

## Lampiran 1 Kuesioner

### KUESIONER PENELITIAN PENGARUH *PRICE DISCOUNT* DAN *SALES PROMOTION* TERHADAP *IMPULSE BUYING* PADA ALFAMART

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Berikut ini adalah kuesioner mengenai keputusan pembelian **Tidak Terencana** yang dipengaruhi oleh **Diskon dan Promosi Penjualan** pada toko Alfamart

#### IDENTITAS RESPONDEN

Berikan tanda *check list* (√)

Nama :

Usia :  15-25 Tahun  31-40 Tahun  
 26-30 Tahun  >40 Tahun

Jenis Kelamin :  Pria  Wanita

Intensitas Pembelian pada Alfamart:  Baru Pertama  Kadang-kadang  
 Jarang  Sering

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Mohon diisi dengan memberi tanda (√) pada jawaban yang sesuai dengan pendapat anda.

Keterangan : **SS** : Sangat Setuju      **TS** : Tidak Setuju  
**S** : Setuju      **STS** : Sangat Tidak Setuju  
**N** : Netral

No	Pernyataan	SS	S	N	TS	STS
1	Saya suka membeli semua varian produk di Alfamart yang mempunyai potongan harga					
2	Saya selalu membeli produk tertentu yang memiliki potongan harga dengan jumlah yang banyak					
3	Alfamart memberikan potongan harga setiap akhir pekan dan hari-hari tertentu					

4	Saya merasa diuntungkan dengan adanya potongan harga pada Alfamart					
5	Harga diskon yang tertera sesuai dengan yang dibayar					
6	Banyak diskon produk yang ditawarkan Alfamart					
7	Saya berbelanja karena adanya diskon / potongan harga yang rutin					
8	Saya berbelanja karena adanya penawaran “buy one get one”					
9	Promosi yang dilakukan Alfamart mengenai potongan harga sangat menarik					
10	Promosi yang dilakukan Alfamart dapat ditemui pada media massa					
11	Saya senang menggunakan kartu poin untuk mengumpulkan poin kemudian jumlah poin yang terkumpul dapat di tukar dengan barang tertentu					
12	Informasi melalui katalog yang dilakukan Alfamart sangat membantu saya mendapatkan informasi berbagai promosi dan penawaran spesial					
13	Saya membeli produk karena terpengaruh promosi					
14	Saya membeli karena keinginan dan bukan karena desakan kebutuhan					
15	Saya tidak pernah merencanakan apa yang akan saya beli					
16	Saya melakukan pembelian secara spontan ketika melihat produk yang menarik					
17	Saya selalu membeli produk tambahan tanpa direncanakan					
18	Saya akan membeli produk yang saya anggap menarik walaupun pada akhirnya saya akan menyesal					
19	Saya merasa tidak perlu berpikir panjang untuk membeli ketika mendapati produk yang menarik perhatian saya					
20	Saya membeli produk tanpa pertimbangan harga					

**TERIMAKASIH TELAHMELUANGKAN WAKTUNYA ☺**

## Lampiran 2

### Data Validitas dan Reliabilitas X1

	X1.1	X1.2	X1.3	X1.4	X1.5	X1.6	Total X1
1	3	3	2	2	3	4	17
2	2	2	1	2	2	1	10
3	2	2	5	5	5	3	22
4	2	3	4	3	3	3	18
5	5	4	4	4	5	4	26
6	5	4	4	5	5	4	27
7	5	4	4	4	5	4	26
8	5	5	5	4	4	5	28
9	3	4	3	3	3	4	20
10	5	4	4	4	5	4	26
11	5	4	4	3	5	4	25
12	5	4	3	3	5	3	23
13	5	4	3	4	5	4	25
14	5	5	5	5	5	4	29
15	5	4	4	4	5	4	26
16	5	4	3	3	5	3	23
17	5	5	5	5	5	5	30
18	5	5	5	5	5	5	30
19	5	5	5	5	5	5	30
20	4	4	4	5	5	4	26
21	5	4	5	5	5	5	29
22	5	3	4	4	5	4	25
23	4	4	4	5	4	4	25
24	4	4	5	4	4	2	23
25	5	5	5	5	4	4	28
26	5	4	4	4	5	4	26
27	5	5	5	5	5	5	30
28	5	4	4	4	5	3	25
29	5	5	5	5	5	5	30
30	5	5	5	4	5	4	28

### Lampiran 3

#### Data Validitas dan Reliabilitas X2

<b>X2.1</b>	<b>X2.2</b>	<b>X2.3</b>	<b>X2.4</b>	<b>X2.5</b>	<b>X2.6</b>	<b>X2.7</b>	<b>Total X2</b>
2	2	4	4	3	3	2	<b>20</b>
3	2	4	3	2	2	1	<b>17</b>
3	5	3	2	5	4	5	<b>27</b>
3	3	3	3	4	4	2	<b>22</b>
5	5	5	4	3	3	3	<b>28</b>
4	4	3	3	3	3	4	<b>24</b>
5	5	3	3	5	4	4	<b>29</b>
5	4	5	5	5	5	4	<b>33</b>
3	3	4	4	3	3	2	<b>22</b>
4	4	4	3	3	4	4	<b>26</b>
5	5	5	5	5	4	3	<b>32</b>
4	4	4	4	3	3	3	<b>25</b>
3	3	4	4	4	3	4	<b>25</b>
4	4	4	4	4	3	4	<b>27</b>
4	4	4	3	3	3	4	<b>25</b>
3	3	3	3	3	3	3	<b>21</b>
5	4	4	4	3	4	3	<b>27</b>
5	5	4	5	5	4	3	<b>31</b>
4	4	3	4	4	4	4	<b>27</b>
3	4	4	4	3	5	5	<b>28</b>
4	5	4	5	4	4	5	<b>31</b>
4	4	3	2	5	5	4	<b>27</b>
4	3	4	4	4	3	3	<b>25</b>
1	2	2	4	3	4	2	<b>18</b>
5	5	5	3	3	3	4	<b>28</b>
3	4	3	3	3	4	3	<b>23</b>
5	4	4	4	5	4	4	<b>30</b>
3	3	4	4	5	4	3	<b>26</b>
4	4	3	3	3	4	4	<b>25</b>
5	5	5	4	4	4	5	<b>32</b>

## Lampiran 4

### Data Validitas dan Reliabilitas Y

Y.1	Y.2	Y.3	Y.4	Y.5	Y.6	Y.7	Total Y
4	3	3	3	1	2	2	18
4	3	4	2	2	2	2	19
4	5	2	5	2	2	2	22
2	2	2	2	2	2	2	14
2	4	5	4	2	4	2	23
3	4	3	4	3	5	2	24
3	4	5	5	3	5	3	28
5	5	5	4	3	4	4	30
3	3	4	4	3	3	4	24
5	5	5	4	3	2	3	27
3	3	4	4	3	3	3	23
4	4	5	5	2	5	4	29
4	4	4	4	2	2	2	22
3	4	5	5	3	4	3	27
4	4	4	5	3	2	2	24
2	4	4	4	2	3	2	21
5	5	5	5	4	5	4	33
5	4	4	4	2	4	2	25
2	3	4	4	2	4	4	23
3	4	4	4	3	4	4	26
3	3	3	3	3	3	3	21
4	3	3	2	1	1	1	15
4	3	4	4	4	4	3	26
5	2	4	2	4	2	2	21
3	4	5	4	3	3	3	25
5	4	5	4	5	3	3	29
4	5	5	5	4	5	5	33
5	4	5	5	3	4	3	29
3	4	4	4	3	4	2	24
4	4	5	5	3	3	3	27

## Lampiran 5

### Data Karakteristik Responden

No	Jenis Kelamin	Usia	Intensitas Pembelian
1	Pria	15-25	Sering
2	Pria	15-25	Sering
3	Pria	15-25	Sering
4	Pria	15-25	Sering
5	Pria	15-25	Sering
6	Pria	15-25	Sering
7	Pria	15-25	Sering
8	Pria	15-25	Sering
9	Pria	15-25	Sering
10	Pria	15-25	Sering
11	Pria	15-25	Sering
12	Pria	15-25	Sering
13	Pria	15-25	Jarang
14	Pria	15-25	Jarang
15	Pria	15-25	Kadang-kadang
16	Pria	15-25	Kadang-kadang
17	Pria	26-30	Kadang-kadang
18	Pria	26-30	Sering
19	Pria	26-30	Sering
20	Pria	26-30	Sering
21	Pria	26-30	Jarang
22	Pria	31-40	Sering
23	Pria	31-40	Sering
24	Pria	31-40	Sering
25	Pria	31-40	Sering
26	Pria	31-40	Kadang-kadang
27	Pria	31-40	Kadang-kadang
28	Pria	>40	Sering
29	Pria	>40	Sering
30	Pria	>40	Sering
31	Pria	>40	Sering
32	Wanita	15-25	Sering
33	Wanita	15-25	Sering
34	Wanita	15-25	Sering
35	Wanita	15-25	Sering
36	Wanita	15-25	Sering
37	Wanita	15-25	Sering

<b>38</b>	Wanita	15-25	Sering
<b>39</b>	Wanita	15-25	Sering
<b>40</b>	Wanita	15-25	Sering
<b>41</b>	Wanita	15-25	Sering
<b>42</b>	Wanita	15-25	Sering
<b>43</b>	Wanita	15-25	Sering
<b>44</b>	Wanita	15-25	Sering
<b>45</b>	Wanita	15-25	Sering
<b>46</b>	Wanita	15-25	Sering
<b>47</b>	Wanita	15-25	Sering
<b>48</b>	Wanita	15-25	Sering
<b>49</b>	Wanita	15-25	Sering
<b>50</b>	Wanita	15-25	Sering
<b>51</b>	Wanita	15-25	Sering
<b>52</b>	Wanita	15-25	Sering
<b>53</b>	Wanita	15-25	Sering
<b>54</b>	Wanita	15-25	Sering
<b>55</b>	Wanita	15-25	Sering
<b>56</b>	Wanita	15-25	Sering
<b>57</b>	Wanita	15-25	Sering
<b>58</b>	Wanita	15-25	Sering
<b>59</b>	Wanita	15-25	Kadang-kadang
<b>60</b>	Wanita	15-25	Kadang-kadang
<b>61</b>	Wanita	15-25	Kadang-kadang
<b>62</b>	Wanita	15-25	Kadang-kadang
<b>63</b>	Wanita	15-25	Kadang-kadang
<b>64</b>	Wanita	15-25	Jarang
<b>65</b>	Wanita	26-30	Sering
<b>66</b>	Wanita	26-30	Sering
<b>67</b>	Wanita	26-30	Sering
<b>68</b>	Wanita	26-30	Kadang-kadang
<b>69</b>	Wanita	26-30	Kadang-kadang
<b>70</b>	Wanita	26-30	Kadang-kadang
<b>71</b>	Wanita	26-30	Kadang-kadang
<b>72</b>	Wanita	26-30	Jarang
<b>73</b>	Wanita	26-30	Jarang
<b>74</b>	Wanita	26-30	Kadang-kadang
<b>75</b>	Wanita	26-30	Kadang-kadang
<b>76</b>	Wanita	26-30	Kadang-kadang
<b>77</b>	Wanita	26-30	Kadang-kadang
<b>78</b>	Wanita	26-30	Kadang-kadang
<b>79</b>	Wanita	26-30	Kadang-kadang
<b>80</b>	Wanita	31-40	Kadang-kadang
<b>81</b>	Wanita	31-40	Sering
<b>82</b>	Wanita	31-40	Kadang-kadang

<b>83</b>	Wanita	31-40	Kadang-kadang
<b>84</b>	Wanita	31-40	Kadang-kadang
<b>85</b>	Wanita	31-40	Sering
<b>86</b>	Wanita	31-40	Kadang-kadang
<b>87</b>	Wanita	31-40	Kadang-kadang
<b>88</b>	Wanita	31-40	Kadang-kadang
<b>89</b>	Wanita	31-40	Jarang
<b>90</b>	Wanita	31-40	Sering
<b>91</b>	Wanita	31-40	Kadang-kadang
<b>92</b>	Wanita	31-40	Kadang-kadang
<b>93</b>	Wanita	>40	Kadang-kadang
<b>94</b>	Wanita	>40	Kadang-kadang
<b>95</b>	Wanita	>40	Sering
<b>96</b>	Wanita	>40	Sering
<b>97</b>	Wanita	>40	Kadang-kadang
<b>98</b>	Wanita	>40	Kadang-kadang
<b>99</b>	Wanita	>40	Kadang-kadang
<b>100</b>	Wanita	>40	Kadang-kadang



## Lampiran 6

### Hasil Validitas Variabel *Price Discount* (X1)

Correlations							
	X1.1	X1.2	X1.3	X1.4	X1.5	X1.6	Price Discount
X	1	.747**	.433*	.430*	.756**	.571**	.807**
1.		.000	.017	.018	.000	.001	.000
1	N	30	30	30	30	30	30
X	.747**	∞	.620**	.533**	.452*	.686**	.828**
1.	.000		.000	.002	.012	.000	.000
2	N	30	30	30	30	30	30
X	.433*	.620**	1	.815**	.564**	.575**	.827**
1.	.017	.000		.000	.001	.001	.000
3	N	30	30	30	30	30	30
X	.430*	.533**	.815**	∞	.608**	.579**	.816**
1.	.018	.002	.000		.000	.001	.000
4	N	30	30	30	30	30	30
X	.756**	.452*	.564**	.608**	1	.489**	.791**
1.	.000	.012	.001	.000		.006	.000
5	N	30	30	30	30	30	30
X	.571**	.686**	.575**	.579**	.489**	1	.801**
1.	.001	.000	.001	.001	.006		.000
6	N	30	30	30	30	30	30
P	.807**	.828**	.827**	.816**	.791**	.801**	1
ri	.000	.000	.000	.000	.000	.000	
c							
e							
D							
is							
c	N	30	30	30	30	30	30
o							
u							
nt							

\*\* . Correlation is significant at the 0.01 level (2-tailed).

\* . Correlation is significant at the 0.05 level (2-tailed).

**Lampiran 7**  
**Hasil Uji Validitas Variabel Sales Promotion (X2)**

		Correlations							
		X2.1	X2.2	X2.3	X2.4	X2.5	X2.6	X2.7	Sales Promotion
X2.1	Pearson Correlation	1	.770**	.577**	.225	.360	.158	.414*	.800**
	Sig. (2-tailed)		.000	.001	.232	.051	.403	.023	.000
	N	30	30	30	30	30	30	30	30
X2.2	Pearson Correlation	.770**	1	.348	.076	.403*	.345	.689**	.834**
	Sig. (2-tailed)	.000		.059	.688	.027	.062	.000	.000
	N	30	30	30	30	30	30	30	30
X2.3	Pearson Correlation	.577**	.348	∞	.508**	.070	-.127	.126	.543**
	Sig. (2-tailed)	.001	.059		.004	.714	.502	.508	.002
	N	30	30	30	30	30	30	30	30
X2.4	Pearson Correlation	.225	.076	.508**	1	.205	.101	-.057	.420*
	Sig. (2-tailed)	.232	.688	.004		.276	.596	.765	.021
	N	30	30	30	30	30	30	30	30
X2.5	Pearson Correlation	.360	.403*	.070	.205	1	.552**	.367*	.655**
	Sig. (2-tailed)	.051	.027	.714	.276		.002	.046	.000
	N	30	30	30	30	30	30	30	30
X2.6	Pearson Correlation	.158	.345	-.127	.101	.552**	1	.465**	.535**
	Sig. (2-tailed)	.403	.062	.502	.596	.002		.010	.002
	N	30	30	30	30	30	30	30	30
X2.7	Pearson Correlation	.414*	.689**	.126	-.057	.367*	.465**	1	.694**
	Sig. (2-tailed)	.023	.000	.508	.765	.046	.010		.000
	N	30	30	30	30	30	30	30	30
Sales Prom otion	Pearson Correlation	.800**	.834**	.543**	.420*	.655**	.535**	.694**	1
	Sig. (2-tailed)	.000	.000	.002	.021	.000	.002	.000	
	N	30	30	30	30	30	30	30	30

\*\* . Correlation is significant at the 0.01 level (2-tailed).

\* . Correlation is significant at the 0.05 level (2-tailed).

## Lampiran 8

### Hasil Validitas Variabel *Impulse Buying* (Y)

		Correlations							
		Y.1	Y.2	Y.3	Y.4	Y.5	Y.6	Y.7	Impulse Buying
Y.1	Pearson Correlation	1	.325	.283	.096	.335	-.091	.075	.411*
	Sig. (2-tailed)		.079	.130	.614	.070	.634	.694	.024
	N	30	30	30	30	30	30	30	30
Y.2	Pearson Correlation	.325	1	.466**	.734**	.205	.408*	.347	.712**
	Sig. (2-tailed)	.079		.009	.000	.277	.025	.060	.000
	N	30	30	30	30	30	30	30	30
Y.3	Pearson Correlation	.283	.466**	1	.522**	.467**	.494**	.531**	.778**
	Sig. (2-tailed)	.130	.009		.003	.009	.006	.003	.000
	N	30	30	30	30	30	30	30	30
Y.4	Pearson Correlation	.096	.734**	.522**	1	.309	.601**	.495**	.781**
	Sig. (2-tailed)	.614	.000	.003		.096	.000	.005	.000
	N	30	30	30	30	30	30	30	30
Y.5	Pearson Correlation	.335	.205	.467**	.309	1	.371*	.482**	.656**
	Sig. (2-tailed)	.070	.277	.009	.096		.044	.007	.000
	N	30	30	30	30	30	30	30	30
Y.6	Pearson Correlation	-.091	.408*	.494**	.601**	.371*	1	.610**	.728**
	Sig. (2-tailed)	.634	.025	.006	.000	.044		.000	.000
	N	30	30	30	30	30	30	30	30
Y.7	Pearson Correlation	.075	.347	.531**	.495**	.482**	.610**	1	.740**
	Sig. (2-tailed)	.694	.060	.003	.005	.007	.000		.000
	N	30	30	30	30	30	30	30	30
Impulse Buying	Pearson Correlation	.411*	.712**	.778**	.781**	.656**	.728**	.740**	1
	Sig. (2-tailed)	.024	.000	.000	.000	.000	.000	.000	
	N	30	30	30	30	30	30	30	30

\*. Correlation is significant at the 0.05 level (2-tailed).

\*\* . Correlation is significant at the 0.01 level (2-tailed).

## Lampiran 9

### Hasil Uji Reliabilitas

#### Case Processing Summary

		N	%
Cases	Valid	30	100.0
	Excluded <sup>a</sup>	0	.0
	Total	30	100.0

a. Listwise deletion based on all variables in the procedure.

#### 1. Hasil Uji Reliabilitas Pada Variabel *Price Discount*(X1)

##### Reliability Statistics

Cronbach's Alpha	N of Items
.801	7

#### 2. Hasil Uji Reliabilitas Pada Variabel *Sales Promotion*(X2)

##### Reliability Statistics

Cronbach's Alpha	N of Items
.760	8

#### 3. Hasil Uji Reliabilitas Pada Variabel *Impulse Buying*(Y)

##### Reliability Statistics

Cronbach's Alpha	N of Items
.769	8

**Lampiran 10**  
**Hasil Uji Normalitas**

**Tests of Normality**

	Kolmogorov-Smirnov <sup>a</sup>			Shapiro-Wilk		
	Statistic	Df	Sig.	Statistic	df	Sig.
Price Discount	.169	70	.000	.847	70	.000
Sales Promotion	.120	70	.014	.951	70	.008
Impulse Buying	.095	70	.191	.962	70	.034

a. Lilliefors Significance Correction

**Lampiran 11**  
**Hasil Uji Multikolonieritas**

**Variables Entered/Removed<sup>a</sup>**

Model	Variables Entered	Variables Removed	Method
∞	Sales Promotion, Price Discount <sup>b</sup>		Enter

a. Dependent Variable: Impulse Buying

**Model Summary**

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
∞	.548 <sup>a</sup>	.300	.279	3.120

a. Predictors: (Constant), Sales Promotion, Price Discount

**Coefficients<sup>a</sup>**

Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.	Collinearity Statistics	
		B	Std. Error	Beta			Tolerance	VIF
1	(Constant)	7.753	3.677		2.109	.039		
	Price Discount	.160	.157	.124	1.018	.312	.705	1.419
	Sales Promotion	.466	.121	.471	3.865	.000	.705	1.419

a. Dependent Variable: Impulse Buying

## Lampiran 12 Hasil Uji Linieritas

**Case Processing Summary**

	Cases					
	Included		Excluded		Total	
	N	Percent	N	Percent	N	Percent
Impulse Buying * Price Discount	70	100.0%	0	0.0%	70	100.0%
Impulse Buying * Sales Promotion	70	100.0%	0	0.0%	70	100.0%

**ANOVA Table**

			Sum of Squares	df	Mean Square	F	Sig.
Impulse Buying * Price Discount	Between Groups	(Combined)	302.854	11	27.532	2.539	.011
		Linearity	134.337	1	134.337	12.387	.001
		Deviation from Linearity	168.517	10	16.852	1.554	.144
	Within Groups	628.989	58	10.845			
Total			931.843	69			

**ANOVA Table**

			Sum of Squares	df	Mean Square	F	Sig.
Impulse Buying * Sales Promotion	Between Groups	(Combined)	215.757	13	16.597	1.298	.242
		Linearity	66.933	1	66.933	5.234	.026
		Deviation from Linearity	148.823	12	12.402	.970	.488
	Within Groups	716.086	56	12.787			
Total			931.843	69			

## Lampiran 13

### Hasil Uji Homogenitas

#### Test of Homogeneity of Variances

Impulse Buying

Levene Statistic	df1	df2	Sig.
1.313	9	58	.250

#### Test of Homogeneity of Variances

Impulse Buying

Levene Statistic	df $\infty$	df2	Sig.
2.047	9	56	.051

## Lampiran 14

### Hasil Uji Regresi Linier Berganda

#### Variables Entered/Removed<sup>a</sup>

Model	Variables Entered	Variables Removed	Method
1	Sales Promotion, Price Discount <sup>b</sup>		Enter

a. Dependent Variable: Impulse Buying

b. All requested variables entered.

#### Model Summary

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	.398 <sup>a</sup>	.159	.133	3.421

a. Predictors: (Constant), Sales Promotion, Price Discount

#### ANOVA<sup>a</sup>

Model	Sum of Squares	df	Mean Square	F	Sig.
1 Regression	147.723	2	73.861	6.311	.003 <sub>b</sub>
Residual	784.120	67	11.703		
Total	931.843	69			

a. Dependent Variable: Impulse Buying

b. Predictors: (Constant), Sales Promotion, Price Discount

**Coefficients<sup>a</sup>**

Model	Unstandardized Coefficients		Standardized Coefficients	t	Sig.
	B	Std. Error	Beta		
(Constant)	9.781	4.464		2.191	.032
1 Price Discount	.418	.159	.324	2.627	.011
Sales Promotion	.136	.128	.132	1.069	.289

a. Dependent Variable: Impulse Buying



Lampiran 15 Tabel Uji t pada tingkat kepercayaan 95% ( $\alpha = 0,05$ )

d.f.	TINGKAT SIGNIFIKANSI						
	20%	10%	5%	2%	1%	0,2%	0,1%
dua sisi	20%	10%	5%	2%	1%	0,2%	0,1%
satu sisi	10%	5%	2,5%	1%	0,5%	0,1%	0,05%
1	3,078	6,314	12,706	31,821	63,657	318,309	636,619
2	1,886	2,920	4,303	6,965	9,925	22,327	31,599
3	1,638	2,353	3,182	4,541	5,841	10,215	12,924
4	1,533	2,132	2,776	3,747	4,604	7,173	8,610
5	1,476	2,015	2,571	3,365	4,032	5,893	6,869
6	1,440	1,943	2,447	3,143	3,707	5,208	5,959
7	1,415	1,895	2,365	2,998	3,499	4,785	5,408
8	1,397	1,860	2,306	2,896	3,355	4,501	5,041
9	1,383	1,833	2,262	2,821	3,250	4,297	4,781
10	1,372	1,812	2,228	2,764	3,169	4,144	4,587
11	1,363	1,796	2,201	2,718	3,106	4,025	4,437
12	1,356	1,782	2,179	2,681	3,055	3,930	4,318
13	1,350	1,771	2,160	2,650	3,012	3,852	4,221
14	1,345	1,761	2,145	2,624	2,977	3,787	4,140
15	1,341	1,753	2,131	2,602	2,947	3,733	4,073
16	1,337	1,746	2,120	2,583	2,921	3,686	4,015
17	1,333	1,740	2,110	2,567	2,898	3,646	3,965
18	1,330	1,734	2,101	2,552	2,878	3,610	3,922
19	1,328	1,729	2,093	2,539	2,861	3,579	3,883
20	1,325	1,725	2,086	2,528	2,845	3,552	3,850
21	1,323	1,721	2,080	2,518	2,831	3,527	3,819
22	1,321	1,717	2,074	2,508	2,819	3,505	3,792
23	1,319	1,714	2,069	2,500	2,807	3,485	3,768
24	1,318	1,711	2,064	2,492	2,797	3,467	3,745
25	1,316	1,708	2,060	2,485	2,787	3,450	3,725
26	1,315	1,706	2,056	2,479	2,779	3,435	3,707
27	1,314	1,703	2,052	2,473	2,771	3,421	3,690
28	1,313	1,701	2,048	2,467	2,763	3,408	3,674
29	1,311	1,699	2,045	2,462	2,756	3,396	3,659
30	1,310	1,697	2,042	2,457	2,750	3,385	3,646
40	1,303	1,684	2,021	2,423	2,704	3,307	3,551
50	1,299	1,676	2,009	2,403	2,678	3,261	3,496
60	1,296	1,671	2,000	2,390	2,660	3,232	3,460
65	1,295	1,669	1,997	2,385	2,654	3,220	3,447
66	1,295	1,668	1,997	2,384	2,652	3,218	3,444
67	1,294	1,668	1,996	2,383	2,651	3,216	3,442
68	1,294	1,668	1,995	2,382	2,650	3,214	3,439
69	1,294	1,667	1,995	2,382	2,649	3,213	3,437
70	1,294	1,667	1,994	2,381	2,648	3,211	3,435
100	1,290	1,660	1,984	2,364	2,626	3,174	3,390

