

## **Lampiran 1 : Kuesioner Penelitian**

Bandar lampung, ..... 2017

### **Hal : Mohon Bantuan Pengisian Kuesioner**

Kepada Yth,

Pegawai Dinas Perkebunan Provinsi Lampung

Di-

JL. Basuki Rachmat No .8 Bandar Lampung

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Jurusan : S1 Manajemen IBI Darmajaya

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Dengan hormat,

Bersama surat ini saya bermaksud mengadakan penelitian pada pegawai di Dinas Perkebunan Provinsi Lampung. Penelitian ini dilaksanakan dalam rangka penulisan skripsi sebagai salah satu syarat dalam penyelesaian studi pada program Sarjana IBI Darmajaya. Konsentrasi penelitian adalah Manajemen SDM, tentang “PENGARUH KEDISIPLINAN DAN PENGALAMAN KERJA TERHADAP KINERJA PEGAWAI PADA DINAS PERKEBUNAN PROVINSI LAMPUNG”.

Sehubungan dengan maksud diatas, saya sangat mengharapkan bantuan Bapak/ibu untuk bersedia mengisi instrumen penelitian ini sesuai dengan pendapat dan pengalaman yang dimiliki. Instrumen dirancang sedemikian rupa sehingga tidak seorangpun dapat menelusuri sumber informasinya. Oleh karena itu Bapak/Ibu diharapkan dapat memberikan jawaban sejujur-jujurnya sesuai dengan keadaan sesungguhnya, dan jawaban tersebut tidak berpengaruh terhadap kondisi Bapak/Ibu.

Bantuan dan pertisipasi Bapak/Ibu merupakan sumbangan yang sangat berharga bagi terselenggaranya penelitian ilmiah ini. Dan untuk semua partisipasinya saya ucapkan terima kasih.

## **KUESIONER PENELITIAN**

Pernyataan ini berguna dalam rangka penelitian Skripsi yang berjudul:

### **PENGARUH KEDISIPLINAN DAN PENGALAMAN KERJA TERHADAP KINERJA PEGAWAI PADA DINAS PERKEBUNAN PROVINSI LAMPUNG**

Petunjuk pegasian daftar pertanyaan:

1. Jawablah pertanyaan yang diajukan dibawah ini dengan benar dan jujur.
2. Pertanyaan/pernyataan harus dijawab semua jangan sampai ada yang terlewatkan, agar data dapat sepenuhnya diolah oleh peneliti.
3. Berilah tanda (✓) pada jawaban yang telah disediakan oleh peneliti.

#### **I. Kriteria Penilaian**

SS = Sangat Setuju

S = Setuju

KS = kurang Setuju

TS = Tidak Setuju

STS= Sangat Tidak Setuju

#### **II. Karakteristik Responden**

No : .....

Usia : .....

Jenis kelamin :      Laki-laki        Perempuan

Tingkat Pendidikan :

| NO.                        |  | JAWABAN |   |    |    |     |
|----------------------------|--|---------|---|----|----|-----|
| <b>KEDISIPLINAN ( X1 )</b> |  | SS      | S | KS | TS | STS |
| <b>A</b>                   | <b>Tujuan Dan Kemampuan</b>  |         |   |    |    |     |
| 1.                         | Tujuan dan pekerjaan yang dibebankan harus sesuai dengan kemampuan yang dimiliki |         |   |    |    |     |
| 2.                         | Melaksanakan tugas sesuai dengan kemampuan yang dimiliki                         |         |   |    |    |     |
| <b>B</b>                   | <b>Teladan Pimpinan</b>  |         |   |    |    |     |
| 3.                         | Pimpinan dapat dijadikan teladan dan panutan oleh para bawahannya                |         |   |    |    |     |
| 4.                         | Pimpinan selalu memberikan contoh yang baik bagi para bawahannya                 |         |   |    |    |     |
| <b>C</b>                   | <b>Balas Jasa</b>  |         |   |    |    |     |
| 5.                         | Balas jasa yang diterima kurang memuaskan dapat mempengaruhi kedisiplinan        |         |   |    |    |     |
| 6.                         | Keseuaian balas jasa yang diterima dengan lama bekerja                           |         |   |    |    |     |
| <b>D</b>                   | <b>Keadilan</b>  |         |   |    |    |     |
| 7.                         | Keadilan pimpinan sudah diterapkan dengan baik pada instansi                     |         |   |    |    |     |
| 8.                         | Pimpinan selalu bersikap adil kepada para pegawai                                |         |   |    |    |     |
| <b>E</b>                   | <b>Waskat</b>  |         |   |    |    |     |
| 9.                         | Pimpinan selalu mengawasi apa yang dilakukan pegawai                             |         |   |    |    |     |
| 10.                        | Pimpinan yang selalu mengawasi akan berdampak pada kedisiplina para pegawai      |         |   |    |    |     |

|          |  |  |  |  |  |  |
|----------|--|--|--|--|--|--|
| <b>F</b> | <b>Sanksi Hukuman</b>  |  |  |  |  |  |
| 11.      | Sanksi hukuman yang diberikan sesuai dengan tingkat kesalahan yang dilanggar                     |  |  |  |  |  |
| 12.      | Sanksi hukuman yang diterapkan ikut mempengaruhi baik dan buruknya kedisiplinan                  |  |  |  |  |  |
| <b>G</b> | <b>Ketegasan</b>   |  |  |  |  |  |
| 13.      | Ketegasan dalam mengambil keputusan berkaitan dengan pekerjaan                                   |  |  |  |  |  |
| 14.      | Pimpinan yang berani bertindak tegas menerapkan hukuman akan diakui kepemimpinannya oleh pegawai |  |  |  |  |  |
| <b>H</b> | <b>Hubungan Kemanusiaan</b>  |  |  |  |  |  |
| 15.      | Kedisiplinan akan diterapkan apabila hubungan kemanusiaan dalam instansi berjalan baik           |  |  |  |  |  |
| 16.      | Sikap saling menghormati antara pemimpin dan para pegawai  |  |  |  |  |  |

| NO.      | <b>PERNYATAAN</b>  | <b>JAWABAN</b>                 |    |   |    |    |
|----------|--|--------------------------------|----|---|----|----|
|          |  | <b>PENGALAMAN KERJA ( X2 )</b> | SS | S | KS | TS |
| <b>A</b> | <b>Lama Waktu/ Masa Kerja</b>  |                                |    |   |    |    |
| 1.       | Pekerjaan yang dilakukan saat ini sangat membutuhkan pengalaman kerja yang telah dimiliki sebelumnya |                                |    |   |    |    |
| 2.       | Semakin lama seseorang bekerja akan meningkatkan pengalaman kerja yang telah dimiliki sebelumnya     |                                |    |   |    |    |
| 3.       | Pengalaman yang dimiliki membantu dalam  |                                |    |   |    |    |

|          |   |  |  |  |  |
|----------|---|--|--|--|--|
|          | bekerja   |  |  |  |  |
| 4.       | Dengan pengalaman kerja yang dimiliki selalu menghasilkan kualitas kerja sesuai dengan kriteria yang ditentukan oleh instansi |  |  |  |  |
| <b>B</b> | <b>Tingkat Pengetahuan Dan Keterampilan</b>   |  |  |  |  |
| 5.       | Keterampilan yang saya miliki di atas rata rata pegawai lain  |  |  |  |  |
| 6.       | Mampu menguasai pekerjaan yang ditugaskan berdasarkan pengetahuan kerja yang telah dimiliki sebelumnya                        |  |  |  |  |
| 7.       | Peningkatan pengetahuan dan keterampilan kerja akan berpengaruh terhadap pengalaman kerja                                     |  |  |  |  |
| 8.       | Memiliki tingkat pengetahuan yang cukup memadai dengan pekerjaan saat ini   |  |  |  |  |
| <b>C</b> | <b>Penguasaan Dan Peralatan</b>   |  |  |  |  |
| 9.       | Dapat menguasai peralatan kerja yang disediakan oleh instansi   |  |  |  |  |
| 10.      | Kurang memiliki penguasaan terhadap pekerjaan dikarenakan memiliki pengalaman kerja yang berbeda dengan pekerjaan saat ini    |  |  |  |  |
| 11.      | Dapat penguasai pelaratan kerja yang disediakan oleh perusahaan untuk menunjang aktivitas kerja saat ini                      |  |  |  |  |
| 12.      | Penguasaan terhadap pekerjaan dan peralatan akan meningkatkan pengalaman kerja  |  |  |  |  |

| NO.      | PERNYATAAN   | JAWABAN |   |    |    |     |
|----------|--|---------|---|----|----|-----|
|          |  | SS      | S | KS | TS | STS |
|          | <b>KINERJA ( Y )</b>   |         |   |    |    |     |
| <b>A</b> | <b>Jumlah Pekerjaan</b>  |         |   |    |    |     |
| 1.       | Telah menyelesaikan pekerjaan yang diterapkan instansi ini   |         |   |    |    |     |
| 2.       | Mengerjakan pekerjaan dengan tepat dan baik  |         |   |    |    |     |
| <b>B</b> | <b>Kualitas</b>  |         |   |    |    |     |
| 3.       | Memelihara kualitas pekerjaan  |         |   |    |    |     |
| 4.       | Kemampuan mencapai standar kualitas sesuai dengan yang telah di terapkan instansi                                    |         |   |    |    |     |
| <b>C</b> | <b>Ketepatan Waktu</b>   |         |   |    |    |     |
| 5.       | Seluruh tugas pekerjaan pekerjaan selama ini dapat kerjakan dan hasilnya sesuai dengan waktu yang telah direncanakan |         |   |    |    |     |
| 6.       | Pengetahuan mengenai pekerjaan dengan teapat dan baik  |         |   |    |    |     |
| <b>D</b> | <b>Kehadiran</b>   |         |   |    |    |     |
| 7.       | Selalu datang tepat waktu  |         |   |    |    |     |
| 8.       | Selalu datang ke kantor setiap hari seminggu lima hari   |         |   |    |    |     |
| <b>E</b> | <b>Kemampuan Kerja Sama</b>  |         |   |    |    |     |
| 9.       | Mampu bekerjasama dengan baik dalam melakukan pekerjaan  |         |   |    |    |     |
| 10.      | Bersedia bekerjasama dengan para pegawai   |         |   |    |    |     |

## Lampiran 2

**Tabulasi jawaban responden variabel Kedisiplinan (X1) 65 data**

| NO. | ButirSoal |   |   |   |   |   |   |   |   |    |    |    |    |    |    | Total |    |
|-----|-----------|---|---|---|---|---|---|---|---|----|----|----|----|----|----|-------|----|
|     | 1         | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16    |    |
| 1   | 4         | 4 | 5 | 5 | 4 | 5 | 3 | 3 | 4 | 4  | 3  | 4  | 2  | 3  | 3  | 4     | 60 |
| 2   | 5         | 5 | 5 | 4 | 5 | 5 | 2 | 2 | 4 | 3  | 2  | 3  | 3  | 2  | 2  | 3     | 55 |
| 3   | 4         | 4 | 3 | 5 | 3 | 4 | 4 | 4 | 2 | 4  | 4  | 3  | 4  | 4  | 4  | 3     | 59 |
| 4   | 3         | 3 | 4 | 5 | 4 | 3 | 3 | 3 | 3 | 4  | 4  | 4  | 3  | 3  | 4  | 4     | 57 |
| 5   | 4         | 4 | 4 | 4 | 3 | 4 | 3 | 2 | 3 | 3  | 1  | 3  | 2  | 3  | 5  | 3     | 51 |
| 6   | 4         | 4 | 5 | 5 | 5 | 3 | 3 | 4 | 4 | 4  | 3  | 3  | 3  | 3  | 3  | 3     | 59 |
| 7   | 3         | 3 | 3 | 3 | 3 | 4 | 3 | 3 | 2 | 2  | 3  | 2  | 2  | 3  | 3  | 2     | 44 |
| 8   | 4         | 4 | 5 | 4 | 4 | 5 | 3 | 3 | 4 | 3  | 3  | 3  | 4  | 3  | 3  | 3     | 58 |
| 9   | 3         | 3 | 4 | 5 | 3 | 4 | 2 | 4 | 3 | 4  | 5  | 3  | 3  | 2  | 1  | 3     | 52 |
| 10  | 4         | 4 | 5 | 3 | 3 | 5 | 3 | 4 | 4 | 2  | 3  | 5  | 5  | 3  | 3  | 5     | 61 |
| 11  | 3         | 3 | 5 | 5 | 3 | 3 | 3 | 2 | 4 | 4  | 2  | 5  | 5  | 3  | 2  | 5     | 57 |
| 12  | 4         | 4 | 4 | 3 | 3 | 4 | 4 | 2 | 3 | 2  | 1  | 2  | 2  | 4  | 1  | 2     | 45 |
| 13  | 5         | 5 | 5 | 5 | 5 | 4 | 4 | 3 | 4 | 4  | 3  | 4  | 3  | 4  | 3  | 4     | 65 |
| 14  | 3         | 3 | 5 | 5 | 1 | 2 | 3 | 2 | 4 | 4  | 3  | 2  | 3  | 3  | 3  | 2     | 48 |
| 15  | 4         | 4 | 5 | 4 | 4 | 5 | 4 | 4 | 4 | 3  | 3  | 3  | 4  | 4  | 3  | 3     | 61 |
| 16  | 4         | 4 | 4 | 4 | 3 | 3 | 4 | 1 | 3 | 3  | 3  | 2  | 3  | 4  | 3  | 2     | 50 |
| 17  | 3         | 3 | 5 | 5 | 4 | 5 | 2 | 3 | 4 | 4  | 2  | 3  | 3  | 2  | 2  | 3     | 53 |
| 18  | 4         | 4 | 4 | 4 | 3 | 4 | 4 | 3 | 3 | 3  | 3  | 4  | 4  | 4  | 3  | 4     | 58 |
| 19  | 4         | 4 | 5 | 5 | 5 | 4 | 4 | 4 | 4 | 4  | 4  | 5  | 4  | 4  | 4  | 4     | 69 |
| 20  | 4         | 4 | 4 | 4 | 4 | 4 | 3 | 2 | 3 | 3  | 3  | 3  | 3  | 3  | 3  | 3     | 53 |
| 21  | 3         | 3 | 4 | 3 | 4 | 4 | 3 | 3 | 3 | 2  | 3  | 2  | 3  | 3  | 3  | 2     | 48 |
| 22  | 4         | 4 | 3 | 4 | 3 | 3 | 1 | 3 | 2 | 3  | 2  | 2  | 3  | 1  | 2  | 2     | 42 |
| 23  | 4         | 4 | 4 | 4 | 4 | 5 | 4 | 4 | 3 | 3  | 3  | 3  | 4  | 4  | 3  | 3     | 59 |
| 24  | 3         | 3 | 3 | 3 | 4 | 4 | 3 | 3 | 2 | 2  | 3  | 4  | 4  | 3  | 3  | 4     | 51 |
| 25  | 4         | 4 | 4 | 4 | 4 | 4 | 3 | 3 | 3 | 3  | 4  | 3  | 3  | 3  | 4  | 3     | 56 |
| 26  | 4         | 4 | 5 | 4 | 5 | 5 | 4 | 4 | 4 | 3  | 4  | 4  | 4  | 4  | 4  | 4     | 66 |
| 27  | 3         | 3 | 4 | 3 | 5 | 5 | 3 | 4 | 3 | 2  | 3  | 4  | 3  | 3  | 3  | 4     | 55 |
| 28  | 4         | 4 | 4 | 5 | 5 | 5 | 4 | 3 | 3 | 4  | 3  | 3  | 4  | 4  | 3  | 3     | 61 |
| 29  | 4         | 4 | 4 | 5 | 4 | 5 | 4 | 3 | 3 | 4  | 4  | 4  | 4  | 4  | 4  | 4     | 64 |
| 30  | 5         | 5 | 5 | 5 | 4 | 5 | 5 | 4 | 4 | 4  | 3  | 3  | 4  | 5  | 3  | 3     | 67 |
| 31  | 4         | 3 | 3 | 4 | 3 | 3 | 4 | 3 | 3 | 4  | 3  | 3  | 3  | 4  | 4  | 3     | 54 |
| 32  | 3         | 3 | 4 | 3 | 3 | 5 | 3 | 3 | 3 | 3  | 3  | 3  | 4  | 4  | 4  | 3     | 54 |
| 33  | 4         | 4 | 3 | 4 | 3 | 2 | 3 | 4 | 4 | 4  | 4  | 3  | 3  | 3  | 3  | 3     | 54 |
| 34  | 3         | 2 | 2 | 3 | 5 | 3 | 4 | 3 | 5 | 5  | 3  | 4  | 2  | 4  | 3  | 4     | 55 |
| 35  | 4         | 4 | 3 | 4 | 5 | 5 | 4 | 4 | 4 | 5  | 4  | 3  | 3  | 5  | 5  | 3     | 65 |
| 36  | 3         | 5 | 4 | 3 | 4 | 4 | 3 | 4 | 4 | 4  | 4  | 5  | 4  | 5  | 3  | 5     | 64 |

|           |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |           |
|-----------|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|-----------|
| <b>37</b> | 1 | 3 | 3 | 1 | 4 | 3 | 4 | 5 | 5 | 5 | 3 | 3 | 3 | 3 | 3 | <b>52</b> |
| <b>38</b> | 3 | 4 | 3 | 3 | 3 | 3 | 4 | 5 | 4 | 4 | 4 | 3 | 4 | 3 | 4 | <b>57</b> |
| <b>39</b> | 4 | 3 | 4 | 4 | 3 | 4 | 3 | 3 | 4 | 2 | 3 | 4 | 4 | 5 | 4 | <b>58</b> |
| <b>40</b> | 2 | 3 | 3 | 2 | 4 | 3 | 4 | 5 | 3 | 3 | 4 | 2 | 3 | 3 | 3 | <b>49</b> |
| <b>41</b> | 2 | 4 | 3 | 2 | 3 | 3 | 4 | 4 | 4 | 4 | 3 | 3 | 3 | 4 | 3 | <b>52</b> |
| <b>42</b> | 1 | 4 | 3 | 1 | 5 | 2 | 3 | 5 | 5 | 4 | 3 | 2 | 3 | 3 | 4 | <b>52</b> |
| <b>43</b> | 4 | 5 | 3 | 4 | 5 | 5 | 4 | 3 | 5 | 3 | 4 | 3 | 3 | 5 | 3 | <b>62</b> |
| <b>44</b> | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 4 | 4 | 3 | 5 | 2 | 3 | <b>67</b> |
| <b>45</b> | 5 | 4 | 4 | 5 | 2 | 3 | 3 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 5 | <b>62</b> |
| <b>46</b> | 4 | 5 | 4 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 4 | 5 | 5 | 5 | <b>75</b> |
| <b>47</b> | 5 | 4 | 5 | 5 | 4 | 4 | 3 | 5 | 4 | 4 | 4 | 5 | 5 | 3 | 4 | <b>68</b> |
| <b>48</b> | 4 | 4 | 5 | 4 | 2 | 5 | 5 | 5 | 5 | 4 | 4 | 4 | 5 | 4 | 5 | <b>70</b> |
| <b>49</b> | 2 | 4 | 4 | 2 | 4 | 4 | 3 | 2 | 4 | 3 | 4 | 3 | 4 | 4 | 3 | <b>53</b> |
| <b>50</b> | 3 | 4 | 3 | 3 | 5 | 5 | 5 | 4 | 5 | 4 | 4 | 5 | 3 | 3 | 3 | <b>63</b> |
| <b>51</b> | 4 | 3 | 4 | 4 | 5 | 5 | 5 | 4 | 5 | 4 | 3 | 4 | 4 | 4 | 3 | <b>65</b> |
| <b>52</b> | 4 | 4 | 5 | 4 | 5 | 5 | 5 | 4 | 3 | 4 | 3 | 5 | 5 | 5 | 4 | <b>69</b> |
| <b>53</b> | 3 | 3 | 5 | 3 | 5 | 5 | 5 | 3 | 3 | 4 | 4 | 3 | 5 | 5 | 3 | <b>62</b> |
| <b>54</b> | 4 | 4 | 5 | 4 | 5 | 5 | 5 | 5 | 4 | 5 | 4 | 5 | 4 | 3 | 4 | <b>71</b> |
| <b>55</b> | 4 | 4 | 4 | 4 | 3 | 3 | 2 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | <b>59</b> |
| <b>56</b> | 5 | 4 | 5 | 5 | 3 | 2 | 4 | 5 | 5 | 4 | 3 | 5 | 5 | 5 | 4 | <b>68</b> |
| <b>57</b> | 4 | 3 | 4 | 4 | 4 | 4 | 3 | 5 | 3 | 3 | 3 | 5 | 4 | 4 | 4 | <b>61</b> |
| <b>58</b> | 4 | 4 | 5 | 4 | 3 | 3 | 4 | 3 | 4 | 3 | 3 | 5 | 5 | 4 | 2 | <b>59</b> |
| <b>59</b> | 3 | 3 | 4 | 3 | 2 | 2 | 3 | 2 | 3 | 3 | 4 | 2 | 4 | 4 | 1 | <b>47</b> |
| <b>60</b> | 4 | 4 | 5 | 4 | 3 | 3 | 2 | 5 | 3 | 4 | 4 | 4 | 5 | 4 | 3 | <b>61</b> |
| <b>61</b> | 4 | 4 | 5 | 4 | 3 | 3 | 3 | 4 | 3 | 4 | 5 | 4 | 5 | 3 | 4 | <b>61</b> |
| <b>62</b> | 4 | 4 | 3 | 4 | 4 | 3 | 2 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 3 | <b>57</b> |
| <b>63</b> | 4 | 3 | 3 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 3 | 3 | 3 | 3 | 4 | <b>58</b> |
| <b>64</b> | 4 | 3 | 5 | 4 | 3 | 3 | 5 | 3 | 5 | 5 | 4 | 5 | 5 | 4 | 4 | <b>67</b> |
| <b>65</b> | 4 | 5 | 4 | 4 | 5 | 5 | 5 | 4 | 4 | 3 | 5 | 4 | 4 | 4 | 5 | <b>70</b> |

**Variabel Pengalaman Kerja (X2) 65data**

| NO. | ButirSoal |   |   |   |   |   |   |   |   |    |    |    | Total |
|-----|-----------|---|---|---|---|---|---|---|---|----|----|----|-------|
|     | 1         | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 |       |
| 1   | 3         | 4 | 2 | 3 | 3 | 4 | 5 | 3 | 3 | 4  | 4  | 2  | 40    |
| 2   | 2         | 3 | 3 | 2 | 2 | 3 | 3 | 2 | 2 | 3  | 3  | 3  | 31    |
| 3   | 4         | 3 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 3  | 3  | 4  | 44    |
| 4   | 4         | 4 | 3 | 3 | 4 | 4 | 3 | 3 | 4 | 4  | 4  | 3  | 43    |
| 5   | 1         | 3 | 2 | 3 | 5 | 3 | 2 | 3 | 1 | 3  | 3  | 2  | 31    |
| 6   | 3         | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3  | 3  | 3  | 36    |
| 7   | 3         | 2 | 2 | 3 | 3 | 2 | 2 | 3 | 3 | 2  | 2  | 2  | 29    |
| 8   | 3         | 3 | 4 | 3 | 3 | 3 | 4 | 3 | 3 | 3  | 3  | 4  | 39    |
| 9   | 5         | 3 | 3 | 2 | 1 | 3 | 3 | 2 | 5 | 3  | 3  | 3  | 36    |
| 10  | 3         | 5 | 5 | 3 | 3 | 5 | 5 | 3 | 3 | 5  | 5  | 5  | 50    |
| 11  | 2         | 5 | 5 | 3 | 2 | 5 | 5 | 3 | 2 | 5  | 5  | 5  | 47    |
| 12  | 1         | 2 | 2 | 4 | 1 | 2 | 2 | 4 | 1 | 2  | 2  | 2  | 25    |
| 13  | 3         | 4 | 3 | 4 | 3 | 4 | 3 | 4 | 3 | 4  | 4  | 3  | 42    |
| 14  | 3         | 2 | 3 | 3 | 3 | 2 | 3 | 3 | 3 | 2  | 2  | 3  | 32    |
| 15  | 3         | 3 | 4 | 4 | 3 | 3 | 4 | 4 | 3 | 3  | 3  | 4  | 41    |
| 16  | 3         | 2 | 3 | 4 | 3 | 2 | 3 | 4 | 3 | 2  | 2  | 3  | 34    |
| 17  | 2         | 3 | 3 | 2 | 2 | 3 | 3 | 2 | 2 | 3  | 3  | 3  | 31    |
| 18  | 3         | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 3 | 4  | 4  | 4  | 45    |
| 19  | 4         | 4 | 5 | 4 | 4 | 4 | 5 | 4 | 4 | 4  | 4  | 5  | 51    |
| 20  | 3         | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3  | 3  | 3  | 36    |
| 21  | 3         | 2 | 3 | 3 | 3 | 2 | 3 | 3 | 3 | 2  | 2  | 3  | 32    |
| 22  | 2         | 2 | 3 | 1 | 2 | 2 | 3 | 1 | 2 | 2  | 2  | 3  | 25    |
| 23  | 3         | 3 | 4 | 4 | 3 | 3 | 4 | 4 | 3 | 3  | 3  | 4  | 41    |
| 24  | 3         | 4 | 4 | 3 | 3 | 4 | 4 | 3 | 3 | 4  | 4  | 4  | 43    |
| 25  | 4         | 3 | 3 | 3 | 4 | 3 | 3 | 3 | 4 | 3  | 3  | 3  | 39    |
| 26  | 4         | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4  | 4  | 4  | 48    |
| 27  | 3         | 4 | 3 | 3 | 3 | 4 | 3 | 3 | 3 | 4  | 4  | 3  | 40    |
| 28  | 3         | 3 | 4 | 4 | 3 | 3 | 4 | 4 | 3 | 3  | 3  | 4  | 41    |
| 29  | 4         | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4  | 4  | 4  | 48    |
| 30  | 3         | 3 | 4 | 5 | 3 | 3 | 4 | 5 | 3 | 3  | 3  | 4  | 43    |
| 31  | 3         | 3 | 3 | 4 | 4 | 3 | 4 | 5 | 5 | 3  | 3  | 4  | 44    |
| 32  | 3         | 3 | 4 | 4 | 4 | 3 | 4 | 3 | 4 | 4  | 4  | 3  | 43    |
| 33  | 4         | 3 | 3 | 3 | 3 | 3 | 3 | 2 | 4 | 5  | 5  | 4  | 42    |
| 34  | 3         | 4 | 2 | 4 | 3 | 4 | 4 | 3 | 3 | 3  | 3  | 5  | 41    |
| 35  | 4         | 3 | 3 | 5 | 5 | 3 | 5 | 2 | 4 | 3  | 3  | 4  | 44    |
| 36  | 4         | 5 | 4 | 5 | 3 | 5 | 5 | 3 | 5 | 5  | 5  | 5  | 54    |
| 37  | 3         | 3 | 3 | 3 | 3 | 3 | 3 | 2 | 5 | 4  | 4  | 3  | 39    |
| 38  | 4         | 4 | 3 | 4 | 3 | 4 | 4 | 1 | 3 | 4  | 4  | 4  | 42    |
| 39  | 3         | 4 | 4 | 5 | 4 | 4 | 5 | 2 | 4 | 3  | 3  | 4  | 45    |
| 40  | 4         | 2 | 3 | 3 | 3 | 2 | 3 | 3 | 5 | 4  | 4  | 2  | 38    |

|           |   |   |   |   |   |   |   |   |   |   |   |   |           |
|-----------|---|---|---|---|---|---|---|---|---|---|---|---|-----------|
| <b>41</b> | 3 | 3 | 3 | 4 | 3 | 3 | 2 | 3 | 3 | 4 | 4 | 5 | <b>40</b> |
| <b>42</b> | 3 | 2 | 3 | 3 | 4 | 4 | 3 | 1 | 4 | 3 | 3 | 3 | <b>36</b> |
| <b>43</b> | 4 | 3 | 3 | 5 | 3 | 3 | 5 | 1 | 3 | 4 | 4 | 2 | <b>40</b> |
| <b>44</b> | 4 | 3 | 5 | 2 | 3 | 3 | 2 | 3 | 5 | 3 | 3 | 3 | <b>39</b> |
| <b>45</b> | 3 | 4 | 4 | 4 | 4 | 5 | 4 | 4 | 4 | 5 | 5 | 2 | <b>48</b> |
| <b>46</b> | 5 | 4 | 4 | 5 | 5 | 5 | 5 | 2 | 4 | 4 | 4 | 3 | <b>50</b> |
| <b>47</b> | 4 | 5 | 5 | 3 | 4 | 4 | 3 | 3 | 3 | 4 | 4 | 2 | <b>44</b> |
| <b>48</b> | 4 | 4 | 5 | 4 | 5 | 5 | 4 | 4 | 4 | 5 | 5 | 1 | <b>50</b> |
| <b>49</b> | 4 | 3 | 4 | 4 | 3 | 3 | 4 | 2 | 2 | 4 | 4 | 2 | <b>39</b> |
| <b>50</b> | 4 | 5 | 3 | 3 | 3 | 4 | 3 | 4 | 4 | 5 | 5 | 3 | <b>46</b> |
| <b>51</b> | 3 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 4 | 3 | 3 | 3 | <b>43</b> |
| <b>52</b> | 3 | 5 | 5 | 5 | 4 | 4 | 5 | 4 | 3 | 3 | 3 | 1 | <b>45</b> |
| <b>53</b> | 4 | 3 | 5 | 5 | 3 | 3 | 5 | 5 | 5 | 4 | 4 | 1 | <b>47</b> |
| <b>54</b> | 5 | 4 | 5 | 4 | 3 | 4 | 4 | 5 | 2 | 3 | 3 | 3 | <b>45</b> |
| <b>55</b> | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 5 | 4 | 4 | 4 | 4 | <b>48</b> |
| <b>56</b> | 3 | 5 | 5 | 5 | 4 | 4 | 5 | 4 | 5 | 4 | 4 | 2 | <b>50</b> |
| <b>57</b> | 3 | 5 | 4 | 4 | 4 | 4 | 5 | 5 | 3 | 3 | 3 | 3 | <b>46</b> |
| <b>58</b> | 3 | 5 | 5 | 4 | 2 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | <b>46</b> |
| <b>59</b> | 4 | 2 | 4 | 4 | 1 | 4 | 4 | 2 | 4 | 3 | 3 | 2 | <b>37</b> |
| <b>60</b> | 4 | 4 | 5 | 4 | 3 | 4 | 4 | 3 | 3 | 4 | 4 | 4 | <b>46</b> |
| <b>61</b> | 5 | 4 | 5 | 3 | 4 | 3 | 3 | 4 | 4 | 3 | 3 | 4 | <b>45</b> |
| <b>62</b> | 4 | 4 | 3 | 4 | 3 | 3 | 2 | 4 | 5 | 3 | 3 | 4 | <b>42</b> |
| <b>63</b> | 4 | 3 | 3 | 4 | 3 | 3 | 3 | 3 | 4 | 4 | 4 | 5 | <b>43</b> |
| <b>64</b> | 5 | 4 | 4 | 2 | 5 | 5 | 5 | 4 | 4 | 3 | 4 | 5 | <b>50</b> |
| <b>65</b> | 3 | 4 | 3 | 3 | 5 | 5 | 2 | 3 | 3 | 3 | 3 | 5 | <b>42</b> |

**Variabel Kinerja (Y) 65 data**

| NO. | ButirSoal |   |   |   |   |   |   |   |   |    | Total |
|-----|-----------|---|---|---|---|---|---|---|---|----|-------|
|     | 1         | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |       |
| 1   | 5         | 3 | 3 | 4 | 2 | 3 | 4 | 4 | 3 | 4  | 35    |
| 2   | 5         | 2 | 2 | 3 | 3 | 2 | 4 | 3 | 4 | 4  | 32    |
| 3   | 4         | 4 | 4 | 3 | 4 | 4 | 2 | 4 | 2 | 3  | 34    |
| 4   | 3         | 3 | 4 | 4 | 3 | 3 | 3 | 4 | 3 | 2  | 32    |
| 5   | 4         | 3 | 1 | 3 | 2 | 2 | 3 | 3 | 2 | 3  | 26    |
| 6   | 3         | 3 | 3 | 3 | 3 | 4 | 4 | 4 | 4 | 2  | 33    |
| 7   | 4         | 3 | 3 | 2 | 2 | 3 | 2 | 2 | 2 | 3  | 26    |
| 8   | 5         | 3 | 3 | 3 | 4 | 3 | 4 | 3 | 3 | 4  | 35    |
| 9   | 4         | 2 | 5 | 3 | 3 | 4 | 3 | 4 | 2 | 3  | 33    |
| 10  | 5         | 3 | 3 | 5 | 5 | 4 | 4 | 2 | 2 | 4  | 37    |
| 11  | 3         | 3 | 2 | 5 | 5 | 2 | 4 | 4 | 2 | 2  | 32    |
| 12  | 4         | 4 | 1 | 2 | 2 | 2 | 3 | 2 | 2 | 3  | 25    |
| 13  | 4         | 4 | 3 | 4 | 3 | 3 | 4 | 4 | 4 | 3  | 36    |
| 14  | 2         | 3 | 3 | 2 | 3 | 2 | 4 | 4 | 1 | 1  | 25    |
| 15  | 5         | 4 | 3 | 3 | 4 | 4 | 4 | 3 | 3 | 4  | 37    |
| 16  | 3         | 4 | 3 | 2 | 3 | 1 | 3 | 3 | 2 | 2  | 26    |
| 17  | 5         | 2 | 2 | 3 | 3 | 3 | 4 | 4 | 3 | 4  | 33    |
| 18  | 4         | 4 | 3 | 4 | 4 | 3 | 3 | 3 | 2 | 3  | 33    |
| 19  | 5         | 4 | 4 | 4 | 5 | 4 | 4 | 4 | 4 | 4  | 42    |
| 20  | 4         | 3 | 3 | 3 | 3 | 2 | 3 | 3 | 3 | 3  | 30    |
| 21  | 4         | 3 | 3 | 2 | 3 | 3 | 3 | 2 | 3 | 3  | 29    |
| 22  | 3         | 1 | 2 | 2 | 3 | 3 | 2 | 3 | 2 | 2  | 23    |
| 23  | 5         | 4 | 3 | 3 | 4 | 4 | 3 | 3 | 3 | 4  | 36    |
| 24  | 4         | 3 | 3 | 4 | 4 | 3 | 2 | 2 | 3 | 3  | 31    |
| 25  | 4         | 3 | 4 | 3 | 3 | 3 | 3 | 3 | 3 | 3  | 32    |
| 26  | 5         | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 4 | 4  | 40    |
| 27  | 5         | 3 | 3 | 4 | 3 | 4 | 3 | 2 | 4 | 4  | 35    |
| 28  | 5         | 4 | 3 | 3 | 4 | 3 | 3 | 4 | 4 | 4  | 37    |
| 29  | 5         | 4 | 4 | 4 | 4 | 3 | 3 | 4 | 3 | 4  | 38    |
| 30  | 5         | 5 | 3 | 3 | 4 | 4 | 4 | 4 | 3 | 4  | 39    |
| 31  | 5         | 4 | 5 | 5 | 5 | 4 | 4 | 5 | 5 | 4  | 46    |
| 32  | 4         | 5 | 5 | 4 | 4 | 5 | 3 | 5 | 4 | 5  | 44    |
| 33  | 3         | 4 | 4 | 5 | 5 | 4 | 4 | 3 | 5 | 3  | 40    |
| 34  | 3         | 3 | 5 | 4 | 4 | 3 | 4 | 4 | 5 | 4  | 39    |
| 35  | 5         | 4 | 5 | 5 | 4 | 3 | 4 | 4 | 4 | 3  | 42    |
| 36  | 3         | 4 | 5 | 5 | 4 | 4 | 4 | 5 | 5 | 5  | 44    |
| 37  | 3         | 4 | 5 | 4 | 4 | 3 | 2 | 3 | 3 | 3  | 34    |
| 38  | 4         | 4 | 4 | 5 | 5 | 4 | 3 | 5 | 4 | 4  | 42    |
| 39  | 5         | 5 | 5 | 5 | 4 | 3 | 4 | 4 | 5 | 3  | 43    |

|           |   |   |   |   |   |   |   |   |   |   |           |
|-----------|---|---|---|---|---|---|---|---|---|---|-----------|
| <b>40</b> | 3 | 3 | 5 | 4 | 4 | 4 | 2 | 5 | 3 | 3 | <b>36</b> |
| <b>41</b> | 4 | 4 | 5 | 5 | 3 | 3 | 4 | 5 | 5 | 3 | <b>41</b> |
| <b>42</b> | 5 | 3 | 3 | 4 | 4 | 4 | 2 | 4 | 3 | 3 | <b>35</b> |
| <b>43</b> | 3 | 3 | 2 | 4 | 5 | 5 | 4 | 5 | 5 | 5 | <b>41</b> |
| <b>44</b> | 3 | 4 | 3 | 3 | 3 | 3 | 4 | 5 | 5 | 1 | <b>34</b> |
| <b>45</b> | 2 | 4 | 2 | 4 | 3 | 4 | 3 | 5 | 4 | 4 | <b>35</b> |
| <b>46</b> | 3 | 5 | 3 | 5 | 5 | 4 | 3 | 4 | 4 | 3 | <b>39</b> |
| <b>47</b> | 4 | 4 | 2 | 5 | 4 | 3 | 4 | 5 | 5 | 4 | <b>40</b> |
| <b>48</b> | 3 | 3 | 1 | 3 | 4 | 4 | 3 | 4 | 4 | 3 | <b>32</b> |
| <b>49</b> | 2 | 3 | 2 | 4 | 3 | 4 | 4 | 5 | 5 | 5 | <b>37</b> |
| <b>50</b> | 3 | 5 | 3 | 5 | 4 | 4 | 3 | 4 | 4 | 4 | <b>39</b> |
| <b>51</b> | 4 | 3 | 3 | 3 | 4 | 3 | 2 | 4 | 3 | 4 | <b>33</b> |
| <b>52</b> | 2 | 4 | 1 | 4 | 3 | 4 | 3 | 3 | 4 | 3 | <b>31</b> |
| <b>53</b> | 4 | 4 | 1 | 3 | 4 | 4 | 3 | 4 | 4 | 4 | <b>35</b> |
| <b>54</b> | 3 | 3 | 3 | 5 | 3 | 3 | 2 | 3 | 3 | 4 | <b>32</b> |
| <b>55</b> | 3 | 4 | 4 | 4 | 5 | 4 | 3 | 4 | 4 | 4 | <b>39</b> |
| <b>56</b> | 5 | 4 | 2 | 4 | 4 | 4 | 3 | 5 | 4 | 5 | <b>40</b> |
| <b>57</b> | 3 | 3 | 3 | 3 | 4 | 3 | 2 | 4 | 3 | 5 | <b>33</b> |
| <b>58</b> | 4 | 3 | 4 | 4 | 5 | 4 | 4 | 4 | 5 | 5 | <b>42</b> |
| <b>59</b> | 2 | 3 | 2 | 2 | 4 | 4 | 4 | 4 | 5 | 4 | <b>34</b> |
| <b>60</b> | 4 | 3 | 4 | 4 | 5 | 5 | 4 | 5 | 5 | 4 | <b>43</b> |
| <b>61</b> | 4 | 3 | 3 | 5 | 3 | 4 | 4 | 4 | 5 | 4 | <b>39</b> |
| <b>62</b> | 4 | 4 | 3 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | <b>38</b> |
| <b>63</b> | 4 | 4 | 3 | 5 | 3 | 5 | 3 | 4 | 5 | 3 | <b>39</b> |
| <b>64</b> | 3 | 3 | 4 | 4 | 3 | 3 | 4 | 3 | 4 | 4 | <b>35</b> |
| <b>65</b> | 4 | 3 | 4 | 5 | 5 | 4 | 4 | 4 | 5 | 5 | <b>43</b> |

### Lampiran 3

#### Hasil Jawaban Responden Variabel Kedisiplinan (X1)

px1

|       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-----------|---------|---------------|--------------------|
| Valid | 1         | 2       | 3.1           | 3.1                |
|       | 2         | 3       | 4.6           | 7.7                |
|       | 3         | 16      | 24.6          | 32.3               |
|       | 4         | 37      | 56.9          | 89.2               |
|       | 5         | 7       | 10.8          | 100.0              |
| Total | 65        | 100.0   | 100.0         |                    |

px2

|       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-----------|---------|---------------|--------------------|
| Valid | 2         | 1       | 1.5           | 1.5                |
|       | 3         | 20      | 30.8          | 30.8               |
|       | 4         | 37      | 56.9          | 56.9               |
|       | 5         | 7       | 10.8          | 10.8               |
|       | Total     | 65      | 100.0         | 100.0              |

px3

|       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-----------|---------|---------------|--------------------|
| Valid | 2         | 1       | 1.5           | 1.5                |
|       | 3         | 16      | 24.6          | 24.6               |
|       | 4         | 24      | 36.9          | 63.1               |
|       | 5         | 24      | 36.9          | 100.0              |
|       | Total     | 65      | 100.0         | 100.0              |

**px4**

|       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-----------|---------|---------------|--------------------|
| Valid | 1         | 2       | 3.1           | 3.1                |
|       | 2         | 3       | 4.6           | 7.7                |
|       | 3         | 13      | 20.0          | 27.7               |
|       | 4         | 30      | 46.2          | 73.8               |
|       | 5         | 17      | 26.2          |                    |
|       | Total     | 65      | 100.0         | 100.0              |

**px5**

|       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-----------|---------|---------------|--------------------|
| Valid | 1         | 1       | 1.5           | 1.5                |
|       | 2         | 3       | 4.6           | 6.2                |
|       | 3         | 22      | 33.8          | 40.0               |
|       | 4         | 20      | 30.8          | 70.8               |
|       | 5         | 19      | 29.2          |                    |
|       | Total     | 65      | 100.0         | 100.0              |

**px6**

|       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-----------|---------|---------------|--------------------|
| Valid | 2         | 5       | 7.7           | 7.7                |
|       | 3         | 18      | 27.7          | 27.7               |
|       | 4         | 17      | 26.2          | 61.5               |
|       | 5         | 25      | 38.5          |                    |
|       | Total     | 65      | 100.0         | 100.0              |

**px7**

|       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-----------|---------|---------------|--------------------|
| Valid | 1         | 1       | 1.5           | 1.5                |
|       | 2         | 6       | 9.2           | 10.8               |
|       | 3         | 27      | 41.5          | 52.3               |
|       | 4         | 20      | 30.8          | 83.1               |

|       |    |       |       |       |
|-------|----|-------|-------|-------|
| 5     | 11 | 16.9  | 16.9  | 100.0 |
| Total | 65 | 100.0 | 100.0 |       |

**px8**

|       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-----------|---------|---------------|--------------------|
| Valid | 1         | 1       | 1.5           | 1.5                |
|       | 2         | 8       | 12.3          | 12.3               |
|       | 3         | 21      | 32.3          | 32.3               |
|       | 4         | 25      | 38.5          | 38.5               |
|       | 5         | 10      | 15.4          | 15.4               |
| Total |           | 65      | 100.0         | 100.0              |

**px9**

|       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-----------|---------|---------------|--------------------|
| Valid | 2         | 4       | 6.2           | 6.2                |
|       | 3         | 22      | 33.8          | 33.8               |
|       | 4         | 26      | 40.0          | 40.0               |
|       | 5         | 13      | 20.0          | 20.0               |
|       | Total     | 65      | 100.0         | 100.0              |

**px10**

|       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-----------|---------|---------------|--------------------|
| Valid | 2         | 7       | 10.8          | 10.8               |
|       | 3         | 19      | 29.2          | 29.2               |
|       | 4         | 34      | 52.3          | 52.3               |
|       | 5         | 5       | 7.7           | 7.7                |
|       | Total     | 65      | 100.0         | 100.0              |

**px11**

|       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-----------|---------|---------------|--------------------|
| Valid | 1         | 2       | 3.1           | 3.1                |
|       | 2         | 4       | 6.2           | 9.2                |

|       |    |       |       |       |
|-------|----|-------|-------|-------|
| 3     | 31 | 47.7  | 47.7  | 56.9  |
| 4     | 23 | 35.4  | 35.4  | 92.3  |
| 5     | 5  | 7.7   | 7.7   | 100.0 |
| Total | 65 | 100.0 | 100.0 |       |

**px12**

|       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-----------|---------|---------------|--------------------|
| Valid | 2         | 9       | 13.8          | 13.8               |
|       | 3         | 24      | 36.9          | 50.8               |
|       | 4         | 22      | 33.8          | 84.6               |
|       | 5         | 10      | 15.4          | 100.0              |
|       | Total     | 65      | 100.0         | 100.0              |

**px13**

|       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-----------|---------|---------------|--------------------|
| Valid | 2         | 5       | 7.7           | 7.7                |
|       | 3         | 25      | 38.5          | 46.2               |
|       | 4         | 21      | 32.3          | 78.5               |
|       | 5         | 14      | 21.5          | 100.0              |
|       | Total     | 65      | 100.0         | 100.0              |

**px14**

|       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-----------|---------|---------------|--------------------|
| Valid | 1         | 1       | 1.5           | 1.5                |
|       | 2         | 4       | 6.2           | 7.7                |
|       | 3         | 22      | 33.8          | 41.5               |
|       | 4         | 29      | 44.6          | 86.2               |
|       | 5         | 9       | 13.8          | 100.0              |
| Total |           | 65      | 100.0         | 100.0              |

**px15**

|       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-----------|---------|---------------|--------------------|
| Valid | 1         | 3       | 4.6           | 4.6                |
|       | 2         | 5       | 7.7           | 12.3               |
|       | 3         | 33      | 50.8          | 63.1               |
|       | 4         | 19      | 29.2          | 92.3               |
|       | 5         | 5       | 7.7           | 100.0              |
| Total | 65        | 100.0   | 100.0         |                    |

**px16**

|       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-----------|---------|---------------|--------------------|
| Valid | 2         | 7       | 10.8          | 10.8               |
|       | 3         | 27      | 41.5          | 52.3               |
|       | 4         | 22      | 33.8          | 86.2               |
|       | 5         | 9       | 13.8          | 100.0              |
| Total | 65        | 100.0   | 100.0         |                    |

### Pengalaman Kerja (X2)

**p1x2**

|       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-----------|---------|---------------|--------------------|
| Valid | 1         | 2       | 3.1           | 3.1                |
|       | 2         | 4       | 6.2           | 9.2                |
|       | 3         | 31      | 47.7          | 56.9               |
|       | 4         | 23      | 35.4          | 92.3               |
|       | 5         | 5       | 7.7           | 100.0              |
| Total | 65        | 100.0   | 100.0         |                    |

**p2x2**

|       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-----------|---------|---------------|--------------------|
| Valid | 2         | 9       | 13.8          | 13.8               |
|       | 3         | 24      | 36.9          | 50.8               |

|       |    |       |       |       |
|-------|----|-------|-------|-------|
| 4     | 23 | 35.4  | 35.4  | 86.2  |
| 5     | 9  | 13.8  | 13.8  | 100.0 |
| Total | 65 | 100.0 | 100.0 |       |

p3x2

|       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-----------|---------|---------------|--------------------|
| Valid | 2         | 5       | 7.7           | 7.7                |
|       | 3         | 26      | 40.0          | 40.0               |
|       | 4         | 21      | 32.3          | 80.0               |
|       | 5         | 13      | 20.0          | 100.0              |
|       | Total     | 65      | 100.0         | 100.0              |

p4x2

|       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-----------|---------|---------------|--------------------|
| Valid | 1         | 1       | 1.5           | 1.5                |
|       | 2         | 5       | 7.7           | 7.7                |
|       | 3         | 22      | 33.8          | 33.8               |
|       | 4         | 28      | 43.1          | 86.2               |
|       | 5         | 9       | 13.8          | 100.0              |
| Total |           | 65      | 100.0         | 100.0              |

p5x2

|       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-----------|---------|---------------|--------------------|
| Valid | 1         | 3       | 4.6           | 4.6                |
|       | 2         | 5       | 7.7           | 12.3               |
|       | 3         | 34      | 52.3          | 64.6               |
|       | 4         | 17      | 26.2          | 90.8               |
|       | 5         | 6       | 9.2           | 100.0              |
| Total |           | 65      | 100.0         | 100.0              |

**p6x2**

|         | Frequency | Percent | Valid Percent | Cumulative Percent |
|---------|-----------|---------|---------------|--------------------|
| 2       | 7         | 10.8    | 10.8          | 10.8               |
| 3       | 28        | 43.1    | 43.1          | 53.8               |
| Valid 4 | 22        | 33.8    | 33.8          | 87.7               |
| 5       | 8         | 12.3    | 12.3          | 100.0              |
| Total   | 65        | 100.0   | 100.0         |                    |

**p7x2**

|         | Frequency | Percent | Valid Percent | Cumulative Percent |
|---------|-----------|---------|---------------|--------------------|
| 2       | 7         | 10.8    | 10.8          | 10.8               |
| 3       | 21        | 32.3    | 32.3          | 43.1               |
| Valid 4 | 23        | 35.4    | 35.4          | 78.5               |
| 5       | 14        | 21.5    | 21.5          | 100.0              |
| Total   | 65        | 100.0   | 100.0         |                    |

**p8x2**

|         | Frequency | Percent | Valid Percent | Cumulative Percent |
|---------|-----------|---------|---------------|--------------------|
| 1       | 4         | 6.2     | 6.2           | 6.2                |
| 2       | 10        | 15.4    | 15.4          | 21.5               |
| 3       | 24        | 36.9    | 36.9          | 58.5               |
| Valid 4 | 21        | 32.3    | 32.3          | 90.8               |
| 5       | 6         | 9.2     | 9.2           | 100.0              |
| Total   | 65        | 100.0   | 100.0         |                    |

**p9x2**

|         | Frequency | Percent | Valid Percent | Cumulative Percent |
|---------|-----------|---------|---------------|--------------------|
| 1       | 2         | 3.1     | 3.1           | 3.1                |
| 2       | 6         | 9.2     | 9.2           | 12.3               |
| 3       | 26        | 40.0    | 40.0          | 52.3               |
| Valid 4 | 22        | 33.8    | 33.8          | 86.2               |
| 5       | 9         | 13.8    | 13.8          | 100.0              |
| Total   | 65        | 100.0   | 100.0         |                    |

**p10x2**

|       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-----------|---------|---------------|--------------------|
| Valid | 2         | 6       | 9.2           | 9.2                |
|       | 3         | 28      | 43.1          | 43.1               |
|       | 4         | 24      | 36.9          | 89.2               |
|       | 5         | 7       | 10.8          | 100.0              |
| Total | 65        | 100.0   | 100.0         |                    |

**p11x2**

|       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-----------|---------|---------------|--------------------|
| Valid | 2         | 6       | 9.2           | 9.2                |
|       | 3         | 27      | 41.5          | 41.5               |
|       | 4         | 25      | 38.5          | 89.2               |
|       | 5         | 7       | 10.8          | 100.0              |
| Total | 65        | 100.0   | 100.0         |                    |

**p12x2**

|       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-----------|---------|---------------|--------------------|
| Valid | 1         | 3       | 4.6           | 4.6                |
|       | 2         | 11      | 16.9          | 16.9               |
|       | 3         | 22      | 33.8          | 33.8               |
|       | 4         | 20      | 30.8          | 30.8               |
| Total | 65        | 100.0   | 100.0         |                    |

Kinerja (Y)

**p1Y**

|       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-----------|---------|---------------|--------------------|
| Valid | 2         | 5       | 7.7           | 7.7                |
|       | 3         | 19      | 29.2          | 36.9               |

|       |    |       |       |       |
|-------|----|-------|-------|-------|
| 4     | 23 | 35.4  | 35.4  | 72.3  |
| 5     | 18 | 27.7  | 27.7  | 100.0 |
| Total | 65 | 100.0 | 100.0 |       |

p2Y

|       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-----------|---------|---------------|--------------------|
| Valid | 1         | 1       | 1.5           | 1.5                |
|       | 2         | 3       | 4.6           | 4.6                |
|       | 3         | 29      | 44.6          | 44.6               |
|       | 4         | 27      | 41.5          | 92.3               |
|       | 5         | 5       | 7.7           | 100.0              |
| Total | 65        | 100.0   | 100.0         |                    |

p3Y

|       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-----------|---------|---------------|--------------------|
| Valid | 1         | 5       | 7.7           | 7.7                |
|       | 2         | 10      | 15.4          | 15.4               |
|       | 3         | 27      | 41.5          | 41.5               |
|       | 4         | 13      | 20.0          | 20.0               |
|       | 5         | 10      | 15.4          | 15.4               |
| Total | 65        | 100.0   | 100.0         |                    |

p4Y

|       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-----------|---------|---------------|--------------------|
| Valid | 2         | 7       | 10.8          | 10.8               |
|       | 3         | 19      | 29.2          | 29.2               |
|       | 4         | 23      | 35.4          | 75.4               |
|       | 5         | 16      | 24.6          | 100.0              |
| Total | 65        | 100.0   | 100.0         |                    |

p5Y

|       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-----------|---------|---------------|--------------------|
| Valid | 2         | 4       | 6.2           | 6.2                |

|       |    |       |       |       |
|-------|----|-------|-------|-------|
| 3     | 22 | 33.8  | 33.8  | 40.0  |
| 4     | 26 | 40.0  | 40.0  | 80.0  |
| 5     | 13 | 20.0  | 20.0  | 100.0 |
| Total | 65 | 100.0 | 100.0 |       |

p6Y

|       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-----------|---------|---------------|--------------------|
| Valid | 1         | 1       | 1.5           | 1.5                |
|       | 2         | 6       | 9.2           | 9.2                |
|       | 3         | 23      | 35.4          | 35.4               |
|       | 4         | 31      | 47.7          | 47.7               |
|       | 5         | 4       | 6.2           | 6.2                |
| Total |           | 65      | 100.0         | 100.0              |

p7Y

|       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-----------|---------|---------------|--------------------|
| Valid | 2         | 10      | 15.4          | 15.4               |
|       | 3         | 25      | 38.5          | 38.5               |
|       | 4         | 30      | 46.2          | 46.2               |
|       | Total     | 65      | 100.0         | 100.0              |

p8Y

|       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-----------|---------|---------------|--------------------|
| Valid | 2         | 6       | 9.2           | 9.2                |
|       | 3         | 16      | 24.6          | 24.6               |
|       | 4         | 30      | 46.2          | 46.2               |
|       | 5         | 13      | 20.0          | 20.0               |
|       | Total     | 65      | 100.0         | 100.0              |

p9Y

|       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-----------|---------|---------------|--------------------|
| Valid | 1         | 1       | 1.5           | 1.5                |
|       | 2         | 10      | 15.4          | 16.9               |

|       |    |       |       |       |
|-------|----|-------|-------|-------|
| 3     | 18 | 27.7  | 27.7  | 44.6  |
| 4     | 20 | 30.8  | 30.8  | 75.4  |
| 5     | 16 | 24.6  | 24.6  | 100.0 |
| Total | 65 | 100.0 | 100.0 |       |

p10Y

|       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-----------|---------|---------------|--------------------|
| Valid | 1         | 2       | 3.1           | 3.1                |
|       | 2         | 5       | 7.7           | 10.8               |
|       | 3         | 22      | 33.8          | 44.6               |
|       | 4         | 28      | 43.1          | 87.7               |
|       | 5         | 8       | 12.3          | 100.0              |
|       | Total     | 65      | 100.0         | 100.0              |



## Lampiran 4

### Hasil Jawaban Karakteristik Responden

- Tabel Jenis Kelamin

JENIS KELAMIN

|       |            | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|------------|-----------|---------|---------------|--------------------|
| Valid | Laki -laki | 35        | 53.8    | 53.8          | 53.8               |
|       | Perempuan  | 30        | 46.2    | 46.2          | 100.0              |
|       | Total      | 65        | 100.0   | 100.0         |                    |

- Tabel Tingkat Pendidikan

PENDIDIKAN

|       |       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-------|-----------|---------|---------------|--------------------|
| Valid | SMA   | 11        | 16.9    | 16.9          | 16.9               |
|       | D3    | 13        | 20.0    | 20.0          | 36.9               |
|       | S1    | 23        | 35.4    | 35.4          | 72.3               |
|       | S2    | 18        | 27.7    | 27.7          | 100.0              |
|       | Total | 65        | 100.0   | 100.0         |                    |

- Tabel Usia

USIA

|       |       | Frequency | Percent | Valid Percent | Cumulative Percent |
|-------|-------|-----------|---------|---------------|--------------------|
| Valid | 30-35 | 9         | 13.8    | 13.8          | 13.8               |
|       | 35-40 | 16        | 24.6    | 24.6          | 38.5               |
|       | 40-45 | 18        | 27.7    | 27.7          | 66.2               |
|       | >50   | 22        | 33.8    | 33.8          | 100.0              |
|       | Total | 65        | 100.0   | 100.0         |                    |



## **Lampiran 6**

### **Uji Reabilitas**

- KEDISIPLINAN (X1)

**Reliability Statistics**

| Cronbach's Alpha | N of Items |
|------------------|------------|
| .810             | 16         |

- PENGALAMAN KERJA (X2)

**Reliability Statistics**

| Cronbach's Alpha | N of Items |
|------------------|------------|
| .810             | 16         |

- KINERJA (Y)

**Reliability Statistics**

| Cronbach's Alpha | N of Items |
|------------------|------------|
| .768             | 10         |



## Lampiran 7 : Hasil Uji Normalitas dan Linier Multikolinearitas

### UJI NORMALITAS

One-Sample Kolmogorov-Smirnov Test

|                                  |                | KEDISIPLINAN | PENGALAMAN KERJA | KINERJA |
|----------------------------------|----------------|--------------|------------------|---------|
| N                                |                | 65           | 65               | 65      |
| Normal Parameters <sup>a,b</sup> | Mean           | 58.54        | 41.57            | 35.71   |
|                                  | Std. Deviation | 7.200        | 6.227            | 5.186   |
|                                  | Absolute       | .049         | .109             | .091    |
| Most Extreme Differences         | Positive       | .044         | .061             | .062    |
|                                  | Negative       | -.049        | -.109            | -.091   |
| Kolmogorov-Smirnov Z             |                | .397         | .880             | .734    |
| Asymp. Sig. (2-tailed)           |                | .997         | .420             | .654    |

a. Test distribution is Normal.

b. Calculated from data.

### UJI LINEARITAS

ANOVA Table

|           |                | Sum of Squares                     | df       | Mean Square | F       | Sig.        |
|-----------|----------------|------------------------------------|----------|-------------|---------|-------------|
| KINERJA * | Between Groups | (Combined)                         | 1136.063 | 28          | 40.574  | 2.495 .005  |
|           |                | Linearity Deviation from Linearity | 404.291  | 1           | 404.291 | 24.863 .000 |
|           |                |                                    | 731.772  | 27          | 27.103  | 1.667 .076  |
|           |                | Within Groups                      | 585.383  | 36          | 16.261  |             |
|           | Total          |                                    | 1721.446 | 64          |         |             |

ANOVA Table

|            |                | Sum of Squares | df       | Mean Square | F      | Sig.       |
|------------|----------------|----------------|----------|-------------|--------|------------|
| KINERJA *  | Between Groups | (Combined)     | 1149.296 | 20          | 57.465 | 4.419 .000 |
| PENGALAMAN | Linearity      | 733.017        | 1        | 733.017     | 56.371 | .000       |

|       |                          |          |    |        |       |      |
|-------|--------------------------|----------|----|--------|-------|------|
| KERJA | Deviation from Linearity | 416.279  | 19 | 21.909 | 1.685 | .077 |
|       | Within Groups            | 572.150  | 44 | 13.003 |       |      |
|       | Total                    | 1721.446 | 64 |        |       |      |

## UJI MULTIKOLINEARITAS

| Model | Coefficients <sup>a</sup>   |            |                           |       |       |                         |       |
|-------|-----------------------------|------------|---------------------------|-------|-------|-------------------------|-------|
|       | Unstandardized Coefficients |            | Standardized Coefficients | t     | Sig.  | Collinearity Statistics |       |
|       | B                           | Std. Error | Beta                      |       |       | Tolerance               | VIF   |
| 1     | (Constant)                  | 13.612     | 4.103                     | 3.318 | .002  |                         |       |
|       | KEDISIPLINAN                | .023       | .107                      | .031  | .211  | .833                    | .418  |
|       | PENGALAMAN                  |            |                           |       |       |                         | 2.392 |
|       | KERJA                       | .563       | .124                      | .677  | 4.547 | .000                    | .418  |
|       |                             |            |                           |       |       |                         | 2.392 |

a. Dependent Variable: KINERJA

## Homogenitas

### Test of Homogeneity of Variances

|              | Levene Statistic | df1 | df2 | Sig. |
|--------------|------------------|-----|-----|------|
| KEDISIPLINAN | 1.078            | 15  | 45  | .402 |
| PENGALAMAN   |                  |     |     |      |
| KERJA        | 2.105            | 15  | 45  | .028 |

## Lampiran 8 : Hasil Uji Regresi Linier Berganda

### UJI LINIER BERGANDA

**Coefficients<sup>a</sup>**

| Model            | Unstandardized Coefficients |            | Standardized Coefficients<br>Beta | t     | Sig. | Collinearity Statistics |       |
|------------------|-----------------------------|------------|-----------------------------------|-------|------|-------------------------|-------|
|                  | B                           | Std. Error |                                   |       |      | Tolerance               | VIF   |
| 1 (Constant)     | 13.612                      | 4.103      |                                   | 3.318 | .002 |                         |       |
| KEDISIPLINAN     | .023                        | .107       | .031                              | .211  | .833 | .418                    | 2.392 |
| PENGALAMAN KERJA | .563                        | .124       | .677                              | 4.547 | .000 | .418                    | 2.392 |

a. Dependent Variable: KINERJA

### ANALISIS REGRESI

#### - DETERMINASI

**Model Summary**

| Model | R                 | R Square | Adjusted R Square | Std. Error of the Estimate |
|-------|-------------------|----------|-------------------|----------------------------|
| 1     | .653 <sup>a</sup> | .426     | .408              | 3.991                      |

a. Predictors: (Constant), PENGALAMAN KERJA, KEDISIPLINAN



## Lampiran 9: Hasil Uji F dan Uji T

### - UJI F

| ANOVA <sup>a</sup> |                |          |             |         |                   |
|--------------------|----------------|----------|-------------|---------|-------------------|
| Model              | Sum of Squares | df       | Mean Square | F       | Sig.              |
| 1                  | Regression     | 733.729  | 2           | 366.864 | 23.028            |
|                    | Residual       | 987.717  | 62          | 15.931  | .000 <sup>b</sup> |
|                    | Total          | 1721.446 | 64          |         |                   |

a. Dependent Variable: KINERJA

b. Predictors: (Constant), PENGALAMAN KERJA, KEDISIPLINAN

### - UJI (t) X1

| Coefficients <sup>a</sup> |                             |            |                           |       |      |
|---------------------------|-----------------------------|------------|---------------------------|-------|------|
| Model                     | Unstandardized Coefficients |            | Standardized Coefficients | t     | Sig. |
|                           | B                           | Std. Error | Beta                      |       |      |
| 1                         | (Constant)                  | 15.274     | 4.681                     | 3.263 | .002 |
|                           | KEDISIPLINAN                | .349       | .079                      | .4397 | .000 |

a. Dependent Variable: KINERJA

### - UJI (t) X2

| Coefficients <sup>a</sup> |                             |            |                           |       |      |
|---------------------------|-----------------------------|------------|---------------------------|-------|------|
| Model                     | Unstandardized Coefficients |            | Standardized Coefficients | t     | Sig. |
|                           | B                           | Std. Error | Beta                      |       |      |
| 1                         | (Constant)                  | 13.117     | 3.341                     | 3.926 | .000 |
|                           | PENGALAMAN KERJA            | .543       | .080                      | .653  | .000 |

a. Dependent Variable: KINERJA

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