

LAMPIRAN 3

Karakteristik Responden Sales Perempuan

Usia

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid 17-30	6	66,7	66,7	66,7
31-40	2	22,2	22,2	88,9
41-50	1	11,1	11,1	100,0
Total	9	100,0	100,0	

Jenis_Kelamin

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid perempuan	9	100,0	100,0	100,0

Pendidikan

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid D3	3	33,3	33,3	33,3
S1	4	44,4	44,4	77,8
SMA/SMK	2	22,2	22,2	100,0
Total	9	100,0	100,0	

Lama_Kerja

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid 0-3	2	22,2	22,2	22,2
4-6	6	66,7	66,7	88,9
7-10	1	11,1	11,1	100,0
Total	9	100,0	100,0	

LAMPIRAN 4

Karakteristik Responden Sales Laki-Laki

Usia

	Frequency	Percent	Valid Percent	Cumulative Percent
>50	2	7,7	7,7	7,7
17-30	7	26,9	26,9	34,6
Valid 31-40	15	57,7	57,7	92,3
41-50	2	7,7	7,7	100,0
Total	26	100,0	100,0	

Jenis_Kelamin

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid laki-laki	26	100,0	100,0	100,0

Pendidikan

	Frequency	Percent	Valid Percent	Cumulative Percent
D3	6	23,1	23,1	23,1
S1	13	50,0	50,0	73,1
Valid S2	1	3,8	3,8	76,9
SMA/SMK	6	23,1	23,1	100,0
Total	26	100,0	100,0	

Lama_Kerja

	Frequency	Percent	Valid Percent	Cumulative Percent
>10	2	7,7	7,7	7,7
0-3	7	26,9	26,9	34,6
Valid 4-6	14	53,8	53,8	88,5
7-10	3	11,5	11,5	100,0
Total	26	100,0	100,0	

LAMPIRAN 5

Hasil Jawaban Responden

Q1

	Frequency	Percent	Valid Percent	Cumulative Percent
4	9	50,0	50,0	50,0
Valid 5	9	50,0	50,0	100,0
Total	18	100,0	100,0	

Q2

	Frequency	Percent	Valid Percent	Cumulative Percent
3	1	5,6	5,6	5,6
Valid 4	11	61,1	61,1	66,7
5	6	33,3	33,3	100,0
Total	18	100,0	100,0	

Q3

	Frequency	Percent	Valid Percent	Cumulative Percent
4	10	55,6	55,6	55,6
Valid 5	8	44,4	44,4	100,0
Total	18	100,0	100,0	

Q4

	Frequency	Percent	Valid Percent	Cumulative Percent
3	1	5,6	5,6	5,6
Valid 4	12	66,7	66,7	72,2
5	5	27,8	27,8	100,0
Total	18	100,0	100,0	

Q5

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid 3	1	5,6	5,6	5,6
4	12	66,7	66,7	72,2
5	5	27,8	27,8	100,0
Total	18	100,0	100,0	

Q6

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid 3	1	5,6	5,6	5,6
4	9	50,0	50,0	55,6
5	8	44,4	44,4	100,0
Total	18	100,0	100,0	

Q7

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid 4	11	61,1	61,1	61,1
5	7	38,9	38,9	100,0
Total	18	100,0	100,0	

Q8

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid 3	1	5,6	5,6	5,6
4	12	66,7	66,7	72,2
5	5	27,8	27,8	100,0
Total	18	100,0	100,0	

Q9

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid 3	2	11,1	11,1	11,1
4	11	61,1	61,1	72,2
5	5	27,8	27,8	100,0
Total	18	100,0	100,0	

LAMPIRAN 6

Hasil Uji Validitas Produktivitas Kerja

Inter-Item Correlation Matrix

	Q1	Q2	Q3	Q4	Q5	Q6	Q7	Q8	Q9
Q1	1,000	,697	,671	,626	,626	,659	,798	,626	,462
Q2	,697	1,000	,356	,539	,726	,515	,828	,539	,524
Q3	,671	,356	1,000	,676	,676	,736	,663	,676	,682
Q4	,626	,539	,676	1,000	,804	,785	,737	1,000	,752
Q5	,626	,726	,676	,804	1,000	,785	,737	,804	,578
Q6	,659	,515	,736	,785	,785	1,000	,825	,785	,600
Q7	,798	,828	,663	,737	,737	,825	1,000	,737	,727
Q8	,626	,539	,676	1,000	,804	,785	,737	1,000	,752
Q9	,462	,524	,682	,752	,578	,600	,727	,752	1,000

LAMPIRAN 7

Hasil Uji Reliabilitas

Case Processing Summary

		N	%
Cases	Valid	18	100,0
	Excluded ^a	0	,0
	Total	18	100,0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	Cronbach's Alpha Based on Standardized Items	N of Items
,950	,952	9

LAMPIRAN 8

Hasil Uji Normalitas

Tests of Normality

	Kolmogorov-Smirnov ^a			Shapiro-Wilk		
	Statistic	df	Sig.	Statistic	df	Sig.
Produktivitas Sales Perempuan	,246	9	,124	,799	9	,020
Produktivitas Sales Laki-laki	,338	9	,004	,798	9	,019

a. Lilliefors Significance Correction

Case Processing Summary

	Cases					
	Valid		Missing		Total	
	N	Percent	N	Percent	N	Percent
Produktivitas Sales Perempuan	9	100,0%	0	0,0%	9	100,0%
Produktivitas Sales Laki-laki	9	100,0%	0	0,0%	9	100,0%

LAMPIRAN 9

Hasil Uji Independent Sample T-Test

Group Statistics

	Jenis_Kelamin	N	Mean	Std. Deviation	Std. Error Mean
Produktivitas	Perempuan	9	41,00	5,000	1,667
	Laki-laki	9	36,67	1,500	,500

Independent Samples Test

		Levene's Test for Equality of Variances		t-test for Equality of Means						
		F	Sig.	t	df	Sig. (2-tailed)	Mean Difference	Std. Error Difference	95% Confidence Interval of the Difference	
									Lower	Upper
Produktivitas	Equal variances assumed	15,005	,001	2,490	16	,024	4,333	1,740	,645	8,022
	Equal variances not assumed			2,490	9,428	,033	4,333	1,740	,424	8,243

LAMPIRAN