

# LAMPIRAN



**INSTITUT INFORMATIKA DAN BISNIS DARMAJAYA**  
**FAKULTAS EKONOMI DAN BISNIS**

---

Jalan Zainal Abidin Pagar Alam No.93 Bandar Lampung 35142

**KUESIONER PENELITIAN**

Kepada Yth. Responden

Ditempat-

Dengan Hormat,

Sehubungan dengan penelitian Judul Sskripsi/tugas akhir yang saya buat dengan judul **“ANALISIS KEPUASAN KONSUMEN PT ASTRA HONDA *AUTORIZED SERVICE STATION* (AHASS) CABANG KOTA BANDAR LAMPUNG”**. Maka dengan kerendahan hati, saya memohon kesediaan saudara untuk mengisi kuesioner ini. Kejujuran anda dalam menjawab pernyataan merupakan kebutuhan untuk kualitas penelitian.

Hormat Saya,  
Peneliti

Hendra  
1212110284

**Lampiran 1.**

**KUESIONER PENELITIAN**

No. Kuesioner	
---------------	--

**PETUNJUK PENGISIAN**

1. Tidak ada jawaban yang benar dan salah, karena ini hanyalah untuk penelitian.
2. Jawablah pertanyaan ini menurut pendapat anda dengan jujur dan tanpa dipengaruhi orang lain.
3. Pilih salah satu jawaban yang menurut anda paling tepat dengan memberikan tanda (√) pada kolom yang disediakan.

Nama : .....

Jenis Kelamin :  Laki-Laki                       Perempuan

Usia :  17-21                       22-27  
 28-37                       37-45

Pendidikan Terakhir :  SMA/SMK                       Diploma (D3)  
 Sarjana (S1)                       Magister Sarjana (S2)

Pekerjaan :  Wiraswasta                       PNS  
 Wirausaha                       Dan Lain-lain

**Keterangan Kinerja :**

SS =Sangat setuju  
S =Setuju  
N =Netral  
TS =Tidak setuju  
STS =Sangat tidak setuju

**Keterangan Harapan :**

SP = Sangat Puas  
P = Puas  
CP = Cukup Puas  
TP = Tidak Puas  
STP = Sangat Tidak Puas





- Lampiran 2

Data Hasil Pengumpulan 100 Kuesioner Jawaban Responden

No. Responden	Hail Jawaban Item Pernyataan-Pernyataan TINGKAT KINERJA																								Total Jawaban	
	p.1	p.2	p.3	p.4	p.5	p.6	p.7	p.8	p.9	p.10	p.11	p.12	p.13	p.14	p.15	p.16	p.17	p.18	p.19	p.20	p.21	p.22	p.23	p.24		p.25
1	3	4	3	4	3	4	2	4	4	3	2	3	3	3	2	2	4	3	3	3	3	4	4	4	4	81
2	5	5	5	5	3	5	3	2	5	3	3	2	5	4	3	2	2	3	4	4	4	5	3	2	4	91
3	4	3	2	4	4	2	4	4	4	4	4	4	4	3	4	2	4	4	4	4	4	4	5	5	4	94
4	3	5	5	4	4	5	3	3	3	3	3	3	3	3	3	2	3	3	3	4	3	2	4	4	4	85
5	4	4	4	3	3	4	3	3	3	3	3	2	5	1	3	3	3	4	3	4	3	5	3	4	3	83
6	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	100
7	5	3	3	5	5	3	4	4	5	4	3	5	5	3	4	3	5	5	5	5	5	3	3	4	4	103
8	4	3	3	5	4	3	2	2	4	4	4	1	4	3	2	3	4	1	2	2	2	1	1	2	2	68
9	3	2	2	3	2	2	4	4	4	4	4	2	3	3	4	4	5	2	3	2	4	1	2	2	2	73
10	5	5	5	5	4	5	3	3	3	3	3	4	5	3	3	2	4	3	3	2	2	2	3	3	3	86
11	4	3	3	4	4	3	4	3	4	4	4	5	4	5	4	4	5	5	5	5	4	4	5	5	4	104
12	5	4	4	5	3	4	2	4	5	4	4	4	5	4	2	2	4	4	4	4	4	4	4	4	4	97
13	5	4	4	5	5	4	4	4	5	4	2	2	2	4	4	4	5	4	4	4	4	4	5	5	4	101
14	4	4	4	5	5	4	4	3	4	4	3	3	4	4	4	3	5	5	5	4	5	5	3	3	4	101
15	5	5	5	5	5	5	1	3	2	4	3	5	5	4	1	3	4	3	4	3	4	4	4	4	4	95
16	3	3	3	5	3	3	2	4	3	5	4	4	3	3	2	3	5	3	2	3	3	4	3	3	3	82
17	3	4	4	3	4	4	5	3	3	2	4	3	3	4	2	3	5	5	5	5	5	4	4	4	4	95
18	3	5	5	5	4	5	5	3	4	3	3	4	3	4	4	3	4	4	4	4	4	4	3	3	3	96
19	4	5	5	5	4	5	4	3	3	4	3	3	4	4	4	2	5	4	4	4	4	4	4	4	3	98
20	4	4	4	4	4	4	4	4	3	4	3	4	4	4	4	3	4	4	3	3	3	3	3	2	2	88

<b>21</b>	3	4	4	4	4	4	3	4	2	4	3	3	3	3	3	2	4	4	4	3	3	2	3	3	3	<b>82</b>
<b>22</b>	4	4	4	5	4	4	5	3	5	3	4	3	4	4	4	2	3	4	4	3	3	3	3	3	4	<b>92</b>
<b>23</b>	4	4	4	5	5	4	2	4	3	3	4	4	4	3	2	2	4	2	3	2	3	3	3	4	2	<b>83</b>
<b>24</b>	3	3	3	4	4	3	2	2	4	2	2	4	3	4	2	2	4	4	2	4	4	2	2	2	2	<b>73</b>
<b>25</b>	3	5	5	4	3	5	5	2	4	1	1	3	3	2	4	4	2	5	2	2	2	2	2	2	2	<b>75</b>
<b>26</b>	4	4	4	4	4	4	3	2	4	2	2	2	4	3	3	1	3	2	2	3	2	3	3	4	4	<b>76</b>
<b>27</b>	3	4	4	4	3	4	4	1	3	1	1	2	3	4	4	1	4	2	3	3	4	3	4	4	4	<b>77</b>
<b>28</b>	3	3	3	3	3	3	4	4	4	3	3	3	3	3	4	3	3	4	4	4	4	4	4	4	4	<b>87</b>
<b>29</b>	5	3	3	4	3	3	3	3	4	3	3	3	5	3	3	2	3	3	3	3	3	3	3	3	3	<b>80</b>
<b>30</b>	3	4	4	4	4	4	4	4	3	3	3	4	3	4	4	3	5	5	5	4	4	4	4	3	2	<b>94</b>
<b>31</b>	4	2	3	3	3	3	5	4	4	3	2	3	4	3	2	2	4	3	3	4	4	4	4	3	4	<b>83</b>
<b>32</b>	3	2	3	3	3	4	4	2	4	3	3	2	4	4	3	2	4	4	4	3	3	2	3	3	3	<b>78</b>
<b>33</b>	4	4	5	3	4	4	4	4	4	4	4	4	4	3	4	2	5	3	3	5	5	4	4	4	4	<b>98</b>
<b>34</b>	2	3	2	4	4	5	5	3	5	3	3	3	3	3	3	2	4	4	4	4	3	4	3	3	3	<b>85</b>
<b>35</b>	4	5	5	4	3	3	5	3	3	3	3	2	2	1	3	3	4	3	3	3	3	3	3	3	3	<b>80</b>
<b>36</b>	2	2	5	3	3	4	5	4	4	4	4	4	4	4	4	4	5	4	4	4	4	4	2	3	4	<b>94</b>
<b>37</b>	4	4	4	4	4	3	3	4	4	4	3	5	3	3	4	3	4	3	3	4	4	4	3	2	3	<b>89</b>
<b>38</b>	4	5	4	4	3	3	2	2	2	4	4	1	3	3	2	3	4	3	4	2	4	4	3	3	4	<b>80</b>
<b>39</b>	2	2	2	3	2	4	4	4	4	4	4	2	3	3	4	4	4	2	2	5	5	5	5	5	4	<b>88</b>
<b>40</b>	4	4	3	3	2	3	4	3	4	3	3	4	3	3	3	2	3	4	4	3	3	3	3	3	2	<b>79</b>
<b>41</b>	3	4	5	4	3	4	5	3	3	4	4	5	4	5	4	4	4	5	4	5	4	4	5	4	4	<b>103</b>
<b>42</b>	2	4	3	2	1	3	4	4	2	4	4	4	3	4	2	2	2	4	4	3	4	3	3	3	4	<b>78</b>
<b>43</b>	2	1	5	3	3	4	4	4	5	4	2	2	3	4	4	4	3	2	4	4	4	5	4	4	3	<b>87</b>
<b>44</b>	4	4	3	4	3	4	5	3	4	4	3	3	4	4	4	3	4	4	5	5	5	5	5	4	5	<b>101</b>
<b>45</b>	3	3	3	2	3	4	4	3	3	4	3	5	4	4	1	3	5	4	4	4	3	4	3	4	4	<b>87</b>
<b>46</b>	4	3	4	3	4	4	4	4	5	5	4	4	4	3	2	3	5	4	4	4	4	4	4	5	4	<b>98</b>
<b>47</b>	4	3	4	4	4	1	4	3	2	2	4	3	4	4	2	3	2	2	2	4	4	2	2	3	4	<b>76</b>
<b>48</b>	4	4	3	3	2	2	3	3	2	3	3	4	4	4	4	3	4	4	4	4	4	5	5	5	5	<b>91</b>
<b>49</b>	4	2	4	4	4	2	4	3	3	4	3	3	4	4	4	2	4	3	4	4	4	4	4	4	4	<b>89</b>
<b>50</b>	1	1	4	3	3	4	5	4	4	4	3	4	4	4	4	3	3	1	1	4	3	3	3	3	4	<b>80</b>

<b>51</b>	2	2	2	3	3	3	4	4	4	4	3	3	2	3	3	2	4	4	4	3	3	4	4	3	3	<b>79</b>
<b>52</b>	2	1	4	3	3	4	4	3	4	3	4	3	4	4	4	2	5	4	4	4	4	3	3	3	4	<b>86</b>
<b>53</b>	4	4	5	4	3	5	5	4	4	3	4	4	3	3	2	2	5	4	4	5	5	3	5	5	5	<b>100</b>
<b>54</b>	5	2	4	2	2	5	4	2	2	2	2	4	2	4	2	2	4	3	4	4	4	4	4	4	4	<b>81</b>
<b>55</b>	2	2	5	3	3	4	5	2	2	1	1	3	4	2	4	4	4	4	3	4	3	4	4	3	3	<b>79</b>
<b>56</b>	2	3	4	4	4	3	5	2	4	2	2	2	3	3	3	1	3	4	2	3	3	4	3	3	4	<b>76</b>
<b>57</b>	2	2	4	2	4	2	4	1	2	1	1	2	4	4	4	1	4	4	4	4	4	3	3	4	4	<b>74</b>
<b>58</b>	3	2	2	4	4	2	4	4	4	3	3	3	2	3	4	3	4	2	2	3	4	4	4	4	4	<b>81</b>
<b>59</b>	3	3	3	3	2	3	4	3	3	3	3	3	3	3	3	2	2	3	3	4	4	3	3	3	3	<b>75</b>
<b>60</b>	3	2	3	2	3	3	3	4	3	3	3	4	4	4	4	3	4	3	4	4	3	3	3	3	4	<b>82</b>
<b>61</b>	3	4	3	3	4	3	5	4	4	3	2	3	3	3	2	2	4	4	3	4	4	3	3	3	4	<b>83</b>
<b>62</b>	2	3	5	5	4	4	4	2	4	3	3	2	3	4	3	2	4	4	3	5	5	4	4	3	3	<b>88</b>
<b>63</b>	4	5	3	4	3	3	5	4	4	4	4	4	2	3	4	2	5	4	5	5	4	3	4	4	3	<b>95</b>
<b>64</b>	4	3	4	3	4	4	4	3	3	3	3	3	3	3	3	2	4	4	3	3	3	3	4	4	4	<b>84</b>
<b>65</b>	1	1	3	2	2	3	4	3	3	3	3	2	3	1	3	3	3	4	4	3	2	4	4	3	4	<b>71</b>
<b>66</b>	4	2	4	4	4	4	2	4	4	4	4	4	4	4	4	4	4	3	4	4	4	4	3	4	3	<b>93</b>
<b>67</b>	4	3	3	4	4	4	5	4	4	4	3	5	3	3	4	3	3	3	2	4	3	4	4	3	2	<b>88</b>
<b>68</b>	2	2	4	2	3	5	4	2	2	4	4	1	3	3	2	3	4	3	3	5	4	4	4	3	4	<b>80</b>
<b>69</b>	4	3	4	3	2	3	2	4	4	4	4	2	3	3	4	4	4	3	4	4	4	3	3	4	3	<b>85</b>
<b>70</b>	4	3	4	3	2	3	2	3	4	3	3	4	3	3	3	2	4	3	4	4	4	3	3	4	3	<b>81</b>
<b>71</b>	1	1	3	2	2	4	4	3	3	4	4	5	4	5	4	4	4	3	3	2	3	5	4	2	2	<b>81</b>
<b>72</b>	4	4	4	4	3	3	5	4	2	4	4	4	3	4	2	2	4	4	2	4	4	4	4	3	3	<b>88</b>
<b>73</b>	3	3	4	3	3	4	5	4	5	4	2	2	3	4	4	4	3	3	3	4	3	3	3	3	3	<b>85</b>
<b>74</b>	4	2	4	3	4	5	4	3	4	4	3	3	4	4	4	3	3	4	5	5	4	3	2	3	4	<b>91</b>
<b>75</b>	2	2	4	3	2	3	5	3	3	4	3	5	4	4	1	3	5	5	4	5	5	4	5	5	4	<b>93</b>
<b>76</b>	3	3	5	4	4	5	5	4	5	5	4	4	4	3	2	3	5	4	5	4	4	4	5	4	4	<b>102</b>
<b>77</b>	2	3	1	2	3	2	2	3	2	2	4	3	4	4	2	3	2	2	2	2	3	3	3	3	3	<b>65</b>
<b>78</b>	4	3	4	4	4	3	4	3	2	3	3	4	4	4	4	3	4	3	3	3	3	4	4	4	2	<b>86</b>
<b>79</b>	3	3	2	2	3	5	4	3	3	4	3	3	4	4	4	2	4	3	3	4	4	4	4	4	4	<b>86</b>
<b>80</b>	2	2	4	4	2	2	4	4	4	4	3	4	4	4	4	3	4	2	4	2	2	1	3	4	3	<b>79</b>





No. Responden	Hail Jawaban Item Pernyataan-Pernyataan TINGKAT HARAPAN																								Total Jawaban	
	p.1	p.2	p.3	p.4	p.5	p.6	p.7	p.8	p.9	p.10	p.11	p.12	p.13	p.14	p.15	p.16	p.17	p.18	p.19	p.20	p.21	p.22	p.23	p.24		p.25
1	3	3	4	4	4	4	3	4	4	4	4	3	3	4	4	3	4	4	5	4	3	4	3	5	5	95
2	2	3	5	5	5	2	4	5	4	4	4	4	4	4	4	4	4	5	4	4	3	3	5	4	4	99
3	5	4	2	4	4	4	3	3	4	4	4	4	3	4	4	3	4	5	4	5	3	3	2	2	5	92
4	4	4	5	3	4	4	3	3	4	4	4	3	3	4	4	3	4	5	3	5	3	3	5	5	5	97
5	4	3	4	3	3	2	4	3	4	4	4	4	4	4	4	4	4	5	3	4	3	3	4	4	4	92
6	4	4	4	4	4	5	4	4	5	1	5	4	4	3	5	4	5	5	3	5	5	4	5	3	4	103
7	4	5	3	5	5	4	4	4	2	1	1	4	4	4	4	4	4	4	4	4	4	5	4	4	3	94
8	1	4	3	4	5	4	3	3	4	1	1	2	3	1	4	3	1	5	3	3	5	3	3	3	3	75
9	2	2	2	3	3	4	4	5	1	1	4	1	4	4	4	4	4	4	5	3	3	5	5	4	85	
10	3	4	5	5	5	2	3	2	3	1	1	2	3	1	3	3	1	5	2	2	5	4	2	2	4	73
11	5	4	5	4	4	4	4	5	4	4	4	4	4	4	4	4	4	4	4	3	3	3	3	3	5	99
12	4	3	5	5	5	4	4	4	4	4	4	4	4	4	4	4	4	5	3	3	3	4	3	3	4	98
13	4	3	4	5	5	5	5	4	5	5	5	5	5	5	5	5	5	5	3	3	3	4	3	3	5	109
14	4	2	4	4	5	4	4	3	4	3	4	4	4	4	4	4	4	2	3	3	3	3	3	3	3	88
15	4	5	4	2	5	2	2	3	2	2	2	2	2	4	4	2	4	4	3	1	4	4	1	1	5	74
16	3	3	4	3	5	4	4	2	5	5	5	4	4	5	5	4	5	1	4	3	3	3	3	3	2	92
17	3	4	3	3	3	3	3	4	3	3	3	3	3	4	4	3	4	4	4	3	3	2	3	3	5	83
18	4	4	5	3	5	4	4	4	4	2	4	4	4	4	4	4	4	5	4	5	4	4	5	5	4	103
19	4	4	4	4	5	4	4	3	1	1	1	2	4	2	3	4	4	5	4	4	2	4	4	4	5	86
20	3	5	4	4	4	5	3	4	4	4	4	3	3	3	5	3	5	5	3	5	4	4	5	5	5	102
21	3	4	4	3	4	3	2	5	3	3	4	4	2	4	4	2	4	2	5	3	4	5	3	3	3	86
22	4	4	4	4	5	3	3	3	2	2	2	3	3	3	3	3	3	1	3	4	4	4	4	4	3	81
23	4	5	4	4	5	4	3	3	2	2	2	3	3	3	4	3	4	2	4	2	5	4	2	2	2	81



<b>54</b>	3	4	4	4	5	2	2	2	2	2	4	4	4	2	2	4	4	3	4	3	2	3	3	3	1	76	
<b>55</b>	3	4	3	1	2	4	5	5	5	4	5	5	5	4	4	3	3	4	4	4	2	4	2	4	3	92	
<b>56</b>	3	3	5	4	2	3	3	3	3	3	4	4	4	3	1	3	2	3	4	2	2	2	4	1	1	72	
<b>57</b>	3	2	2	5	1	1	4	2	4	4	4	4	4	2	1	3	4	4	4	4	5	5	5	5	5	87	
<b>58</b>	3	4	1	2	2	1	1	1	1	2	3	2	3	4	1	3	3	3	5	4	5	4	4	3	3	68	
<b>59</b>	3	3	4	4	3	3	4	4	4	4	3	5	3	5	3	3	4	4	4	5	5	5	5	5	4	5	100
<b>60</b>	4	3	4	4	3	4	3	3	4	4	4	4	4	4	4	3	3	4	4	5	4	4	3	3	1	90	
<b>61</b>	3	3	3	4	4	3	2	2	2	3	3	3	3	1	3	3	3	5	4	4	4	5	5	5	3	83	
<b>62</b>	3	4	3	5	4	3	2	2	2	3	4	3	4	3	3	3	4	3	4	5	4	4	4	4	5	88	
<b>63</b>	3	5	5	5	3	3	4	4	3	4	4	4	4	4	3	2	3	2	5	4	4	4	4	4	5	95	
<b>64</b>	4	3	3	3	4	4	2	2	2	5	5	5	5	4	4	3	4	5	5	5	5	5	5	5	4	101	
<b>65</b>	2	4	3	2	1	3	2	3	4	4	4	4	4	3	3	5	4	4	3	4	4	5	4	5	4	88	
<b>66</b>	4	5	2	2	4	1	2	2	4	2	4	2	4	2	1	3	2	4	4	4	5	4	4	4	5	80	
<b>67</b>	4	4	3	4	2	2	2	1	5	5	5	4	5	4	2	4	4	3	3	4	4	4	3	4	5	90	
<b>68</b>	4	3	4	4	1	2	2	1	5	5	5	4	5	4	2	3	4	4	3	3	4	3	3	3	4	85	
<b>69</b>	4	3	5	5	3	3	3	3	3	3	3	3	3	3	4	4	3	4	5	5	5	5	4	4	4	94	
<b>70</b>	4	3	5	5	3	3	4	4	4	3	4	4	4	4	3	4	5	4	2	3	3	2	3	2	4	89	
<b>71</b>	5	5	4	4	4	1	4	4	4	4	4	4	4	1	1	4	4	5	4	3	4	4	5	4	4	94	
<b>72</b>	3	4	4	3	3	4	4	4	4	4	4	4	4	4	4	5	4	5	4	2	5	4	4	4	5	99	
<b>73</b>	4	4	3	3	4	3	4	4	4	3	4	4	4	1	3	3	4	5	4	5	5	4	5	4	5	96	
<b>74</b>	5	4	3	4	5	4	4	4	4	4	4	4	4	2	4	5	5	4	3	4	3	2	3	2	4	94	
<b>75</b>	5	5	4	5	5	1	5	1	5	4	5	3	5	5	4	4	4	5	5	3	4	4	4	4	4	103	
<b>76</b>	4	4	3	3	4	4	2	1	1	4	4	4	4	4	4	3	4	4	1	5	5	3	2	3	4	84	
<b>77</b>	2	2	1	2	2	5	4	4	5	2	4	5	4	4	3	3	3	4	4	4	5	4	5	4	4	89	
<b>78</b>	4	4	5	4	5	3	4	4	4	3	5	3	5	3	3	3	4	5	5	4	4	5	4	5	4	102	
<b>79</b>	5	5	5	5	2	5	4	3	4	4	5	4	2	4	4	5	5	4	5	4	5	4	4	4	4	105	
<b>80</b>	4	5	4	5	5	4	3	4	3	5	4	2	1	2	2	4	5	5	5	5	5	5	4	4	4	97	
<b>81</b>	3	4	5	4	5	4	5	5	5	4	5	4	3	3	4	5	4	3	2	3	4	3	3	3	5	98	
<b>82</b>	5	5	4	5	4	4	4	4	2	2	3	4	2	2	2	2	4	4	1	4	4	3	4	3	3	84	
<b>83</b>	3	4	5	2	5	3	4	3	4	3	4	4	3	3	4	5	4	4	2	3	4	3	3	3	4	89	

<b>84</b>	4	4	4	3	4	4	4	4	3	4	1	3	2	5	3	4	4	5	2	2	4	2	3	2	4	84
<b>85</b>	4	3	3	3	3	3	3	3	3	2	2	4	2	2	3	4	4	5	1	4	3	3	4	3	5	79
<b>86</b>	3	3	4	4	4	3	3	3	3	5	5	2	2	3	3	3	3	3	1	2	3	2	5	2	4	78
<b>87</b>	4	3	4	4	5	3	3	4	3	2	3	2	2	5	5	4	3	4	5	4	5	4	5	4	4	94
<b>88</b>	3	4	3	5	4	5	5	4	5	2	4	4	4	4	4	2	4	5	2	4	4	5	3	5	4	98
<b>89</b>	5	5	5	4	5	3	4	4	3	3	2	2	2	4	4	4	4	5	4	4	5	4	5	4	5	99
<b>90</b>	4	4	2	2	3	3	3	3	4	3	3	1	2	5	5	4	3	4	5	5	5	4	4	4	5	90
<b>91</b>	4	3	4	3	4	4	5	4	4	3	3	3	3	2	3	4	3	4	5	4	5	3	5	3	3	91
<b>92</b>	4	4	3	4	1	4	2	2	2	4	3	4	3	3	3	5	1	4	4	5	3	3	3	3	3	80
<b>93</b>	3	3	3	2	2	4	4	4	3	4	3	2	3	2	4	5	4	4	4	5	4	4	4	4	5	89
<b>94</b>	3	3	3	5	5	2	2	3	5	4	3	3	4	3	3	4	4	5	5	5	4	4	4	4	5	95
<b>95</b>	3	4	3	2	3	4	4	2	2	4	4	4	4	3	4	4	4	4	4	5	4	5	4	5	4	93
<b>96</b>	5	4	5	2	4	4	4	5	4	2	4	4	4	3	3	2	3	4	4	4	4	4	4	4	5	95
<b>97</b>	4	4	3	3	2	5	4	5	5	5	3	4	3	4	3	4	4	4	3	4	5	3	5	3	5	97
<b>98</b>	3	3	4	3	3	3	3	3	2	4	4	4	3	4	4	3	3	3	3	3	3	3	3	3	5	82
<b>99</b>	5	4	4	3	3	5	2	3	5	5	2	2	2	2	4	2	4	4	4	4	3	4	3	4	5	88
<b>100</b>	2	2	2	4	3	5	5	5	5	5	2	2	1	1	3	4	2	4	3	2	3	3	3	3	4	78

- **Lampiran 3**

**Data Output Hasil Uji Frekuensi Berdasarkan Karakteristik Responden**

**1. Jenis kelamin**

	Frequency	Percent	Valid Percent	Cumulative Percent
laki-laki	67	67,0	67,0	67,0
Valid Perempuan	33	33,0	33,0	100,0
Total	100	100,0	100,0	

**2. Usia**

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid 17 - 21 Tahun	4	4,0	4,0	4,0
22 - 27 Tahun	39	39,0	39,0	43,0
28 - 36 Tahun	26	26,0	26,0	69,0
37 - 45 Tahun	31	31,0	31,0	100,0
Total	100	100,0	100,0	

**3. Pendidikan**

	Frequency	Percent	Valid Percent	Cumulative Percent
SMA/SMK	13	13,0	13,0	13,0
Valid Diploma (D3)	41	41,0	41,0	54,0
Sarjana (S1)	37	37,0	37,0	91,0
Pasca Sarjana (S2)	9	9,0	9,0	100,0
Total	100	100,0	100,0	

**4. Pekerjaan**

	Frequency	Percent	Valid Percent	Cumulative Percent
Wiraswasta	20	20,0	20,0	20,0
PNS	31	31,0	31,0	51,0
Wirausaha	35	35,0	35,0	86,0
Dan lain-lain	14	14,0	14,0	100,0
Total	100	100,0	100,0	

- Lampiran 4

**Data Output Hasil Uji Frekuensi Data Kuesioner Jawaban 100 Responden**

**1. PERNYATAAN KINERJA**

**TK\_p1**

**K1**

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid 1	3	3,0	3,0	3,0
2	22	22,0	22,0	25,0
3	28	28,0	28,0	53,0
4	36	36,0	36,0	89,0
5	11	11,0	11,0	100,0
Total	100	100,0	100,0	

**K2**

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid 1	7	7,0	7,0	7,0
2	24	24,0	24,0	31,0
3	30	30,0	30,0	61,0
4	28	28,0	28,0	89,0
5	11	11,0	11,0	100,0
Total	100	100,0	100,0	

**K3**

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid 1	1	1,0	1,0	1,0
2	10	10,0	10,0	11,0
3	27	27,0	27,0	38,0
4	39	39,0	39,0	77,0
5	23	23,0	23,0	100,0
Total	100	100,0	100,0	

**K4**

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid 2	13	13,0	13,0	13,0
3	32	32,0	32,0	45,0
4	37	37,0	37,0	82,0
5	18	18,0	18,0	100,0
Total	100	100,0	100,0	

**K5**

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid 1	2	2,0	2,0	2,0
2	17	17,0	17,0	19,0
3	37	37,0	37,0	56,0
4	35	35,0	35,0	91,0
5	9	9,0	9,0	100,0
Total	100	100,0	100,0	

**K6**

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid 1	1	1,0	1,0	1,0
2	10	10,0	10,0	11,0
3	31	31,0	31,0	42,0
4	40	40,0	40,0	82,0
5	18	18,0	18,0	100,0
Total	100	100,0	100,0	



**K7**

	Frequency	Percent	Valid Percent	Cumulative Percent
1	1	1,0	1,0	1,0
2	12	12,0	12,0	13,0
3	12	12,0	12,0	25,0
4	47	47,0	47,0	72,0
5	28	28,0	28,0	100,0
Total	100	100,0	100,0	

**K8**

	Frequency	Percent	Valid Percent	Cumulative Percent
1	3	3,0	3,0	3,0
2	16	16,0	16,0	19,0
3	36	36,0	36,0	55,0
4	44	44,0	44,0	99,0
5	1	1,0	1,0	100,0
Total	100	100,0	100,0	

**K9**

	Frequency	Percent	Valid Percent	Cumulative Percent
2	18	18,0	18,0	18,0
3	26	26,0	26,0	44,0
4	45	45,0	45,0	89,0
5	11	11,0	11,0	100,0
Total	100	100,0	100,0	

**K10**

	Frequency	Percent	Valid Percent	Cumulative Percent
1	6	6,0	6,0	6,0
2	9	9,0	9,0	15,0
Valid 3	39	39,0	39,0	54,0
4	43	43,0	43,0	97,0
5	3	3,0	3,0	100,0
Total	100	100,0	100,0	

**K11**

	Frequency	Percent	Valid Percent	Cumulative Percent
1	6	6,0	6,0	6,0
2	12	12,0	12,0	18,0
Valid 3	48	48,0	48,0	66,0
4	34	34,0	34,0	100,0
Total	100	100,0	100,0	

**K12**

	Frequency	Percent	Valid Percent	Cumulative Percent
1	3	3,0	3,0	3,0
2	19	19,0	19,0	22,0
Valid 3	34	34,0	34,0	56,0
4	35	35,0	35,0	91,0
5	9	9,0	9,0	100,0
Total	100	100,0	100,0	

**K13**

	Frequency	Percent	Valid Percent	Cumulative Percent
2	12	12,0	12,0	12,0
3	38	38,0	38,0	50,0
Valid 4	43	43,0	43,0	93,0
5	7	7,0	7,0	100,0
Total	100	100,0	100,0	

**K14**

	Frequency	Percent	Valid Percent	Cumulative Percent
1	4	4,0	4,0	4,0
2	4	4,0	4,0	8,0
Valid 3	43	43,0	43,0	51,0
4	46	46,0	46,0	97,0
5	3	3,0	3,0	100,0
Total	100	100,0	100,0	

**K15**

	Frequency	Percent	Valid Percent	Cumulative Percent
1	3	3,0	3,0	3,0
2	22	22,0	22,0	25,0
Valid 3	25	25,0	25,0	50,0
4	50	50,0	50,0	100,0
Total	100	100,0	100,0	

**K16**

	Frequency	Percent	Valid Percent	Cumulative Percent
1	6	6,0	6,0	6,0
2	36	36,0	36,0	42,0
Valid 3	35	35,0	35,0	77,0
4	22	22,0	22,0	99,0
5	1	1,0	1,0	100,0
Total	100	100,0	100,0	

**K17**

	Frequency	Percent	Valid Percent	Cumulative Percent
2	6	6,0	6,0	6,0
3	18	18,0	18,0	24,0
Valid 4	54	54,0	54,0	78,0
5	22	22,0	22,0	100,0
Total	100	100,0	100,0	

**K18**

	Frequency	Percent	Valid Percent	Cumulative Percent
1	2	2,0	2,0	2,0
2	11	11,0	11,0	13,0
Valid 3	29	29,0	29,0	42,0
4	48	48,0	48,0	90,0
5	10	10,0	10,0	100,0
Total	100	100,0	100,0	

**K19**

	Frequency	Percent	Valid Percent	Cumulative Percent
1	1	1,0	1,0	1,0
2	14	14,0	14,0	15,0
Valid 3	28	28,0	28,0	43,0
4	47	47,0	47,0	90,0
5	10	10,0	10,0	100,0
Total	100	100,0	100,0	

**K20**

	Frequency	Percent	Valid Percent	Cumulative Percent
2	12	12,0	12,0	12,0
3	22	22,0	22,0	34,0
Valid 4	49	49,0	49,0	83,0
5	17	17,0	17,0	100,0
Total	100	100,0	100,0	

**K21**

	Frequency	Percent	Valid Percent	Cumulative Percent
2	7	7,0	7,0	7,0
3	31	31,0	31,0	38,0
Valid 4	51	51,0	51,0	89,0
5	11	11,0	11,0	100,0
Total	100	100,0	100,0	

**K22**

	Frequency	Percent	Valid Percent	Cumulative Percent
1	3	3,0	3,0	3,0
2	7	7,0	7,0	10,0
Valid 3	29	29,0	29,0	39,0
4	51	51,0	51,0	90,0
5	10	10,0	10,0	100,0
Total	100	100,0	100,0	

**K23**

	Frequency	Percent	Valid Percent	Cumulative Percent
1	1	1,0	1,0	1,0
2	6	6,0	6,0	7,0
Valid 3	41	41,0	41,0	48,0
4	38	38,0	38,0	86,0
5	14	14,0	14,0	100,0
Total	100	100,0	100,0	

**K24**

	Frequency	Percent	Valid Percent	Cumulative Percent
2	8	8,0	8,0	8,0
3	43	43,0	43,0	51,0
Valid 4	38	38,0	38,0	89,0
5	11	11,0	11,0	100,0
Total	100	100,0	100,0	

**K25**

	Frequency	Percent	Valid Percent	Cumulative Percent
2	12	12,0	12,0	12,0
3	32	32,0	32,0	44,0
Valid 4	51	51,0	51,0	95,0
5	5	5,0	5,0	100,0
Total	100	100,0	100,0	

- **Lampiran 4**

**Data Output Hasil Uji Frekuensi Data Kuesioner Jawaban 100 Responden**

**2. PERNYATAAN HARAPAN**

**H1**

	Frequency	Percent	Valid Percent	Cumulative Percent
1	2	2,0	2,0	2,0
2	10	10,0	10,0	12,0
3	34	34,0	34,0	46,0
4	43	43,0	43,0	89,0
5	11	11,0	11,0	100,0
Total	100	100,0	100,0	

**H2**

	Frequency	Percent	Valid Percent	Cumulative Percent
2	5	5,0	5,0	5,0
3	28	28,0	28,0	33,0
4	52	52,0	52,0	85,0
5	15	15,0	15,0	100,0
Total	100	100,0	100,0	

**H3**

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid 1	3	3,0	3,0	3,0
2	8	8,0	8,0	11,0
3	29	29,0	29,0	40,0
4	38	38,0	38,0	78,0
5	22	22,0	22,0	100,0
Total	100	100,0	100,0	

**H4**

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid 1	1	1,0	1,0	1,0
2	13	13,0	13,0	14,0
3	26	26,0	26,0	40,0
4	37	37,0	37,0	77,0
5	23	23,0	23,0	100,0
Total	100	100,0	100,0	

**H5**

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid 1	6	6,0	6,0	6,0
2	13	13,0	13,0	19,0
3	22	22,0	22,0	41,0
4	35	35,0	35,0	76,0
5	24	24,0	24,0	100,0
Total	100	100,0	100,0	

**H6**

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid 1	9	9,0	9,0	9,0
2	11	11,0	11,0	20,0
3	24	24,0	24,0	44,0
4	41	41,0	41,0	85,0
5	15	15,0	15,0	100,0
Total	100	100,0	100,0	

**H7**

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid 1	3	3,0	3,0	3,0
2	17	17,0	17,0	20,0
3	25	25,0	25,0	45,0
4	44	44,0	44,0	89,0
5	11	11,0	11,0	100,0
Total	100	100,0	100,0	

**H8**

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid 1	12	12,0	12,0	12,0
2	11	11,0	11,0	23,0
3	26	26,0	26,0	49,0
4	39	39,0	39,0	88,0
5	12	12,0	12,0	100,0
Total	100	100,0	100,0	

**H9**

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid 1	7	7,0	7,0	7,0
2	18	18,0	18,0	25,0
3	14	14,0	14,0	39,0
4	44	44,0	44,0	83,0
5	17	17,0	17,0	100,0
Total	100	100,0	100,0	

**H10**

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid 1	11	11,0	11,0	11,0
2	17	17,0	17,0	28,0
3	19	19,0	19,0	47,0
4	42	42,0	42,0	89,0
5	11	11,0	11,0	100,0
Total	100	100,0	100,0	



**H11**

	Frequency	Percent	Valid Percent	Cumulative Percent
1	6	6,0	6,0	6,0
2	8	8,0	8,0	14,0
3	15	15,0	15,0	29,0
4	52	52,0	52,0	81,0
5	19	19,0	19,0	100,0
Total	100	100,0	100,0	

**H12**

	Frequency	Percent	Valid Percent	Cumulative Percent
1	4	4,0	4,0	4,0
2	15	15,0	15,0	19,0
3	20	20,0	20,0	39,0
4	53	53,0	53,0	92,0
5	8	8,0	8,0	100,0
Total	100	100,0	100,0	

**H13**

	Frequency	Percent	Valid Percent	Cumulative Percent
1	3	3,0	3,0	3,0
2	13	13,0	13,0	16,0
3	25	25,0	25,0	41,0
4	47	47,0	47,0	88,0
5	12	12,0	12,0	100,0
Total	100	100,0	100,0	

**H14**

	Frequency	Percent	Valid Percent	Cumulative Percent
1	8	8,0	8,0	8,0
2	13	13,0	13,0	21,0
3	21	21,0	21,0	42,0
4	47	47,0	47,0	89,0
5	11	11,0	11,0	100,0
Total	100	100,0	100,0	

**H15**

	Frequency	Percent	Valid Percent	Cumulative Percent
1	7	7,0	7,0	7,0
2	5	5,0	5,0	12,0
3	25	25,0	25,0	37,0
4	51	51,0	51,0	88,0
5	12	12,0	12,0	100,0
Total	100	100,0	100,0	

**H16**

	Frequency	Percent	Valid Percent	Cumulative Percent
1	1	1,0	1,0	1,0
2	12	12,0	12,0	13,0
3	35	35,0	35,0	48,0
4	41	41,0	41,0	89,0
5	11	11,0	11,0	100,0
Total	100	100,0	100,0	

**H17**

	Frequency	Percent	Valid Percent	Cumulative Percent
1	3	3,0	3,0	3,0
2	8	8,0	8,0	11,0
3	19	19,0	19,0	30,0
4	59	59,0	59,0	89,0
5	11	11,0	11,0	100,0
Total	100	100,0	100,0	

**H18**

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid 1	4	4,0	4,0	4,0
2	8	8,0	8,0	12,0
3	11	11,0	11,0	23,0
4	45	45,0	45,0	68,0
5	32	32,0	32,0	100,0
Total	100	100,0	100,0	

**H19**

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid 1	4	4,0	4,0	4,0
2	7	7,0	7,0	11,0
3	23	23,0	23,0	34,0
4	41	41,0	41,0	75,0
5	25	25,0	25,0	100,0
Total	100	100,0	100,0	

**H20**

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid 1	2	2,0	2,0	2,0
2	9	9,0	9,0	11,0
3	24	24,0	24,0	35,0
4	40	40,0	40,0	75,0
5	25	25,0	25,0	100,0
Total	100	100,0	100,0	

**H21**

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid 2	6	6,0	6,0	6,0
3	30	30,0	30,0	36,0
4	34	34,0	34,0	70,0
5	30	30,0	30,0	100,0
Total	100	100,0	100,0	

**H22**

	Frequency	Percent	Valid Percent	Cumulative Percent
2	11	11,0	11,0	11,0
3	26	26,0	26,0	37,0
Valid 4	46	46,0	46,0	83,0
5	17	17,0	17,0	100,0
Total	100	100,0	100,0	

**H23**

	Frequency	Percent	Valid Percent	Cumulative Percent
1	2	2,0	2,0	2,0
2	6	6,0	6,0	8,0
Valid 3	30	30,0	30,0	38,0
4	34	34,0	34,0	72,0
5	28	28,0	28,0	100,0
Total	100	100,0	100,0	

**H24**

	Frequency	Percent	Valid Percent	Cumulative Percent
1	4	4,0	4,0	4,0
2	8	8,0	8,0	12,0
Valid 3	31	31,0	31,0	43,0
4	34	34,0	34,0	77,0
5	23	23,0	23,0	100,0
Total	100	100,0	100,0	

**H25**

	Frequency	Percent	Valid Percent	Cumulative Percent
1	3	3,0	3,0	3,0
2	4	4,0	4,0	7,0
Valid 3	25	25,0	25,0	32,0
4	33	33,0	33,0	65,0
5	35	35,0	35,0	100,0
Total	100	100,0	100,0	

- Lampiran 5

Data Output Hasil Uji Validitas

### 1. Pernyataan Kinerja

#### Correlations

	K 1	K 2	K 3	K 4	K 5	K 6	K 7	K 8	K 9	K 10	K 11	K 12	K 13	K 14	K 15	K 16	K 17	K 18	K 19	K 20	K 21	K 22	K 23	K 24	K 25	KINE RJA	
Pearson Correlation	1	,113	,196	,130	,096	,130	,292	,101	,051	,679**	,435**	,211	,130	,120	,096	-,031	,651**	,093	,679**	,130	,101	,051	,679**	,435**	,093	,432**	
Sig. (1-tailed)		,276	,150	,247	,307	,246	,059	,297	,395	,000	,008	,132	,247	,264	,307	,435	,000	,313	,000	,246	,297	,395	,000	,008	,313	,009	
N	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30
Pearson Correlation	,113	1	,540**	,364*	,169	,068	,061	,136	,405*	,229	-,020	,078	,364*	,212	,113	,407*	,254	,395*	,229	,068	,136	,051	,679**	,435**	,093	,420*	
Sig. (1-tailed)	,276		,001	,024	,186	,361	,375	,238	,013	,112	,457	,340	,024	,130	,277	,013	,088	,015	,112	,361	,238	,013	,112	,457	,015	,010	
N	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30
Pearson Correlation	,196	,540**	1	,228	-,044	,168	,090	,167	,280	,157	,169	,131	,228	,180	,100	,106	,186	,261	,157	,168	,167	,051	,679**	,435**	,093	,379*	
Sig. (1-tailed)	,150	,001		,113	,408	,187	,318	,189	,067	,204	,186	,246	,113	,171	,299	,288	,163	,082	,204	,187	,189	,051	,679**	,435**	,093	,020	
N	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30
Pearson Correlation	,130	,364*	,228	1	,506**	,385*	,538**	,468**	,892**	,415*	,377*	,473**	1,000**	,413*	,279	,771**	,370*	,973**	,415*	,385*	,468**	,051	,679**	,435**	,093	,847**	
Sig. (1-tailed)	,247	,024	,113		,002	,018	,001	,005	,000	,011	,020	,004	,000	,012	,068	,000	,022	,000	,011	,018	,005	,051	,679**	,435**	,093	,000	





Sig. (1-tailed)	,000	,112	,204	,011	,015	,219	,000	,122	,039	,000	,000	,003	,011	,013	,073	,000	,019	,000	,219	,122	,039		,000	,019	,000
N	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30
Pearson Correlation	,435**	-,020	,169	,377*	,246	,106	-,504**	-,111	,271	,625**	1,000**	,259	,377*	,140	,102	,189	,584**	,333**	,625**	-,027	-,027	,625**	1	,333*	,503**
Sig. (1-tailed)	,008	,457	,186	,020	,095	,289	,002	,280	,074	,000	,000	,083	,020	,231	,297	,158	,000	,036	,000	,289	,280	,074	,000	,036	,002
N	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30
Pearson Correlation	,093	,395*	,261	,973**	,513**	,352*	,469**	,433**	,973**	,381*	,333*	,399*	,973**	,340*	,322*	,852**	,389*	1,000**	,381*	,352*	,433**	,973**	,381*	,333*	,834**
Sig. (1-tailed)	,313	,015	,082	,000	,002	,028	,004	,008	,000	,019	,036	,015	,000	,033	,041	,000	,017	,000	,019	,028	,008	,000	,019	,036	,000
N	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30
Pearson Correlation	,432**	,420*	,379*	,847**	,518**	,518**	,718**	,587**	,776**	,745**	,503**	,631**	,847**	,533**	,498**	,624**	,725**	,834**	,745**	,518**	,587**	,776**	,745**	,503**	,834**
Sig. (1-tailed)	,009	,010	,020	,000	,002	,002	,000	,000	,000	,000	,002	,000	,000	,001	,003	,000	,000	,000	,000	,002	,000	,000	,000	,002	,000
N	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30

\*\* Correlation is significant at the 0.01 level (1-tailed).

\* Correlation is significant at the 0.05 level (1-tailed).

## 2. Pernyataan Harapan

### Correlations

	H 1	H 2	H 3	H 4	H 5	H 6	H 7	H 8	H 9	H 10	H 11	H 12	H 13	H 14	H 15	H 16	H 17	H 18	H 19	H 20	H 21	H 22	H 23	H 24	H 25	HARAPAN
H1 Pearson Correlation	1	,765**	,686**	,165	,414*	,168	,395*	,602**	,247	,464**	,411*	-,034	,000	-,020	,054	,097	,081	,063	,055	,405*	,529**	,395*	,397*	,232	,124	,465**
H1 Sig. (1-tailed)		,000	,000	,192	,011	,187	,015	,000	,094	,005	,012	,429	,500	,459	,388	,306	,335	,371	,386	,013	,001	,015	,015	,109	,257	,005



H2	N	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	
	Pearson Correlation	,765**	1	,817**	,428**	,403*	,310*	,379*	,584**	,398*	,348*	,532**	,158	,162	,129	,018	,030	,075	,026	,038	,504**	,460**	,381*	,421*	,285	,242	,588**
	Sig. (1-tailed)	,000		,000	,009	,014	,048	,019	,000	,015	,030	,001	,203	,196	,248	,463	,438	,346	,445	,421	,002	,005	,019	,010	,064	,099	,000
H3	N	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	
	Pearson Correlation	,686**	,817**	1	,350*	,625**	,413*	,407*	,683**	,382*	,507**	,613**	,259	,195	,245	,081	,178	,172	,123	,163	,593**	,462**	,303	,341*	,230	,166	,664**
	Sig. (1-tailed)	,000	,000		,029	,000	,012	,013	,000	,019	,002	,000	,083	,151	,096	,336	,173	,182	,259	,194	,000	,005	,052	,033	,111	,190	,000
H4	N	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	
	Pearson Correlation	,165	,428**	,350*	1	,160	,350*	,285	,149	,339*	,029	,262	,358*	,408*	,274	,108	,192	,434**	,269	,212	,242	,131	,119	,104	-	,151	,428**
	Sig. (1-tailed)	,192	,009	,029		,200	,029	,064	,215	,033	,440	,081	,026	,013	,071	,285	,155	,008	,075	,131	,099	,245	,266	,293	,365	,212	,009
H5	N	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	
	Pearson Correlation	,414*	,403*	,625**	,160	1	,587**	,332*	,496**	,290	,684**	,610**	,347*	,305	,432**	,460**	,372*	,303	,264	,316*	,626**	,409*	,340*	,355*	,385*	,225	,711**
	Sig. (1-tailed)	,011	,014	,000	,200		,000	,036	,003	,060	,000	,000	,030	,050	,009	,005	,021	,052	,079	,044	,000	,012	,033	,027	,018	,116	,000
H6	N	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	
	Pearson Correlation	,168	,310*	,413*	,350*	,587**	1	,494**	,074	,083	,323*	,484**	,199	,207	,252	,138	,241	,346*	,124	,140	,567**	,298	,291	,337*	,270	,293	,532**







H20	Pearson Correlation	,405*	,504**	,593**	,242	,626**	,567**	,466**	,407*	,133	,522**	,880**	,210	,235	,375*	,202	,311*	,325*	,271	,303	1	,722**	,641**	,668**	,613**	,505**	,772**		
	Sig. (1-tailed)	,013	,002	,000	,099	,000	,001	,005	,013	,242	,002	,000	,133	,106	,021	,142	,047	,040	,073	,052	,000	,000	,000	,000	,002	,000			
	N	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	
H21	Pearson Correlation	,529**	,460**	,462**	,131	,409*	,298	,399*	,485**	,150	,429**	,764**	,081	,214	,366*	,245	,193	,206	,013	,036	,722**	1	,761**	,687**	,773**	,687**	,668**		
	Sig. (1-tailed)	,001	,005	,005	,245	,012	,055	,014	,003	,214	,009	,000	,335	,128	,023	,096	,153	,138	,473	,425	,000	,000	,000	,000	,000	,000	,000		
	N	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30
H22	Pearson Correlation	,395*	,381*	,303	,119	,340*	,291	,301	,220	,115	,352*	,509**	,261	,382*	,451**	,280	,418*	,430**	,172	,154	,641**	,761**	1	,971**	,756**	,680**	,696**		
	Sig. (1-tailed)	,015	,019	,052	,266	,033	,059	,053	,121	,272	,028	,002	,082	,019	,006	,067	,011	,009	,182	,208	,000	,000	,000	,000	,000	,000	,000		
	N	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30
H23	Pearson Correlation	,397*	,421*	,341*	,104	,355*	,337*	,254	,197	,152	,298	,502**	,292	,377*	,451**	,258	,431**	,448**	,211	,191	,668**	,687**	,971**	1	,751**	,668**	,704**		
	Sig. (1-tailed)	,015	,010	,033	,293	,027	,034	,088	,148	,212	,055	,002	,059	,020	,006	,085	,009	,007	,131	,156	,000	,000	,000	,000	,000	,000	,000		
	N	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30
H24	Pearson Correlation	,232	,285	,230	-,066	,385*	,270	,205	,273	,103	,315*	,647**	,116	,249	,388*	,295	,214	,152	-,064	-,058	,613**	,773**	,756**	,751**	1	,782**	,548**		

H25	Sig. (1-tailed)	,109	,064	,111	,365	,018	,074	,138	,072	,294	,045	,000	,271	,092	,017	,057	,128	,212	,369	,380	,000	,000	,000	,000	,000	,000	,000	,001
	N	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30
	Pearson Correlation	,124	,242	,166	,151	,225	,293	,122	,180	,126	,159	,573**	,162	,286	,412*	,322*	,264	,329*	,057	,054	,505**	,687**	,680**	,668**	,782**	1	,529**	
	Sig. (1-tailed)	,257	,099	,190	,212	,116	,058	,260	,171	,254	,201	,000	,196	,062	,012	,041	,079	,038	,382	,389	,002	,000	,000	,000	,000	,000	,000	,001
HARAP AN	N	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30
	Pearson Correlation	,465**	,588**	,664**	,428**	,711**	,532**	,428**	,550**	,436**	,565**	,707**	,647**	,689**	,766**	,619**	,683**	,679**	,540**	,552**	,772**	,668**	,696**	,704**	,548**	,529**	1	
	Sig. (1-tailed)	,005	,000	,000	,009	,000	,001	,009	,001	,008	,001	,000	,000	,000	,000	,000	,000	,000	,001	,001	,000	,000	,000	,000	,001	,001		
	N	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30	30

\*\* Correlation is significant at the 0.01 level (1-tailed).

\* Correlation is significant at the 0.05 level (1-tailed).

- **Lampiran 6**

**Data Output Hasil Uji Reabilitas**

**1. Pernyataan Kinerja**

**Case Processing Summary**

		N	%
Cases	Valid	30	100,0
	Excluded <sup>a</sup>	0	,0
	Total	30	100,0

a. Listwise deletion based on all variables in the procedure.

**Reliability Statistics**

Cronbach's Alpha	N of Items
,934	25

**2. Pernyataan Harapan**

**Case Processing Summary**

		N	%
Cases	Valid	30	100,0
	Excluded <sup>a</sup>	0	,0
	Total	30	100,0

a. Listwise deletion based on all variables in the procedure.

**Reliability Statistics**

Cronbach's Alpha	N of Items
,925	25

- **Lampiran 7**

**Data Output Hasil Uji Persyaratan Analisis Data Sampel**

**1. Hasil Output Uji Normalitas Sampel**

**One-Sample Kolmogorov-Smirnov Test**

		KINERJ A	HARAP AN
N		100	100
Normal Parameters <sup>a,b</sup>	Mean	86,32	90,26
	Std. Deviation	8,891	8,803
Most Extreme Differences	Absolute	,075	,075
	Positive	,075	,044
	Negative	-,056	-,075
Kolmogorov-Smirnov Z		,751	,745
Asymp. Sig. (2-tailed)		,626	,635

a. Test distribution is Normal.

b. Calculated from data.