LAMPIRAN

DAFTAR GAMBAR

Gambar 1. Bandara Soekarno Hatta



Gambar 2. Anjung Tamu UUM



Gambar 3.Sit In Class Materi "Principle Of Manajemen "



Gambar 4. Sit In Class Materi "Research Methods "



Gambar 5. Tour to Langkawi



Gambar 6. Muzeum Padi



Gambar 7.Daftar Hadir Sit in Class



FORM KEGIATAN ACADEMIC VISIT NEGARA MALAYSIA UNIVERSITI UTARA MALAYSIA

NAMA NPM JURUSAN ARIF RIVAN EFFENDY.
LIGHT OF THE MANAGEMEN

NO	HARI/TANGGAL	Jenis Kegiatan	Pemateri	
1	IS April 2019	Sit in Chass Principles OF Managament		
2	17 APRIL 2019	Sit in class Research Methods	Canar	
3	18 April 2014	SIT IN CLASS Principles OF Munoyement	1000	
4	APRIL 2019	Sir in Class Research Methods	Many	
5	# 1.5mm		57	
6				



Gambar 8. Daftar Kegiatan



Lampiran. Form Daftar Hadir Mahasiswa

DAFT

DAFTAR HADIR ACADEMIC VISIT NEGARA MALAYSIA UNIVERSITI UTARA MALAYSIA

Nama : ARIF RIVON EFFENDY

NPM : 16.12110007

Jurusan: MANAJEMEN

No. Tanggal		Hari Keterangan		Ttd mahasiswa	Ttd Dosen Pendamping
1	09 April adiy	Seloson	Menyo bandena Soakanne Harria	4	
2	10 April 2014	Rabu	Monyo ka Ranana	S	- 95.
3	11 April 2014	kamis	- Welcoming consor	At .	
4	12 April 2010s	Sumar	Tour as Langkawi	A	
5	13 Agril 2014	Sabru	TOUT OF ALUE SORDE	\$	

6	14 April 2019	Minggo.	Pengi ke uom sport center Bermain 600 cart	H	
7	15 April 2010	Senin	Sit in choos	<u>*************************************</u>	
8	16 April 2019	Soluson	Activities with Palean cas	#	0.2
9	17 April 2014	rabo	SIT In class Dkg 8/2 (Research Mothade)	*	Sur
10	(8 April 2019)	kamis	So in cross Dlag 2/1 Principles of Monogainer	M.	Spanie
11	in April 2010	Jume 7	I day Tour To hargai Thuilan	#	Sans
12	30 April 2019		- Hutan Sintok - Lake	A	8 Mrs
13	21 April BOW		3rt in class Research Methode	*	Sims
14	22 April 2014		Chosing Ceremony	#	
15	23 April Bony	The second second	FLIGHT TO Sakarta	#	

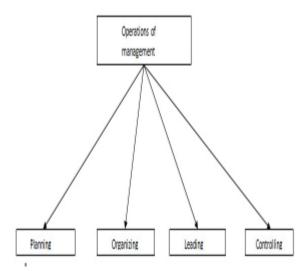
General Principles of Management-Henry Foyal's

• Henry Fayol's 14 principles derive from the circumstance that Fayol's felt that management was not well defined. In his striving to change this circumstance he suggested "some generalized teaching of management" to be a main part of every curriculum at places of higher education and even beginning in "primary schools". Fayol's dedication to this idea is demonstrated by the fact that after retirement he went on to not just write books about management ideas, but more importantly, he found the Centre for Administrative Studies (CAS) in 1917 in Paris. The CAS mainly functioned as a centre of discussion between professionals from a large variety of professions, in order to further the knowledge and understanding of management principles.

- Division of work: This is the specialization that economists consider necessary for efficiency in the use of labor. Fayol's applies the principle to all kinds of work, managerial as well as technical.
- Authority & responsibility: Here Fayol finds authority and responsibility to be related, with the later arising from the former. He sees authority as a combination of official factors, deriving from the manager' position and personal factors.
- Discipline: Seeing discipline as "respect for agreements which are directed at achieving obedience, application, energy, and the outward marks of respect. Fayol declares that discipline requires good superiors at all levels.
- Unity of command: This means that employees should receive orders from one superior only.
- Unity of direction: According to this principle, each group of actives with the same objective must have one head and one plan.

- Subordination of individual to general interest: This is self explanatory
 when the two are found to differ, management must reconcile them.
- Remuneration and methods: of payment should be fair and afford the maximum possible satisfaction to employees and employer.
- Centralization: Without using the term "Centralization of authority." Fayol's refers to the extent to which authority is concentrated or dispersed. Individual circumstances will determine the degree that will give the best overall yield.
- Scalar chain: Fayol thinks of this as a chain of superiors from the highest to
 the lowest ranks, which, while not to be departed from need lessly, should
 be short circuited when to follow it scrupulously would be detrimental.
- Order: Breaking this into material and social order, Fayol's follows the simple adage of a place for everything and everything in its place.
- Equity: Loyalty and devotion should be elicited from personnel by a combination of kindliness and justice on the part of managers when dealing with subordinators.
- Stability of tenure: Finding unnecessary turnover to be both the cause and the effect Of bad management, Fayol points out its dangers and costs.

Management is defined as an organ that aids in managing business, managers, work and workers. The vital tasks of management are marketing and also innovation.



OMcGraw-Hill Education

What is Research?

- · Research is something we all do in various capacities.
- We analyze a problem in hand and come up with a conclusion or workable solution to address the issue.
- Research is simply the processes undertaken to find solutions to problems which we are facing.
- The word problem does not necessarily mean that there is an issue at hand. A problem here
 is used to indicate that there is a phenomenon which is worthy of attention for analysis.
- A series of steps carried out in an organized, inquisitive and critical manner in order to investigate a phenomenon.

SJ Learning

Business Research Methods

Research Design

- Is a blueprint for the collection, measurement, and analysis of data, based on the research questions of the study.
- More sophisticated and rigorous the research design is, the greater the time, costs, and other resources expended on it will be.
- It is therefore relevant to ask oneself at every choice point whether
 the benefits that result from a more sophisticated design to ensure
 accuracy, confidence, generalizability, and so on, are
 commensurate with the larger investment of resources.

SJ Learning

Business Research Methods

Sources of Data

- Primary data: information obtained first hand by the researcher on the variables of interest for the specific purpose of the study.
 - Examples: individuals, focus groups, panels
- · Secondary data: information gathered from sources already existing.
 - Examples: company records or archives, government publications, industry analyses offered by the media, web sites, the Internet, and so on.



Business Research Methods

Personal interview

- Advantages
 - Can clarify doubts about questionnaire
 - Can pick up non-verbal cues
 - Relatively high response/cooperation
 - Special visual aids and scoring devises can be used
- Disadvantages
 - High costs and time intensive
 - Geographical limitations
 - Response bias / Confidentiality difficult to be assured
 - Some respondents are unwilling to talk to strangers
 - Trained interviewers

SJ Learning

Business Research Methods

DAFTAR TABEL

Tabel 1. Kegiatan 14 Hari di UUM

Day	Date	Proposed activities	Meals Provided	Self-paid
				meals by
				participants
1.	10April	- Arrival of	1. Meals for	Dinner
	(Wednesda	delegates	welcoming	
	y)	- Welcoming	ceremony	
		ceremony	(80 Person)	
		- Activity 1:		
		UUM		
		Campus		
		Tour with		
		RAKAN		
		CAS		
2.	11 April	- Activities at	N/A	Breakfast
	(Thursday)	School Of		Lunch
		Computing,		Dinner
		UUM(school		
		tour, dialogue,		
		sit in class)		
3.	12 April	- One day tour	N/A	Breakfast
	(Friday)	& sightseeing		Lunch
		to Langkawi		Dinner
4.	13 April	- Tour to Alor	Lunch	Breakfast
	(Saturday)	Setar		Dinner
5.	14 April	- Tour campus	N/A	Breakfast

Utara	Dinner
	Diffici
Malaysia	
6. 15 April - Sit in Class / N/A	Breakfast
(Monday) Visiting	Lunch
lecture	Dinner
7. 16 April - Activity 3 : 1. Breakfast	Dinner
(Tuesday) Activities 2. Lunch	
with	
RAKAN	
CAS	
o Mountai	
n Hiking	
8. 17 April - Sit in Class / N/A	Breakfast
(Wednesda Visiting	Lunch
y) lecture	Dinner
9. 18 April - Activity 4: N/A	Breakfast
(Thursday) Activities	Lunch
with RAKAN	Dinner
CAS	
o Go-cart	
10. 19 April - One day tour N/A	Breakfast
(Friday) & sightseeing	Lunch
to Hatyai	Dinner
11. 20 April - Activity 5: 1. Breakfast	Breakfast
(Saturday) Activities 2. Lunch	Lunch
with	Dinner
RAKAN	
CAS	
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		Hid		
		den		
		Lak		
		e		
		Expl		
		orati		
		on		
12.	21 April	- sit in class/	N/A	Breakfast
	(Sunday)	forum		Lunch
				Dinner
13.	22 April	- Closing	Meals for closing	Breakfast
	(Monday)	ceremony	ceremony	Lunch
		o Pres		Dinner
		entin		
		g of		
		certif		
		icate		
		S		
14.	23 April	- Depart to		
	(Tuesday)	Sultan Abdul		
		Halim Airport		

Tabel 2. Jadwal Sit in Class SBM-1

No.	Name	Date	Time	Time	Subject	Lecturer
1 2 3 4 5	Al Fahrur Razi Rian Efendi Errig Nandha Setiawan Reksi Alfarisi Herdi Saputra	15 (Mon) &18 (Thurs) April 2019	10 AM - 1130 AM DKG 2/7 GROUP H	NIL	PRINCIP LES OF MANAGE MENT	DR MOHD RASHDAN SALLEHU DIN
6 7 8 9	Ardin Maliyus Ramadhoni R.M Alfathan Nadianto Muhammad Miswanto Ricky Pauzi Rahmadi	17 (Wed) &21 (Sun) April 2019	NIL	230 PM - 4 PM DKG 1/2 GROU P G	RESEAR CH METHOD S	DR OUSSAM A SAOULA

Tabel 3. Jadwal Sit in Class Manajemen SBM-2

No.	Name	Date	Time	Time	Subject	Lecturer
	Arham					
	Bima					
1	Sakti			4 DM		DM DD
2	Ariyanto	15 (Mon)		4 PM -	PRINCIP	PM DR
	Arif Rivan	&18	NIII	530 PM	LES OF	ALI
3	Efendy	(Thurs)	NIL	DKG 2/3	MANAGE	YUSOB
	Ervis Riza	April 2019		GROUP	MENT	MOHD
4	Fauzi			С		ZAIN
	Reza Putra					
5	Bela					
6	Tomy Chandra		1120			
	Alvin		1130			
7	Nurcholic		AM - 1		RESEAR	PM DR
8	Tomy Chandra	17 (Wed)	PM		СН	ABD
	Harisca	&21 (Sun)	DKG	NIL	METHOD	SHUKOR
9	Crismonita	April 2019	2/1		S	SHAMSU
	Ajeng Puspita		GROU			DIN
10	Hidayat		PF			

Tabel 4. Jadwal Sit in Manajemen Class SBM-3

No .	Name	Date	Time	Time	Subject	Lecturer
1 2 3 4 5	Novia Arma Anggraini Eka Fitria Nur Muslimah Aditya Pratiwi Lidiana Supratman Dita Fitrilian	15 (Mon) &18 (Thurs) April 2019	10 AM - 1130 AM DKG 1/6 GROUP B	NIL	PRINCIPL ES OF MANAGE MENT	DR MAHA MOHAME D YUSR OTHMAN
6 7 8 9 10	Sherin Tania Putri Andini lulu Oktavia Andini lulu Oktavia Mia Zefanya Nindri Bella Prilian Joza Yolanda	17 (Wed) &21 (Sun) April 2019	NIL	4 PM - 530 PM DKG 2/2 GROU P P	RESEARC H METHODS	PM DR THILIP SAM