percent	Cumulative Percent
0	20	25.0	25.0	25.0
Valid 1	60	75.0	75.0	100.0
Total	80	100.0	100.0	

P6

	Frequency	Percent	Valid Percent	Cumulative Percent
0	10	12.5	12.5	12.5
Valid 1	70	87.5	87.5	100.0
Total	80	100.0	100.0	

P7

	Frequency	Percent	Valid Percent	Cumulative Percent
0	20	25.0	25.0	25.0
Valid 1	60	75.0	75.0	100.0

Total	80	100.0	100.0
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P8

	Frequency	Percent	Valid Percent	Cumulative Percent
0	21	26.3	26.3	26.3
Valid 1	59	73.8	73.8	100.0
Total	80	100.0	100.0	

P9

	Frequency	Percent	Valid Percent	Cumulative Percent
0	9	11.3	11.3	11.3
Valid 1	71	88.8	88.8	100.0
Total	80	100.0	100.0	

P10

	Frequency	Percent	Valid Percent	Cumulative Percent
0	20	25.0	25.0	25.0
Valid 1	60	75.0	75.0	100.0
Total	80	100.0	100.0	

P11

	Frequency	Percent	Valid Percent	Cumulative Percent
0	20	25.0	25.0	25.0
Valid 1	60	75.0	75.0	100.0
Total	80	100.0	100.0	

P12

	Frequency	Percent	Valid Percent	Cumulative Percent
0	22	27.5	27.5	27.5
Valid 1	58	72.5	72.5	100.0
Total	80	100.0	100.0	

P13

	Frequency	Percent	Valid Percent	Cumulative Percent
0	22	27.5	27.5	27.5
Valid 1	58	72.5	72.5	100.0
Total	80	100.0	100.0	

P14

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid 0	19	23.8	23.8	23.8

1	61	76.3	76.3	100.0
Total	80	100.0	100.0	

P15

	Frequency	Percent	Valid Percent	Cumulative Percent
0	5	6.3	6.3	6.3
Valid 1	75	93.8	93.8	100.0
Total	80	100.0	100.0	

P16

	Frequency	Percent	Valid Percent	Cumulative Percent
0	23	28.8	28.8	28.8
Valid 1	57	71.3	71.3	100.0
Total	80	100.0	100.0	

P17

	Frequency	Percent	Valid Percent	Cumulative Percent
0	8	10.0	10.0	10.0
Valid 1	72	90.0	90.0	100.0
Total	80	100.0	100.0	

P18

	Frequency	Percent	Valid Percent	Cumulative Percent
0	19	23.8	23.8	23.8
Valid 1	61	76.3	76.3	100.0
Total	80	100.0	100.0	

P19

	Frequency	Percent	Valid Percent	Cumulative Percent
0	10	12.5	12.5	12.5
Valid 1	70	87.5	87.5	100.0
Total	80	100.0	100.0	

P20

	Frequency	Percent	Valid Percent	Cumulative Percent
0	22	27.5	27.5	27.5
Valid 1	58	72.5	72.5	100.0
Total	80	100.0	100.0	

P21

	Frequency	Percent	Valid Percent	Cumulative Percent
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	0	21	26.3	26.3	26.3
Valid	1	59	73.8	73.8	100.0
	Total	80	100.0	100.0	

P22

		Frequency	Percent	Valid Percent	Cumulative Percent
	0	9	11.3	11.3	11.3
Valid	1	71	88.8	88.8	100.0
	Total	80	100.0	100.0	

P23

		Frequency	Percent	Valid Percent	Cumulative Percent
	0	21	26.3	26.3	26.3
Valid	1	59	73.8	73.8	100.0
	Total	80	100.0	100.0	

P24

		Frequency	Percent	Valid Percent	Cumulative Percent
	0	20	25.0	25.0	25.0
Valid	1	60	75.0	75.0	100.0
	Total	80	100.0	100.0	

P25

		Frequency	Percent	Valid Percent	Cumulative Percent
	0	21	26.3	26.3	26.3
Valid	1	59	73.8	73.8	100.0
	Total	80	100.0	100.0	

P26

		Frequency	Percent	Valid Percent	Cumulative Percent
	0	25	31.3	31.3	31.3
Valid	1	55	68.8	68.8	100.0
	Total	80	100.0	100.0	

P27

		Frequency	Percent	Valid Percent	Cumulative Percent
	0	19	23.8	23.8	23.8
Valid	1	61	76.3	76.3	100.0
	Total	80	100.0	100.0	

P28

	Frequency	Percent	Valid Percent	Cumulative Percent
0	11	13.8	13.8	13.8
Valid 1	69	86.3	86.3	100.0
Total	80	100.0	100.0	

P29

	Frequency	Percent	Valid Percent	Cumulative Percent
0	22	27.5	27.5	27.5
Valid 1	58	72.5	72.5	100.0
Total	80	100.0	100.0	

P30

	Frequency	Percent	Valid Percent	Cumulative Percent
0	18	22.5	22.5	22.5
Valid 1	62	77.5	77.5	100.0
Total	80	100.0	100.0	

P31

	Frequency	Percent	Valid Percent	Cumulative Percent
0	10	12.5	12.5	12.5
Valid 1	70	87.5	87.5	100.0
Total	80	100.0	100.0	

P32

	Frequency	Percent	Valid Percent	Cumulative Percent
0	21	26.3	26.3	26.3
Valid 1	59	73.8	73.8	100.0
Total	80	100.0	100.0	

P33

	Frequency	Percent	Valid Percent	Cumulative Percent
0	25	31.3	31.3	31.3
Valid 1	55	68.8	68.8	100.0
Total	80	100.0	100.0	

P34

	Frequency	Percent	Valid Percent	Cumulative Percent
0	23	28.8	28.8	28.8
Valid 1	57	71.3	71.3	100.0
Total	80	100.0	100.0	

P35

	Frequency	Percent	Valid Percent	Cumulative Percent
0	11	13.8	13.8	13.8
Valid 1	69	86.3	86.3	100.0
Total	80	100.0	100.0	

P36

	Frequency	Percent	Valid Percent	Cumulative Percent
0	16	20.0	20.0	20.0
Valid 1	64	80.0	80.0	100.0
Total	80	100.0	100.0	

P37

	Frequency	Percent	Valid Percent	Cumulative Percent
0	9	11.3	11.3	11.3
Valid 1	71	88.8	88.8	100.0
Total	80	100.0	100.0	

P38

	Frequency	Percent	Valid Percent	Cumulative Percent
0	14	17.5	17.5	17.5
Valid 1	66	82.5	82.5	100.0
Total	80	100.0	100.0	

Lampiran V (Hasil Uji Validitas)

Correlations

	P1	P2	P3	P4	P5	P6	P7	P8	P9	P10	P11	P12	P13	P14	P15	P16	P17	P18	P19	P20	P21	P22	P23	P24	P25	P26	P27	P28	P29	P30	P31	P32	P33	P34	P35	P36	P37	P38	KP
P1 Pearson Correlation Sig. (2-tailed) N	1	.921**	.737**	.853**	.641**	.829**	.830**	.737**	.830**	.737**	.830**	.737**	.737**	.757**	.539**	.641**	.737**	.641**	.539**	.921**	.641**	.829**	.830**	.539**	.737**	.921**	.539**	.853**	.737**	.829**	.737**	.737**	.757**	.539**	.921**	.921**	.737**	.853**	.830**
P2 Pearson Correlation Sig. (2-tailed) N		1	.843**	.926**	.764**	.764**	.757**	.843**	.926**	.843**	.757**	.843**	.843**	.841**	.683**	.764**	.671**	.764**	.683**	.841**	.764**	.764**	.757**	.683**	.843**	1.000**	.683**	.926**	.843**	.764**	.843**	.843**	.683**	.841**	1.000**	.843**	.926**	.671**	.951**
P3 Pearson Correlation Sig. (2-tailed) N			1	.780**	.709**	.906**	.558**	.814**	.915**	1.000**	.558**	.814**	1.000**	.671**	.811**	.709**	.441**	.906**	.599**	.671**	.906**	.558**	.811**	.558**	.814**	.843**	.599**	.780**	1.000**	.906**	.814**	1.000**	.671**	.811**	.671**	.843**	1.000**	.780**	.909**
P4 Pearson Correlation Sig. (2-tailed) N				1	.707**	.707**	.853**	.780**	.853**	.780**	.853**	.780**	.780**	.926**	.632**	.707**	.780**	.707**	.632**	.926**	.707**	.707**	.853**	.632**	.780**	.926**	.632**	1.000**	.780**	.707**	.780**	.926**	.632**	.926**	.632**	.926**	.780**	1.000**	.933**

P5	Pearson Correlation Sig. (2-tailed) N	.641**	.764**	.709**	.707**	1	.583**	.641**	.906**	.829**	.709**	.641**	.906**	.709**	.764**	.447*	1.000*	.709**	.583**	.894**	.582**	1.000*	.583**	.641**	.447*	.906**	.764**	.894**	.707**	.709**	.583**	.906**	.764**	.447*	.582**	.764**	.709**	.707**	.838**		
		.000	.000	.000	.000		.001	.000	.000	.000	.000	.000	.000	.000	.000	.013	.000	.000	.000	.000	.000	.000	.000	.013	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000			
		30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30		
P6	Pearson Correlation Sig. (2-tailed) N	.829**	.764**	.906**	.707**	.583**	1	.641**	.709**	.829**	.906**	.641**	.709**	.906**	.582**	.671**	.583**	.512**	.792**	.447*	.764**	.583**	1.000*	.641**	.671**	.709**	.764**	.447*	.707**	.906**	1.000*	.709**	.906**	.582**	.671**	.764**	.764**	.906**	.707**	.849**	
		.000	.000	.000	.000	.000		.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.004	.000	.013	.000	.000	.000	.000	.000	.000	.000	.013	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000		
		30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	
P7	Pearson Correlation Sig. (2-tailed) N	.830**	.757**	.558**	.853**	.641**	.641**	1	.737**	.659**	.558**	1.000*	.737**	.558**	.921**	.337	.641**	.915**	.452*	.539**	.921**	.641**	.641**	1.000*	.337	.737**	.757**	.539**	.853**	.558**	.641**	.737**	.558**	.921**	.337	.921**	.757**	.558**	.853**	.820**	
		.000	.000	.000	.000	.000	.000		.000	.000	.000	.000	.000	.000	.000	.069	.000	.000	.012	.000	.000	.000	.000	.000	.069	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	
		30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	
P8	Pearson Correlation Sig. (2-tailed) N	.737**	.843**	.814**	.780**	.906**	.709**	.737**	1	.915**	.814**	.737**	1.000*	.814**	.843**	.599**	.906**	.627**	.709**	.814**	.671**	.906**	.709**	.737**	.599**	1.000*	.843**	.814**	.780**	.814**	.709**	1.000*	.814**	.843**	.599**	.671**	.843**	.814**	.780**	.737**	.920**
		.000	.000	.000	.000	.000	.000	.000		.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000
		30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	
P9	Pearson Correlation	.830**	.921**	.915**	.853**	.829**	.829**	.659**	.915**	1	.915**	.659**	.915**	.915**	.757**	.742**	.829**	.558**	.829**	.742**	.757**	.829**	.829**	.659**	.742**	.915**	.921**	.742**	.853**	.915**	.829**	.915**	.757**	.742**	.757**	.921**	.915**	.853**	.921**	.830**	.954**
		.000	.000	.000	.000	.000	.000		.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000
		30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30

P23	Pearson Correlation on Sig. (2-tailed) N	.830**	.757**	.558**	.853**	.641**	.641**	1.000*	.737**	.659**	.558**	1.000*	.737**	.558**	.921**	.337	.641**	.915**	.452*	.539**	.921**	.641**	.641**	1	.337	.737**	.757**	.539**	.853**	.558**	.641**	.737**	.558**	.921**	.337	.921**	.757**	.558**	.853**	.820**
		.000	.000	.001	.000	.000	.000	.000	.000	.001	.000	.000	.000	.001	.000	.009	.000	.000	.012	.002	.000	.000	.000		.069	.000	.000	.002	.000	.001	.000	.000	.001	.000	.009	.000	.000	.001	.000	
		30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	
P24	Pearson Correlation on Sig. (2-tailed) N	.539**	.683**	.811**	.632**	.447*	.671**	.337	.599**	.742**	.811**	.337	.599**	.811**	.488**	1.000*	.447*	.176	.894**	.280	.488**	.447*	.671**	.337	1	.599**	.683**	.280	.632**	.811**	.671**	.599**	.811**	.488**	1.000*	.488**	.683**	.811**	.632**	.709**
		.002	.000	.000	.000	.013	.000	.069	.000	.000	.000	.069	.000	.000	.006	.000	.013	.352	.000	.134	.006	.013	.000	.069		.000	.000	.134	.000	.000	.000	.000	.000	.006	.000	.006	.000	.000	.000	
		30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	
P25	Pearson Correlation on Sig. (2-tailed) N	.737**	.843**	.814**	.780**	.906**	.709**	.737**	1.000*	.915**	.814**	.737**	1.000*	.814**	.843**	.599**	.906**	.627**	.709**	.811**	.671**	.906**	.709**	.737**	.599**	1	.843**	.811**	.780**	.814**	.709**	1.000*	.814**	.843**	.599**	.671**	.843**	.814**	.780**	.920**
		.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000		.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000
		30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	
P26	Pearson Correlation on Sig. (2-tailed) N	.921**	1.000*	.843**	.926**	.764**	.764**	.757**	.843**	.921**	.843**	.757**	.843**	.843**	.841**	.683**	.764**	.671**	.764**	.683**	.841**	.764**	.764**	.757**	.683**	.843**	1	.683**	.926**	.843**	.764**	.843**	.843**	.841**	.683**	.841**	1.000*	.843**	.926**	.951**
		.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000		.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000
		30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	
P27	Pearson Correlation on Sig. (2-tailed) N	.539**	.683**	.599**	.632**	.894**	.447*	.539**	.811**	.742**	.599**	.539**	.811**	.599**	.683**	.280	.894**	.599**	.447*	1.000*	.488**	.894**	.447*	.539**	.280	.811**	.683**	1	.632**	.599**	.447*	.811**	.599**	.683**	.280	.488**	.683**	.599**	.632**	.728**
		.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000		.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000
		30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30

P 3 2	Pearson Correlation on Sig. (2-tailed) N	.737**	.843**	1.000*	.780**	.709**	.906**	.558**	.814**	.915**	1.000*	.558**	.814**	1.000*	.671**	.811**	.709**	.441*	.906**	.599**	.671**	.709**	.906**	.558**	.811**	.814**	.843**	.599**	.780**	1.000*	.906**	.814**	1	.671**	.811**	.671**	.843**	1.000*	.780**	.909**
		.000	.000	.000	.000	.000	.000	.001	.000	.000	.000	.000	.000	.000	.000	.000	.000	.015	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000		.000	.000	.000	.000	.000	.000	.000	
		30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30
P 3 3	Pearson Correlation on Sig. (2-tailed) N	.757**	.841**	.671**	.926**	.764**	.582**	.921**	.843**	.757**	.671**	.921**	.843**	.671**	1.000*	.488**	.764**	.843**	.582**	.683**	.841**	.764**	.582**	.921**	.488**	.843**	.841**	.683**	.926**	.671**	.582**	.843**	.671**	1	.488**	.841**	.843**	.671**	.926**	.889**
		.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.006	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000		.006	.000	.000	.000	.000	.000	.000
		30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30
P 3 4	Pearson Correlation on Sig. (2-tailed) N	.539**	.683**	.811**	.632**	.447**	.671**	.337	.599**	.742**	.811**	.337	.599**	.811**	.488**	1.000*	.447**	.176	.894**	.280	.488**	.447**	.671**	.337	1.000*	.599**	.683**	.280	.632**	.811**	.671**	.599**	.811**	.488**	1	.488**	.683**	.811**	.632**	.709**
		.002	.000	.000	.000	.013	.000	.069	.000	.000	.000	.069	.000	.000	.006	.000	.013	.352	.000	.134	.006	.013	.000	.069	.000	.000	.000	.134	.000	.000	.000	.000	.006		.006	.000	.000	.000	.000	.000
		30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30
P 3 5	Pearson Correlation on Sig. (2-tailed) N	.921**	.841**	.671**	.926**	.582**	.764**	.921**	.671**	.757**	.671**	.921**	.671**	.671**	.841**	.488**	.582**	.841**	.488**	1.000*	.582**	.764**	.921**	.488**	.671**	.841**	.488**	.926**	.671**	.582**	.764**	.671**	.671**	.841**	.488**	1	.841**	.671**	.926**	.863**
		.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.006	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.006		.000	.000	.000	.000	.000
		30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30
P 3 6	Pearson Correlation on	.921**	1.000*	.843**	.926**	.764**	.764**	.757**	.843**	.921**	.843**	.757**	.843**	.843**	.841**	.683**	.764**	.671**	.764**	.683**	.841**	.764**	.683**	.757**	.683**	.843**	1.000*	.683**	.926**	.843**	.764**	.843**	.843**	.843**	.683**	1	.843**	.926**	.951**	

		Pearson Correlation Coefficients																												Sig. (2-tailed)	N									
		1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28											
P	B	7	Sig. (2-tailed)	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000						
			N	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30					
			Pearson Correlation on Sig. (2-tailed)	.737**	.843**	1.000*	.780**	.709**	.906**	.558**	.814**	.915**	1.000*	.558**	.814**	1.000*	.671**	.811**	.709**	.441*	.906**	.599**	.671**	.709**	.906**	.558**	.811**	.814**	.599**	.780**	1.000*	.906**	.814**	1.000*	.671**	.811**	.671**	.843**	1	.780**
P	B	8	Sig. (2-tailed)	.000	.000	.000	.000	.000	.001	.000	.000	.000	.000	.000	.000	.000	.000	.015	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000				
			N	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	
			Pearson Correlation on Sig. (2-tailed)	.853**	.926**	.780**	1.000*	.707**	.707**	.853**	.780**	.853**	.780**	.853**	.780**	.780**	.926**	.632**	.707**	.780**	.707**	.632**	.926**	.707**	.780**	.853**	.632**	.780**	.926**	.632**	1.000*	.780**	.707**	.780**	.926**	.632**	.926**	.632**	.926**	.780**
K	P	P	Sig. (2-tailed)	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000	.000		
			N	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30
			Pearson Correlation on Sig. (2-tailed)	.884**	.951**	.909**	.933**	.838**	.849**	.820**	.920**	.954**	.909**	.820**	.920**	.909**	.889**	.709**	.838**	.729**	.814**	.728**	.863**	.838**	.849**	.820**	.709**	.920**	.951**	.728**	.933**	.909**	.849**	.920**	.889**	.709**	.863**	.951**	.909**	.933**

** . Correlation is significant at the 0.01 level (2-tailed).

*. Correlation is significant at the 0.05 level (2-tailed).

Lampiran VI (Hasil Uji Reliabilitas)

Case Processing Summary

	N	%
Valid	30	100.0
Cases Excluded ^a	0	.0
Total	30	100.0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
.954	38

Lampiran VII (Hasil Uji Cochran)

Frequencies

	Value	
	0	1
P1	15	65
P2	19	61
P3	15	65
P4	22	58
P5	20	60
P6	10	70
P7	20	60
P8	21	59
P9	9	71
P10	20	60
P11	20	60
P12	22	58
P13	22	58
P14	19	61
P15	5	75
P16	23	57
P17	8	72
P18	19	61
P19	10	70
P20	22	58
P21	21	59
P22	9	71
P23	21	59
P24	20	60
P25	21	59
P26	25	55
P27	19	61
P28	11	69
P29	22	58
P30	18	62
P31	10	70
P32	21	59

P33	25	55
P34	23	57
P35	11	69
P36	16	64
P37	9	71
P38	14	66

Statistics

N	80
Cochran's Q	125.301 ^a
df	37
Asymp. Sig.	0.000

a. 1 is treated as a success.

Frequencies

	Value	
	0	1
P1	15	65
P2	19	61
P3	15	65
P4	22	58
P5	20	60
P6	10	70
P7	20	60
P8	21	59
P9	9	71
P10	20	60
P11	20	60
P12	22	58
P13	22	58
P14	19	61
P15	5	75
P16	23	57
P17	8	72
P18	19	61
P19	10	70
P20	22	58
P21	21	59
P22	9	71
P23	21	59
P24	20	60
P25	21	59
P27	19	61
P28	11	69
P29	22	58
P30	18	62
P31	10	70
P32	21	59
P33	25	55
P34	23	57
P35	11	69
P36	16	64
P37	9	71
P38	14	66

Test Statistics

N	80
Cochran's Q	119.470 ^a
df	36
Asymp. Sig.	0.000

a. 1 is treated as a success.

Frequencies

	Value	
	0	1
P1	15	65
P2	19	61
P3	15	65
P4	22	58
P5	20	60
P6	10	70
P7	20	60
P8	21	59
P9	9	71
P10	20	60
P11	20	60
P12	22	58
P13	22	58
P14	19	61
P15	5	75
P16	23	57
P17	8	72
P18	19	61
P19	10	70
P20	22	58
P21	21	59
P22	9	71
P23	21	59
P24	20	60
P25	21	59
P27	19	61
P28	11	69
P29	22	58
P30	18	62
P31	10	70
P32	21	59
P34	23	57
P35	11	69
P36	16	64
P37	9	71
P38	14	66

Test Statistics

N	80
Cochran's Q	113.509 ^a
df	35
Asymp. Sig.	0.000

a. 1 is treated as a success.

Frequencies

	Value	
	0	1
P1	15	65
P2	19	61
P3	15	65
P4	22	58
P5	20	60
P6	10	70
P7	20	60
P8	21	59
P9	9	71
P10	20	60
P11	20	60
P12	22	58
P13	22	58
P14	19	61
P15	5	75
P17	8	72
P18	19	61
P19	10	70
P20	22	58
P21	21	59
P22	9	71
P23	21	59
P24	20	60
P25	21	59
P27	19	61
P28	11	69
P29	22	58
P30	18	62
P31	10	70
P32	21	59
P34	23	57
P35	11	69
P36	16	64
P37	9	71
P38	14	66

Test Statistics

N	80
Cochran's Q	110.942 ^a
df	34
Asymp. Sig.	0.000

a. 1 is treated as a success.

Frequencies

	Value	
	0	1
P1	15	65
P2	19	61
P3	15	65
P4	22	58
P5	20	60
P6	10	70
P7	20	60
P8	21	59
P9	9	71
P10	20	60
P11	20	60
P12	22	58
P13	22	58
P14	19	61
P15	5	75
P17	8	72
P18	19	61
P19	10	70
P20	22	58
P21	21	59
P22	9	71
P23	21	59
P24	20	60
P25	21	59
P27	19	61
P28	11	69
P29	22	58
P30	18	62
P31	10	70
P32	21	59
P35	11	69
P36	16	64
P37	9	71
P38	14	66

Test Statistics

N	80
Cochran's Q	108.721 ^a
df	33
Asymp. Sig.	0.000

a. 1 is treated as a success.

Frequencies			
	Value		
	0	1	
P1	15	65	
P2	19	61	
P3	15	65	
P5	20	60	
P6	10	70	
P7	20	60	
P8	21	59	
P9	9	71	
P10	20	60	
P11	20	60	
P12	22	58	
P13	22	58	
P14	19	61	
P15	5	75	
P17	8	72	
P18	19	61	
P19	10	70	
P20	22	58	
P21	21	59	
P22	9	71	
P23	21	59	
P24	20	60	
P25	21	59	
P27	19	61	
P28	11	69	
P29	22	58	
P30	18	62	
P31	10	70	
P32	21	59	
P35	11	69	
P36	16	64	
P37	9	71	
P38	14	66	

Test Statistics

N	80
Cochran's Q	105.020 ^a
df	32
Asymp. Sig.	0.000

a. 1 is treated as a success.

Frequencies

	Value	
	0	1
P1	15	65
P2	19	61
P3	15	65
P5	20	60
P6	10	70
P7	20	60
P8	21	59
P9	9	71
P10	20	60
P11	20	60
P13	22	58
P14	19	61
P15	5	75
P17	8	72
P18	19	61
P19	10	70
P20	22	58
P21	21	59
P22	9	71
P23	21	59
P24	20	60
P25	21	59
P27	19	61
P28	11	69
P29	22	58
P30	18	62
P31	10	70
P32	21	59
P35	11	69
P36	16	64
P37	9	71
P38	14	66

Test Statistics

N	80
Cochran's Q	102.227 ^a
df	31
Asymp. Sig.	0.000

a. 1 is treated as a success.

Frequencies		
	Value	
	0	1
P1	15	65
P2	19	61
P3	15	65
P5	20	60
P6	10	70
P7	20	60
P8	21	59
P9	9	71
P10	20	60
P11	20	60
P14	19	61
P15	5	75
P17	8	72
P18	19	61
P19	10	70
P20	22	58
P21	21	59
P22	9	71
P23	21	59
P24	20	60
P25	21	59
P27	19	61
P28	11	69
P29	22	58
P30	18	62
P31	10	70
P32	21	59
P35	11	69
P36	16	64
P37	9	71
P38	14	66

Test Statistics

N	80
Cochran's Q	99.064 ^a
df	30
Asymp. Sig.	0.000

a. 1 is treated as a success.

Frequencies			
	Value		
	0	1	
P1	15	65	
P2	19	61	
P3	15	65	
P5	20	60	
P6	10	70	
P7	20	60	
P8	21	59	
P9	9	71	
P10	20	60	
P11	20	60	
P14	19	61	
P15	5	75	
P17	8	72	
P18	19	61	
P19	10	70	
P21	21	59	
P22	9	71	
P23	21	59	
P24	20	60	
P25	21	59	
P27	19	61	
P28	11	69	
P29	22	58	
P30	18	62	
P31	10	70	
P32	21	59	
P35	11	69	
P36	16	64	
P37	9	71	
P38	14	66	

Test Statistics

N	80
Cochran's Q	95.888 ^a
df	29
Asymp. Sig.	0.000

a. 1 is treated as a success.

Frequencies			
	Value		
	0	1	
P1	15	65	
P2	19	61	
P3	15	65	
P5	20	60	
P6	10	70	
P7	20	60	
P8	21	59	
P9	9	71	
P10	20	60	
P11	20	60	
P14	19	61	
P15	5	75	
P17	8	72	
P18	19	61	
P19	10	70	
P21	21	59	
P22	9	71	
P23	21	59	
P24	20	60	
P25	21	59	
P27	19	61	
P28	11	69	
P30	18	62	
P31	10	70	
P32	21	59	
P35	11	69	
P36	16	64	
P37	9	71	
P38	14	66	

Test Statistics

N	80
Cochran's Q	92.581 ^a
df	28
Asymp. Sig.	0.000

a. 1 is treated as a success.

Frequencies

	Value	
	0	1
P1	15	65
P2	19	61
P3	15	65
P5	20	60
P6	10	70
P7	20	60
P9	9	71
P10	20	60
P11	20	60
P14	19	61
P15	5	75
P17	8	72
P18	19	61
P19	10	70
P21	21	59
P22	9	71
P23	21	59
P24	20	60
P25	21	59
P27	19	61
P28	11	69
P30	18	62
P31	10	70
P32	21	59
P35	11	69
P36	16	64
P37	9	71
P38	14	66

Test Statistics

N	80
Cochran's Q	89.775 ^a
df	27
Asymp. Sig.	0.000

a. 1 is treated as a success.

Frequencies			
	Value		
	0	1	
P1	15	65	
P2	19	61	
P3	15	65	
P5	20	60	
P6	10	70	
P7	20	60	
P9	9	71	
P10	20	60	
P11	20	60	
P14	19	61	
P15	5	75	
P17	8	72	
P18	19	61	
P19	10	70	
P22	9	71	
P23	21	59	
P24	20	60	
P25	21	59	
P27	19	61	
P28	11	69	
P30	18	62	
P31	10	70	
P32	21	59	
P35	11	69	
P36	16	64	
P37	9	71	
P38	14	66	

Test Statistics

N	80
Cochran's Q	87.057 ^a
df	26
Asymp. Sig.	0.000

a. 1 is treated as a success.

Frequencies		
	Value	
	0	1
P1	15	65
P2	19	61
P3	15	65
P5	20	60
P6	10	70
P7	20	60
P9	9	71
P10	20	60
P11	20	60
P14	19	61
P15	5	75
P17	8	72
P18	19	61
P19	10	70
P22	9	71
P24	20	60
P25	21	59
P27	19	61
P28	11	69
P30	18	62
P31	10	70
P32	21	59
P35	11	69
P36	16	64
P37	9	71
P38	14	66

Test Statistics

N	80
Cochran's Q	84.209 ^a
df	25
Asymp. Sig.	0.000

a. 1 is treated as a success.

Frequencies		
	Value	
	0	1
P1	15	65
P2	19	61
P3	15	65
P5	20	60
P6	10	70
P7	20	60
P9	9	71
P10	20	60
P11	20	60
P14	19	61
P15	5	75
P17	8	72
P18	19	61
P19	10	70
P22	9	71
P24	20	60
P27	19	61
P28	11	69
P30	18	62
P31	10	70
P32	21	59
P35	11	69
P36	16	64
P37	9	71
P38	14	66

Test Statistics

N	80
Cochran's Q	80.699 ^a
df	24
Asymp. Sig.	0.000

a. 1 is treated as a success.

Frequencies

	Value	
	0	1
P1	15	65
P2	19	61
P3	15	65
P5	20	60
P6	10	70
P7	20	60
P9	9	71
P10	20	60
P11	20	60
P14	19	61
P15	5	75
P17	8	72
P18	19	61
P19	10	70
P22	9	71
P24	20	60
P27	19	61
P28	11	69
P30	18	62
P31	10	70
P35	11	69
P36	16	64
P37	9	71
P38	14	66

Test Statistics

N	80
Cochran's Q	76.897 ^a
df	23
Asymp. Sig.	0.000

a. 1 is treated as a success.

Frequencies		
	Value	
	0	1
P1	15	65
P2	19	61
P3	15	65
P6	10	70
P7	20	60
P9	9	71
P10	20	60
P11	20	60
P14	19	61
P15	5	75
P17	8	72
P18	19	61
P19	10	70
P22	9	71
P24	20	60
P27	19	61
P28	11	69
P30	18	62
P31	10	70
P35	11	69
P36	16	64
P37	9	71
P38	14	66

Test Statistics

N	80
Cochran's Q	74.422 ^a
df	22
Asymp. Sig.	0.000

a. 1 is treated as a success.

Frequencies

	Value	
	0	1
P1	15	65
P2	19	61
P3	15	65
P6	10	70
P9	9	71
P10	20	60
P11	20	60
P14	19	61
P15	5	75
P17	8	72
P18	19	61
P19	10	70
P22	9	71
P24	20	60
P27	19	61
P28	11	69
P30	18	62
P31	10	70
P35	11	69
P36	16	64
P37	9	71
P38	14	66

Test Statistics

N	80
Cochran's Q	71.683 ^a
df	21
Asymp. Sig.	0.000

a. 1 is treated as a success.

Frequencies

	Value	
	0	1
P1	15	65
P2	19	61
P3	15	65
P6	10	70
P9	9	71
P11	20	60
P14	19	61
P15	5	75
P17	8	72
P18	19	61
P19	10	70
P22	9	71
P24	20	60
P27	19	61
P28	11	69
P30	18	62
P31	10	70
P35	11	69
P36	16	64
P37	9	71
P38	14	66

Test Statistics

N	80
Cochran's Q	67.974 ^a
df	20
Asymp. Sig.	0.000

a. 1 is treated as a success.

Frequencies		
	Value	
	0	1
P1	15	65
P2	19	61
P3	15	65
P6	10	70
P9	9	71
P14	19	61
P15	5	75
P17	8	72
P18	19	61
P19	10	70
P22	9	71
P24	20	60
P27	19	61
P28	11	69
P30	18	62
P31	10	70
P35	11	69
P36	16	64
P37	9	71
P38	14	66

Test Statistics	
N	80
Cochran's Q	64.208 ^a
df	19
Asymp. Sig.	0.000

a. 1 is treated as a success.

Frequencies

	Value	
	0	1
P1	15	65
P2	19	61
P3	15	65
P6	10	70
P9	9	71
P14	19	61
P15	5	75
P17	8	72
P18	19	61
P19	10	70
P22	9	71
P27	19	61
P28	11	69
P30	18	62
P31	10	70
P35	11	69
P36	16	64
P37	9	71
P38	14	66

Test Statistics

N	80
Cochran's Q	60.592 ^a
df	18
Asymp. Sig.	0.000

a. 1 is treated as a success.

Frequencies

	Value	
	0	1
P1	15	65
P3	15	65
P6	10	70
P9	9	71
P14	19	61
P15	5	75
P17	8	72
P18	19	61
P19	10	70
P22	9	71
P27	19	61
P28	11	69
P30	18	62
P31	10	70
P35	11	69
P36	16	64
P37	9	71
P38	14	66

Test Statistics

N	80
Cochran's Q	54.721 ^a
df	17
Asymp. Sig.	0.000

a. 1 is treated as a success.

Frequencies

	Value	
	0	1
P1	15	65
P3	15	65
P6	10	70
P9	9	71
P15	5	75
P17	8	72
P18	19	61
P19	10	70
P22	9	71
P27	19	61
P28	11	69
P30	18	62
P31	10	70
P35	11	69
P36	16	64
P37	9	71
P38	14	66

Test Statistics

N	80
Cochran's Q	48.619 ^a
df	16
Asymp. Sig.	0.000

a. 1 is treated as a success.

Frequencies

	Value	
	0	1
P1	15	65
P3	15	65
P6	10	70
P9	9	71
P15	5	75
P17	8	72
P19	10	70
P22	9	71
P27	19	61
P28	11	69
P30	18	62
P31	10	70
P35	11	69
P36	16	64
P37	9	71
P38	14	66

Test Statistics

N	80
Cochran's Q	42.732 ^a
df	15
Asymp. Sig.	0.000

a. 1 is treated as a success.

Frequencies

	Value	
	0	1
P1	15	65
P3	15	65
P6	10	70
P9	9	71
P15	5	75
P17	8	72
P19	10	70
P22	9	71
P28	11	69
P30	18	62
P31	10	70
P35	11	69
P36	16	64
P37	9	71
P38	14	66

Test Statistics

N	80
Cochran's Q	36.473 ^a
df	14
Asymp. Sig.	0.001

a. 1 is treated as a success.

Frequencies

	Value	
	0	1
P1	15	65
P3	15	65
P6	10	70
P9	9	71
P15	5	75
P17	8	72
P19	10	70
P22	9	71
P28	11	69
P31	10	70
P35	11	69
P36	16	64
P37	9	71
P38	14	66

Test Statistics

N	80
Cochran's Q	29.036 ^a
df	13
Asymp. Sig.	0.006

a. 1 is treated as a success.

Frequencies

	Value	
	0	1
P1	15	65
P3	15	65
P6	10	70
P9	9	71
P15	5	75
P17	8	72
P19	10	70
P22	9	71
P28	11	69
P31	10	70
P35	11	69
P37	9	71
P38	14	66

Test Statistics

N	80
Cochran's Q	23.700 ^a
df	12
Asymp. Sig.	0.022

a. 1 is treated as a success.

Frequencies

	Value	
	0	1
P3	15	65
P6	10	70
P9	9	71
P15	5	75
P17	8	72
P19	10	70
P22	9	71
P28	11	69
P31	10	70
P35	11	69
P37	9	71
P38	14	66

Test Statistics

N	80
Cochran's Q	19.054 ^a
df	11
Asymp. Sig.	0.060

a. 0 is treated as a success.