

LAMPIRAN

Pernyataan yang ada dalam kuesioner ini hanya semata-mata untuk data penelitian dengan judul **“PENGARUH STRATEGI Bauran Promosi Terhadap Keputusan Pembelian di Pizza Hut Ditengah Pandemi COVID-19”** Oleh karena itu, Saya selaku peneliti mengharapkan bantuan bapak/ibu atau Saudara/i agar mengisi kuesioner ini sesuai dengan keadaan yang sebenarnya.

Format Kuesioner

Berilah tanda ceklis (√) pada kolom yang sesuai dengan keadaan dan situasi andasaat ini.

I. Karakteristik Responden

1. Nama : _____

2. Jenis Kelamin : a. Laki – laki
 b. Perempuan

3. Usia :

a. 13 – 19 Tahun d. 33 Tahun – 40 Tahun
 b. 20 Tahun – 26 Tahun e. 40 Tahun – 50 Tahun
 c. 27 Tahun – 33 Tahun

4. Pendidikan terakhir :

a. SMP d. S1
 b. SMA e. S2
 c. Diploma f. S3

	pembayaran					
6.	Pembayaran secara digital sangat membantu					

Lampiran 2

Hasil Jawaban Responden

Advertising (X₁)

A1	A2	A3	A4	total
5	5	5	5	20
4	4	4	3	15
5	5	3	3	16
3	3	3	3	12
3	4	4	4	15
4	4	3	3	14
4	3	4	4	15
4	4	3	3	14
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4	5	3	4	16
4	4	4	4	16
5	3	3	5	16
3	4	4	3	14
5	5	4	4	18
5	5	4	4	18
4	4	4	3	15
4	4	4	4	16
2	3	4	4	13
4	4	4	4	16
4	3	5	3	15
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4	4	5	4	17
4	4	3	4	15
4	5	4	3	16
3	4	4	3	14
4	4	5	3	16
5	3	5	3	16

5	4	5	3	17
5	5	4	4	18
4	5	4	4	17
4	5	3	4	16
5	3	4	3	15
5	4	4	3	16
5	5	5	3	18
4	4	4	4	16
4	4	3	3	14
3	4	3	2	12
4	4	3	4	15
5	5	5	5	20
5	4	4	5	18
5	4	5	4	18
5	4	5	4	18
5	5	5	5	20
5	4	4	3	16
5	5	5	4	19
5	4	4	4	17
5	4	4	4	17
5	5	4	4	18
4	4	4	4	16
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2	1	2	3	8
4	3	3	3	13
4	4	4	3	15
4	4	4	4	16
4	3	4	4	15
4	4	3	4	15

5	4	4	4	17
5	4	3	4	16
3	3	4	4	14
5	4	5	4	18
4	4	4	3	15
4	3	3	4	14
5	4	4	5	18
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4	4	4	4	16
3	3	2	2	10
5	4	5	4	18
4	4	3	4	15
5	5	5	5	20
5	4	3	5	17
4	5	5	5	19
3	3	3	3	12
3	5	3	5	16
5	4	4	5	18
4	4	3	3	14
5	5	5	5	20
4	4	4	4	16
3	3	3	3	12
4	4	4	3	15
4	3	2	2	11
4	3	4	5	16

4	4	5	2	15
5	4	3	4	16
5	3	3	5	16
4	4	4	5	17
3	3	3	5	14
3	3	3	2	11
4	4	4	4	16
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4	3	3	5	15
4	3	4	3	14
5	3	5	5	18
3	3	3	3	12
4	4	4	3	15
5	4	3	3	15
4	4	5	4	17

Sales Promotion (X₂)

SP1	SP2	SP3	SP4	SP5	SP6	totalx2
4	4	4	4	3	3	22
5	4	5	4	3	4	25
4	4	4	3	4	5	24
4	3	4	3	4	4	22
4	4	4	4	4	3	23
4	3	4	4	3	3	21

4	5	4	4	4	5	26
3	3	5	3	3	4	21
4	4	4	3	4	4	23
4	3	4	3	5	4	23
5	4	4	3	4	3	23
4	3	4	4	4	5	24
4	4	5	4	4	4	25
4	4	5	5	4	4	26
3	4	5	4	4	5	25
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4	4	5	4	3	3	23
4	5	4	4	4	5	26
4	5	4	5	4	5	27
4	5	4	4	5	4	26
3	4	4	4	4	4	23
5	4	4	4	4	4	25
4	5	4	4	4	3	24
4	4	5	5	4	4	26
5	5	4	4	3	4	25
4	4	5	4	4	4	25
3	4	4	3	5	4	23
5	4	4	4	3	4	24
4	4	4	3	4	3	22
4	3	4	4	3	3	21
4	4	5	4	3	2	22
4	5	4	2	3	3	21
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4	4	5	5	4	3	25
4	5	4	4	3	4	24
5	4	5	4	3	4	25
5	5	4	4	5	4	27
5	5	5	5	5	5	30
4	4	5	4	3	4	24
4	4	4	5	3	4	24
4	4	5	4	4	4	25

5	4	4	4	3	3	23
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4	4	4	5	4	4	25
4	4	3	5	4	5	25
4	3	3	4	4	4	22
4	2	4	5	4	4	23
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4	4	5	4	4	3	24
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4	3	4	3	3	2	19
3	4	4	4	4	4	23
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4	4	4	4	3	4	23
4	3	4	3	4	4	22
4	5	4	4	5	4	26
4	4	5	4	3	4	24
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4	5	4	4	5	3	25
3	3	4	4	4	4	22
4	3	4	4	3	4	22
3	4	3	3	4	3	20

3	3	4	4	3	4	21
3	4	4	4	3	4	22
4	4	4	4	4	4	24
4	4	5	3	5	4	25
4	3	4	5	4	4	24
3	4	4	4	4	4	23
3	2	4	3	3	3	18
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5	4	5	4	5	4	27
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3	3	3	3	3	3	18
2	3	4	4	3	3	19
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3	4	4	4	5	4	24
4	3	4	3	3	3	20
2	3	3	2	3	3	16
4	5	5	5	4	4	27
4	5	5	4	4	4	26
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4	5	4	5	4	5	27
4	5	4	4	3	5	25
4	5	5	4	5	4	27
3	5	5	3	2	3	21
4	5	4	4	3	4	24
5	4	4	4	4	4	25

3	5	4	4	4	4	24
3	3	5	5	3	3	22
5	4	5	4	5	4	27
3	3	3	3	2	2	16
3	3	5	4	5	5	25
4	5	5	5	4	4	27
5	5	5	5	5	5	30
3	3	3	3	3	3	18
4	4	4	4	3	4	23
4	4	4	5	4	2	23
3	3	4	5	3	5	23

Personal Selling (X₃)

PS1	PS2	PS3	PS4	PS5	PS6	totalx3
3	3	3	5	5	3	22
4	4	4	5	5	4	26
3	3	4	4	5	5	24
3	3	4	4	4	5	23
3	4	4	4	5	3	23
2	4	3	3	3	4	19
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3	4	4	4	5	5	25
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3	3	3	4	5	4	22
3	4	5	5	4	4	25
4	4	2	3	4	4	21
4	5	3	3	4	4	23
5	5	4	4	5	5	28
5	4	4	4	4	5	26
3	4	4	4	5	5	25
5	4	4	4	5	5	27
4	5	4	4	5	4	26
5	4	5	5	5	5	29
2	2	3	3	5	4	19
4	4	4	4	4	4	24
3	5	4	4	5	4	25
4	5	4	4	5	5	27
3	4	4	4	5	5	25
5	5	5	5	5	4	29

5	4	4	4	5	5	27
5	4	2	3	5	5	24
5	4	3	3	5	4	24
5	4	4	5	4	4	26
5	4	4	4	4	5	26
3	3	4	4	5	5	24
2	2	3	4	5	5	21
2	3	4	4	5	4	22
4	4	4	4	5	4	25
4	5	4	4	4	3	24
4	4	5	4	4	5	26
5	5	4	4	5	5	28
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4	4	4	4	5	5	26
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3	4	4	4	4	4	23
5	4	4	4	4	4	25
3	4	4	4	4	3	22
5	4	4	4	4	5	26
4	4	3	3	4	5	23
4	4	4	3	4	4	23
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3	4	4	4	4	5	24
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5	4	4	4	4	4	25
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3	4	4	3	4	4	22
4	4	4	5	4	5	26
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3	4	3	4	4	4	22
5	4	4	4	5	5	27

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4	5	3	4	5	5	26
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4	4	5	4	5	5	27
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4	5	4	4	5	5	27
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4	4	4	4	5	5	26
4	5	5	4	5	5	28
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4	4	4	4	4	5	25
4	4	4	4	3	4	23
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5	4	3	5	3	4	24
3	4	3	3	3	3	19
3	3	3	3	3	3	18
4	4	5	3	4	5	25
4	4	4	4	4	3	23
5	4	3	4	5	4	25

Direct Marketing (X₄)

DM1	DM2	DM3	DM4	DM5	DM6	total
4	4	4	3	5	4	24
3	4	4	3	4	4	22
4	4	5	5	4	4	26

4	4	5	3	4	4	24
3	4	4	4	5	4	24
3	3	4	3	4	3	20
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5	5	4	5	5	5	29
3	4	4	5	4	4	24
3	4	4	4	5	4	24
2	4	5	4	3	4	22
5	5	5	5	5	5	30

4	4	4	4	4	4	24
4	4	5	5	4	5	27
4	5	5	4	4	4	26
4	4	5	5	5	4	27
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4	5	4	4	4	4	25
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5	5	5	4	4	5	28
5	4	4	5	4	4	26
2	4	5	4	4	5	24

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4	4	5	5	3	3	24
4	4	5	5	5	4	27
3	3	4	4	5	4	23
3	3	3	3	3	3	18
3	3	4	5	4	5	24
3	3	3	3	3	3	18
5	4	4	5	4	3	25
5	5	5	5	5	5	30
5	4	4	5	5	4	27
3	3	3	3	3	3	18
4	4	4	5	4	5	26
3	3	4	3	4	5	22
4	4	4	4	5	4	25

Keputusan Pembelian (Y)

KP1	KP2	KP3	KP4	KP5	KP6	total
4	4	4	4	4	4	24
3	3	4	3	4	4	21
5	4	4	3	5	5	26
4	3	4	4	5	5	25
4	4	3	2	4	4	21
3	3	4	4	5	4	23
4	3	4	3	4	4	22
4	4	3	3	4	4	22
3	2	3	3	4	4	19
4	3	4	4	5	4	24
5	3	4	3	4	5	24
4	4	3	3	4	4	22
4	3	4	4	5	5	25
5	4	4	4	5	4	26
5	4	4	3	5	4	25
4	5	4	3	4	4	24
4	2	3	2	4	4	19
3	3	3	3	4	4	20
4	4	3	3	5	4	23
4	4	4	3	4	4	23
4	3	4	4	5	4	24
4	4	3	4	5	5	25

4	4	4	3	5	4	24
4	5	4	4	5	5	27
5	5	4	5	5	5	29
5	4	4	4	5	5	27
5	4	5	5	4	4	27
5	3	4	4	5	5	26
4	5	4	4	5	5	27
5	4	4	3	5	5	26
3	3	4	3	5	5	23
5	4	4	4	5	4	26
3	3	4	3	5	4	22
4	4	5	4	5	5	27
3	3	3	3	3	3	18
5	5	4	3	5	5	27
4	4	3	3	5	5	24
3	3	3	3	4	3	19
4	4	5	4	5	5	27
5	5	4	4	5	5	28
4	3	4	4	5	5	25
4	4	3	3	4	4	22
3	3	4	5	4	5	24
5	5	5	5	5	5	30
4	4	4	5	5	5	27
4	4	5	5	5	5	28
4	5	5	4	4	4	26
4	4	5	4	5	5	27
4	3	4	4	5	5	25
4	4	5	4	5	5	27
4	4	3	4	4	4	23
4	2	4	4	5	4	23
4	5	4	3	4	4	24
3	4	4	4	4	4	23
5	4	4	4	4	4	25
5	5	4	4	5	5	28
3	4	4	3	5	5	24
5	5	4	4	5	4	27
5	4	4	5	5	5	28
4	4	4	2	4	4	22
4	3	4	3	5	5	24
4	4	5	4	5	5	27
5	4	4	3	4	4	24

2	3	5	5	5	5	25
3	3	4	3	4	4	21
4	2	4	4	5	4	23
5	4	4	4	5	5	27
4	4	5	4	5	5	27
3	3	4	4	5	5	24
4	4	5	4	5	5	27
4	3	4	4	5	5	25
4	5	5	4	5	5	28
4	4	4	3	4	4	23
4	4	5	4	5	5	27
4	5	4	4	5	5	27
4	2	4	4	5	5	24
4	3	4	4	5	4	24
4	3	4	4	5	4	24
4	4	5	4	5	5	27
3	4	5	4	5	5	26
4	4	4	4	5	5	26
3	4	5	4	5	4	25
3	2	4	4	5	4	22
3	3	4	5	5	5	25
5	4	4	4	5	5	27
5	4	4	4	5	3	25
3	4	3	3	4	3	20
4	4	4	5	4	5	26
4	4	4	3	4	4	23
4	4	4	4	5	5	26
4	4	4	4	4	4	24
4	4	4	4	4	4	24
3	4	4	4	5	5	25
4	4	5	4	5	4	26
4	4	3	3	4	4	22
5	4	4	4	5	4	26
4	5	5	5	5	5	29
5	5	4	4	5	5	28
4	4	5	3	5	4	25
4	4	4	4	4	4	24
3	3	3	3	3	3	18
4	4	5	5	4	4	26
4	5	4	4	5	5	27
4	4	4	4	4	4	24

5	5	5	5	5	5	30
4	4	4	4	4	4	24
5	5	5	5	5	4	29
4	4	4	3	4	4	23
4	5	4	3	4	4	24
5	5	5	5	5	5	30
5	5	5	5	5	5	30
5	5	5	5	5	4	29
4	4	5	4	5	5	27
5	3	4	4	5	4	25
4	3	4	3	5	4	23
5	5	3	5	5	5	28
4	4	4	4	4	4	24
5	5	4	5	5	4	28
5	4	5	5	5	5	29
5	5	5	5	5	5	30
5	5	5	3	5	5	28
4	4	4	4	5	4	25
5	4	5	4	5	5	28
4	4	5	5	5	5	28
5	5	5	5	5	5	30
4	4	5	4	5	4	26
4	4	4	4	4	4	24
5	5	5	4	5	5	29
5	3	4	5	4	5	26
5	5	5	5	5	5	30
3	3	5	3	3	3	20
4	5	4	5	5	5	28
3	3	3	3	3	3	18
5	2	5	3	5	5	25
5	2	5	4	5	5	26
4	5	5	4	3	4	25
3	3	3	3	3	3	18
4	4	5	4	5	5	27
4	3	3	3	4	3	20
5	5	5	4	5	5	29

Lampiran 3

Jenis Kelamin

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	Laki-Laki	57	40.7	40.7	40.7
	Perempuan	83	59.3	59.3	100.0
	Total	140	100.0	100.0	

Usia

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	13-19	8	5.7	5.7	5.7
	20-26	90	64.3	64.3	70.0
	27-33	28	20.0	20.0	90.0
	34-40	6	4.3	4.3	94.3
	41-50	8	5.7	5.7	100.0
	Total	140	100.0	100.0	

Pendidikan Terakhir

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	SMP	2	1.4	1.4	1.4
	SMA	50	35.7	35.7	37.1
	DIPLOMA	10	7.1	7.1	44.3
	S1	78	55.7	55.7	100.0
	Total	140	100.0	100.0	

Lampiran 4

Deskripsi Jawaban Responden Mengenai *Advertising*

Advertising 1

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid 1	1	.7	.7	.7
2	3	2.1	2.1	2.9
3	20	14.3	14.3	17.1
4	72	51.4	51.4	68.6
5	44	31.4	31.4	100.0
Total	140	100.0	100.0	

Advertising 2

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid 1	2	1.4	1.4	1.4
3	36	25.7	25.7	27.1
4	75	53.6	53.6	80.7
5	27	19.3	19.3	100.0
Total	140	100.0	100.0	

Advertising 3

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid 2	4	2.9	2.9	2.9
3	48	34.3	34.3	37.1
4	59	42.1	42.1	79.3
5	29	20.7	20.7	100.0
Total	140	100.0	100.0	

Advertising 4

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	2	7	5.0	5.0	5.0
	3	46	32.9	32.9	37.9
	4	56	40.0	40.0	77.9
	5	31	22.1	22.1	100.0
	Total	140	100.0	100.0	

Total Advertising

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	7	1	.7	.7	.7
	8	1	.7	.7	1.4
	10	2	1.4	1.4	2.9
	11	2	1.4	1.4	4.3
	12	8	5.7	5.7	10.0
	13	6	4.3	4.3	14.3
	14	15	10.7	10.7	25.0
	15	26	18.6	18.6	43.6
	16	35	25.0	25.0	68.6
	17	16	11.4	11.4	80.0
	18	18	12.9	12.9	92.9
	19	3	2.1	2.1	95.0
	20	7	5.0	5.0	100.0
	Total	140	100.0	100.0	

Deskripsi Jawaban Responden Mengenai Sales Promotion

Sales promotion 1

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	2	3	2.1	2.1	2.1
	3	35	25.0	25.0	27.1

	4	76	54.3	54.3	81.4
	5	26	18.6	18.6	100.0
	Total	140	100.0	100.0	

Sales promotion 2

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	2	4	2.9	2.9	2.9
	3	40	28.6	28.6	31.4
	4	68	48.6	48.6	80.0
	5	28	20.0	20.0	100.0
	Total	140	100.0	100.0	

Sales promotion 3

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	3	14	10.0	10.0	10.0
	4	90	64.3	64.3	74.3
	5	36	25.7	25.7	100.0
	Total	140	100.0	100.0	

Sales promotion 4

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	2	2	1.4	1.4	1.4
	3	36	25.7	25.7	27.1
	4	72	51.4	51.4	78.6
	5	30	21.4	21.4	100.0
	Total	140	100.0	100.0	

Sales promotion 5

		Frequency	Percent	Valid Percent	Cumulative Percent
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Valid	2	4	2.9	2.9	2.9
	3	54	38.6	38.6	41.4
	4	62	44.3	44.3	85.7
	5	20	14.3	14.3	100.0
Total		140	100.0	100.0	

Sales promotion 6

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	2	7	5.0	5.0	5.0
	3	38	27.1	27.1	32.1
	4	76	54.3	54.3	86.4
	5	19	13.6	13.6	100.0
Total		140	100.0	100.0	

Total Sales Promotion

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	15	1	.7	.7	.7
	16	2	1.4	1.4	2.1
	17	1	.7	.7	2.9
	18	4	2.9	2.9	5.7
	19	7	5.0	5.0	10.7
	20	4	2.9	2.9	13.6
	21	11	7.9	7.9	21.4
	22	17	12.1	12.1	33.6
	23	23	16.4	16.4	50.0
	24	22	15.7	15.7	65.7
	25	22	15.7	15.7	81.4
	26	11	7.9	7.9	89.3
	27	9	6.4	6.4	95.7
	28	4	2.9	2.9	98.6
	30	2	1.4	1.4	100.0
Total		140	100.0	100.0	

Deskripsi Jawaban Responden Mengenai *Personal Selling*

Personal Selling 1

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	2	4	2.9	2.9	2.9
	3	40	28.6	28.6	31.4
	4	55	39.3	39.3	70.7
	5	41	29.3	29.3	100.0
	Total	140	100.0	100.0	

Personal Selling 2

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	2	2	1.4	1.4	1.4
	3	25	17.9	17.9	19.3
	4	92	65.7	65.7	85.0
	5	21	15.0	15.0	100.0
	Total	140	100.0	100.0	

Personal Selling 3

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	2	8	5.7	5.7	5.7
	3	34	24.3	24.3	30.0
	4	83	59.3	59.3	89.3
	5	15	10.7	10.7	100.0
	Total	140	100.0	100.0	

Personal Selling 4

		Frequency	Percent	Valid Percent	Cumulative Percent

Valid	3	30	21.4	21.4	21.4
	4	87	62.1	62.1	83.6
	5	23	16.4	16.4	100.0
Total		140	100.0	100.0	

Personal Selling 5

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	3	17	12.1	12.1	12.1
	4	54	38.6	38.6	50.7
	5	69	49.3	49.3	100.0
Total		140	100.0	100.0	

Personal Selling 6

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	3	17	12.1	12.1	12.1
	4	54	38.6	38.6	50.7
	5	69	49.3	49.3	100.0
Total		140	100.0	100.0	

Total Personal Selling

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	17	1	.7	.7	.7
	18	4	2.9	2.9	3.6
	19	3	2.1	2.1	5.7
	20	6	4.3	4.3	10.0
	21	8	5.7	5.7	15.7
	22	12	8.6	8.6	24.3
	23	10	7.1	7.1	31.4
	24	21	15.0	15.0	46.4

25	24	17.1	17.1	63.6
26	23	16.4	16.4	80.0
27	13	9.3	9.3	89.3
28	10	7.1	7.1	96.4
29	4	2.9	2.9	99.3
30	1	.7	.7	100.0
Total	140	100.0	100.0	

Deskripsi Jawaban Responden Mengenai *Direct Marketing*

Direct Marketing 1

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	2	14	10.0	10.0	10.0
	3	42	30.0	30.0	40.0
	4	58	41.4	41.4	81.4
	5	26	18.6	18.6	100.0
Total		140	100.0	100.0	

Direct Marketing 2

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	3	30	21.4	21.4	21.4
	4	88	62.9	62.9	84.3
	5	22	15.7	15.7	100.0
Total		140	100.0	100.0	

Direct Marketing 3

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	3	17	12.1	12.1	12.1
	4	89	63.6	63.6	75.7
	5	34	24.3	24.3	100.0
Total		140	100.0	100.0	

Direct Marketing 4

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	2	1	.7	.7	.7
	3	22	15.7	15.7	16.4
	4	74	52.9	52.9	69.3
	5	43	30.7	30.7	100.0
	Total	140	100.0	100.0	

Direct Marketing 5

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	2	2	1.4	1.4	1.4
	3	20	14.3	14.3	15.7
	4	78	55.7	55.7	71.4
	5	40	28.6	28.6	100.0
	Total	140	100.0	100.0	

Direct Marketing 6

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	2	3	2.1	2.1	2.1
	3	21	15.0	15.0	17.1
	4	78	55.7	55.7	72.9
	5	38	27.1	27.1	100.0
	Total	140	100.0	100.0	

Total Direct Marketing

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	16	1	.7	.7	.7
	18	8	5.7	5.7	6.4
	19	3	2.1	2.1	8.6

20	5	3.6	3.6	12.1
21	4	2.9	2.9	15.0
22	13	9.3	9.3	24.3
23	11	7.9	7.9	32.1
24	29	20.7	20.7	52.9
25	22	15.7	15.7	68.6
26	20	14.3	14.3	82.9
27	16	11.4	11.4	94.3
28	1	.7	.7	95.0
29	5	3.6	3.6	98.6
30	2	1.4	1.4	100.0
Total	140	100.0	100.0	

Deskripsi Jawaban Responden Mengenai Keputusan Pembelian

Keputusan Pembelian 1

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	2	1	.7	.7	.7
	3	23	16.4	16.4	17.1
	4	74	52.9	52.9	70.0
	5	42	30.0	30.0	100.0
Total		140	100.0	100.0	

Keputusan Pembelian 2

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	2	8	5.7	5.7	5.7
	3	33	23.6	23.6	29.3
	4	67	47.9	47.9	77.1
	5	32	22.9	22.9	100.0
Total		140	100.0	100.0	

Keputusan Pembelian 3

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	3	20	14.3	14.3	14.3
	4	78	55.7	55.7	70.0
	5	42	30.0	30.0	100.0
	Total	140	100.0	100.0	

Keputusan Pembelian 4

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	2	3	2.1	2.1	2.1
	3	41	29.3	29.3	31.4
	4	70	50.0	50.0	81.4
	5	26	18.6	18.6	100.0
	Total	140	100.0	100.0	

Keputusan Pembelian 5

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	3	6	4.3	4.3	4.3
	4	41	29.3	29.3	33.6
	5	93	66.4	66.4	100.0
	Total	140	100.0	100.0	

Keputusan Pembelian 6

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	3	9	6.4	6.4	6.4
	4	61	43.6	43.6	50.0
	5	70	50.0	50.0	100.0

Total	140	100.0	100.0
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Total Keputusan Pembelian

	Frequency	Percent	Valid Percent	Cumulative Percent
Valid 18	4	2.9	2.9	2.9
19	3	2.1	2.1	5.0
20	4	2.9	2.9	7.9
21	3	2.1	2.1	10.0
22	8	5.7	5.7	15.7
23	12	8.6	8.6	24.3
24	24	17.1	17.1	41.4
25	18	12.9	12.9	54.3
26	16	11.4	11.4	65.7
27	22	15.7	15.7	81.4
28	12	8.6	8.6	90.0
29	7	5.0	5.0	95.0
30	7	5.0	5.0	100.0
Total	140	100.0	100.0	

Lampiran 5

Hasil Uji Validitas Kuisisioner Advertising

Correlations

		x1.1	x1.2	x1.3	x1.4	totalx1
x1.1	Pearson Correlation	1	.722**	.287	.415	.816**
	Sig. (2-tailed)		.000	.221	.069	.000
	N	20	20	20	20	20
x1.2	Pearson Correlation	.722**	1	.178	.209	.700**
	Sig. (2-tailed)	.000		.453	.377	.001
	N	20	20	20	20	20
x1.3	Pearson Correlation	.287	.178	1	.564**	.675**
	Sig. (2-tailed)	.221	.453		.010	.001
	N	20	20	20	20	20
x1.4	Pearson Correlation	.415	.209	.564**	1	.764**
	Sig. (2-tailed)	.069	.377	.010		.000
	N	20	20	20	20	20
totalx1	Pearson Correlation	.816**	.700**	.675**	.764**	1
	Sig. (2-tailed)	.000	.001	.001	.000	
	N	20	20	20	20	20

** . Correlation is significant at the 0.01 level (2-tailed).

Hasil Uji Validitas Kuisiener Sales Promotion

Correlations

	x2.1	x2.2	x2.3	x2.4	x2.5	x2.6	totalx2
Pearson Correlation	1	.276	.361	.057	.228	.172	.530 [*]
Sig. (2-tailed)		.238	.118	.810	.333	.468	.016
N	20	20	20	20	20	20	20
Pearson Correlation	.276	1	.124	.295	.246	.295	.592 ^{**}
Sig. (2-tailed)	.238		.604	.207	.295	.207	.006
N	20	20	20	20	20	20	20
Pearson Correlation	.361	.124	1	.334	.555 [*]	.334	.697 ^{**}
Sig. (2-tailed)	.118	.604		.151	.011	.151	.001
N	20	20	20	20	20	20	20
Pearson Correlation	.057	.295	.334	1	.153	.082	.509 [*]
Sig. (2-tailed)	.810	.207	.151		.519	.732	.022
N	20	20	20	20	20	20	20
Pearson Correlation	.228	.246	.555 [*]	.153	1	.604 ^{**}	.762 ^{**}
Sig. (2-tailed)	.333	.295	.011	.519		.005	.000
N	20	20	20	20	20	20	20
Pearson Correlation	.172	.295	.334	.082	.604 ^{**}	1	.678 ^{**}
Sig. (2-tailed)	.468	.207	.151	.732	.005		.001
N	20	20	20	20	20	20	20
Pearson Correlation	.530 [*]	.592 ^{**}	.697 ^{**}	.509 [*]	.762 ^{**}	.678 ^{**}	1
Sig. (2-tailed)	.016	.006	.001	.022	.000	.001	
N	20	20	20	20	20	20	20

*. Correlation is significant at the 0.05 level (2-tailed).

** . Correlation is significant at the 0.01 level (2-tailed).

Hasil Uji Validitas Kuisiener Personal Selling

Correlations

	x3.1	x3.2	x3.3	x3.4	x3.5	x3.6	totalx3
Pearson Correlation	1	.497*	.366	.171	.141	.318	.652**
Sig. (2-tailed)		.026	.113	.472	.552	.171	.002
N	20	20	20	20	20	20	20
Pearson Correlation	.497*	1	.531*	.304	.391	.289	.750**
Sig. (2-tailed)	.026		.016	.193	.088	.216	.000
N	20	20	20	20	20	20	20
Pearson Correlation	.366	.531*	1	.286	.632**	.461*	.815**
Sig. (2-tailed)	.113	.016		.221	.003	.041	.000
N	20	20	20	20	20	20	20
Pearson Correlation	.171	.304	.286	1	.331	.000	.506*
Sig. (2-tailed)	.472	.193	.221		.154	1.000	.023
N	20	20	20	20	20	20	20
Pearson Correlation	.141	.391	.632**	.331	1	.262	.662**
Sig. (2-tailed)	.552	.088	.003	.154		.264	.001
N	20	20	20	20	20	20	20
Pearson Correlation	.318	.289	.461*	.000	.262	1	.606**
Sig. (2-tailed)	.171	.216	.041	1.000	.264		.005
N	20	20	20	20	20	20	20
Pearson Correlation	.652**	.750**	.815**	.506*	.662**	.606**	1
Sig. (2-tailed)	.002	.000	.000	.023	.001	.005	
N	20	20	20	20	20	20	20

*. Correlation is significant at the 0.05 level (2-tailed).

**. Correlation is significant at the 0.01 level (2-tailed).

Hasil Uji Validitas Kuisiener Direct Marketing

Correlations

	x4.1	x4.2	x4.3	x4.4	x4.5	x4.6	totalx4
Pearson Correlation	1	.478 [*]	.423	.240	-.183	.325	.566 ^{**}
Sig. (2-tailed)		.033	.063	.309	.441	.162	.009
N	20	20	20	20	20	20	20
Pearson Correlation	.478 [*]	1	.566 ^{**}	.171	.423	.504 [*]	.783 ^{**}
Sig. (2-tailed)	.033		.009	.471	.063	.023	.000
N	20	20	20	20	20	20	20
Pearson Correlation	.423	.566 ^{**}	1	.283	.393	.506 [*]	.784 ^{**}
Sig. (2-tailed)	.063	.009		.226	.087	.023	.000
N	20	20	20	20	20	20	20
Pearson Correlation	.240	.171	.283	1	.297	.153	.572 ^{**}
Sig. (2-tailed)	.309	.471	.226		.203	.519	.008
N	20	20	20	20	20	20	20
Pearson Correlation	-.183	.423	.393	.297	1	.215	.556 [*]
Sig. (2-tailed)	.441	.063	.087	.203		.363	.011
N	20	20	20	20	20	20	20
Pearson Correlation	.325	.504 [*]	.506 [*]	.153	.215	1	.683 ^{**}
Sig. (2-tailed)	.162	.023	.023	.519	.363		.001
N	20	20	20	20	20	20	20
Pearson Correlation	.566 ^{**}	.783 ^{**}	.784 ^{**}	.572 ^{**}	.556 [*]	.683 ^{**}	1
Sig. (2-tailed)	.009	.000	.000	.008	.011	.001	
N	20	20	20	20	20	20	20

*. Correlation is significant at the 0.05 level (2-tailed).

**. Correlation is significant at the 0.01 level (2-tailed).

Hasil Uji Validitas Kuisisioner Keputusan Pembelian

Correlations

	y1.1	y1.2	y1.3	y1.4	y1.5	y1.6	totally
Pearson Correlation	1	.391	.491*	.211	.630**	.651**	.745**
Sig. (2-tailed)		.089	.028	.372	.003	.002	.000
N	20	20	20	20	20	20	20
Pearson Correlation	.391	1	.163	.529*	.399	.380	.667**
Sig. (2-tailed)	.089		.493	.017	.081	.099	.001
N	20	20	20	20	20	20	20
Pearson Correlation	.491*	.163	1	.404	.432	.385	.631**
Sig. (2-tailed)	.028	.493		.078	.057	.093	.003
N	20	20	20	20	20	20	20
Pearson Correlation	.211	.529*	.404	1	.478*	.442	.712**
Sig. (2-tailed)	.372	.017	.078		.033	.051	.000
N	20	20	20	20	20	20	20
Pearson Correlation	.630**	.399	.432	.478*	1	.899**	.853**
Sig. (2-tailed)	.003	.081	.057	.033		.000	.000
N	20	20	20	20	20	20	20
Pearson Correlation	.651**	.380	.385	.442	.899**	1	.834**
Sig. (2-tailed)	.002	.099	.093	.051	.000		.000
N	20	20	20	20	20	20	20
Pearson Correlation	.745**	.667**	.631**	.712**	.853**	.834**	1
Sig. (2-tailed)	.000	.001	.003	.000	.000	.000	
N	20	20	20	20	20	20	20

*. Correlation is significant at the 0.05 level (2-tailed).

**. Correlation is significant at the 0.01 level (2-tailed).

Lampiran 6
Hasil Uji Reliabilitas Variabel

Case Processing Summary

		N	%
Cases	Valid	140	100.0
	Excluded ^a	0	.0
	Total	140	100.0

a. Listwise deletion based on all Variabels in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
.790	5

Reliability Statistics

Cronbach's Alpha	N of Items
.756	7

Reliability Statistics

Cronbach's Alpha	N of Items
.757	7

Reliability Statistics

Cronbach's Alpha	N of Items
.762	7

Reliability Statistics

Cronbach's Alpha	N of Items
.770	7

Lampiran 7

One-Sample Kolmogorov-Smirnov Test

		Unstandardize d Residual	Unstandardize d Residual	Unstandardize d Residual	Unstandardize d Residual
N		140	140	140	140
Normal Parameters ^{a,b}	Mean	.0000000	.0000000	.0000000	.0000000
	Std. Deviation	2.72111171	2.66106568	2.59876367	2.70686602
Most Extreme	Absolute	.055	.059	.067	.051
Differences	Positive	.033	.044	.033	.034
	Negative	-.055	-.059	-.067	-.051
Test Statistic		.055	.059	.067	.051
Asymp. Sig. (2-tailed)		.200 ^{c,d}	.200 ^{c,d}	.200 ^{c,d}	.200 ^{c,d}

- a. Test distribution is Normal.
- b. Calculated from data.
- c. Lilliefors Significance Correction.
- d. This is a lower bound of the true significance.

Lampiran 8

Hasil Uji Linieritas *Advertising*(X_1) Terhadap Keputusan Pembelian

ANOVA Table

			Sum of Squares	df	Mean Square	F	Sig.
TotalKeputusan Pembelian * total <i>Advertising</i>	Between Groups	(Combined)	190.750	12	15.896	2.234	.014
		Linearity	65.203	1	65.203	9.163	.003
		Deviation from Linearity	125.547	11	11.413	1.604	.105
	Within Groups		903.671	127	7.116		
Total			1094.421	139			

Hasil Uji Linieritas *Sales Promotion*(X_2) Terhadap Keputusan Pembelian

ANOVA Table

			Sum of Squares	df	Mean Square	F	Sig.
Total Keputusan Pembelian * Total <i>Sales Promotion</i>	Between Groups	(Combined)	216.048	14	15.432	2.196	.011
		Linearity	110.125	1	110.125	15.672	.000
		Deviation from Linearity	105.923	13	8.148	1.160	.317
	Within Groups		878.374	125	7.027		
Total			1094.421	139			

Hasil Uji Linieritas *Personal Selling*(X₃) Terhadap Keputusan Pembelian

ANOVA Table

			Sum of Squares	df	Mean Square	F	Sig.
Total	Between	(Combined)	267.416	13	20.570	3.134	.000
Keputusan Pembelian	Groups	Linearity	155.675	1	155.675	23.718	.000
* Total		Deviation from Linearity	111.741	12	9.312	1.419	.166
<i>Personal Selling</i>	Within Groups		827.006	126	6.564		
	Total		1094.421	139			

Hasil Uji Linieritas *Direct Marketing*(X₄) Terhadap Keputusan Pembelian

ANOVA Table

			Sum of Squares	df	Mean Square	F	Sig.
Total	Between	(Combined)	208.327	13	16.025	2.279	.010
Keputusan Pembelian	Groups	Linearity	75.951	1	75.951	10.800	.001
* Total		Deviation from Linearity	132.375	12	11.031	1.569	.109
<i>Direct Marketing</i>	Within Groups		886.095	126	7.032		
	Total		1094.421	139			

Lampiran 9
Hasil Uji Multikolinieritas

		Coefficients ^a			
Model		t	Sig.	Collinearity Statistics	
				Tolerance	VIF
1	(Constant)	5.327	.000		
	Total Advertising	.512	.610	.693	1.444
	Total Sales Promotion	1.686	.094	.646	1.548
	Total Personal Selling	2.910	.004	.671	1.491
	Total Direct Marketing	.165	.869	.617	1.621

a. Dependent Variabel: totally

Lampiran 10

Hasil Uji Regresi Linier Berganda

Variabels Entered/Removed^a

Model	Variabels Entered	Variabels Removed	Method
1	Total <i>Direct Marketing</i> , total <i>Advertising</i> , total <i>Personal Selling</i> , total <i>Sales promotion</i> ^b	.	Enter

a. Dependent Variabel: Keputusan Pembelian

b. All requested Variabels entered.

Model Summary^b

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	.416 ^a	.173	.149	2.589

a. Predictors: (Constant), totalx4, totalx1, totalx3, totalx2

b. Dependent Variabel: Keputusan Pembelian

ANOVA^a

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	189.412	4	47.353	7.064	.000 ^b
	Residual	905.010	135	6.704		
	Total	1094.421	139			

a. Dependent Variabel: Keputusan Pembelian

b. Predictors: (Constant), totalx4, totalx1, totalx3, totalx2

Coefficients^a

Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.
		B	Std. Error	Beta		
1	(Constant)	12.779	2.399		5.327	.000
	totalx1	.059	.114	.048	.512	.610
	totalx2	.168	.100	.164	1.686	.094
	totalx3	.290	.100	.278	2.910	.004

totalx4	.017	.101	.016	.165	.869
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a. Dependent Variabel: Keputusan Pembelian

Lampiran 11

Hasil Uji T (Parsial)

Coefficients^a

Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.
		B	Std. Error	Beta		
1	(Constant)	12.779	2.399		5.327	.000
	totalx1	.059	.114	.048	.512	.610
	totalx2	.168	.100	.164	1.686	.094
	totalx3	.290	.100	.278	2.910	.004
	totalx4	.017	.101	.016	.165	.869

a. Dependent Variabel: Keputusan Pembelian

Lampiran 12

Hasil Uji F (Simultan)

ANOVA^a

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	189.412	4	47.353	7.064	.000 ^b
	Residual	905.010	135	6.704		
	Total	1094.421	139			

a. Dependent Variabel: Keputusan Pembelian

b. Predictors: (Constant), total Direct Marketing, total Advertising, total Personal selling, total Sales Promotion

Lampiran 13

Tabel R

103	0.1614	0.1918	0.2268	0.2504	0.3166
104	0.1606	0.1909	0.2257	0.2492	0.3152
105	0.1599	0.1900	0.2247	0.2480	0.3137
106	0.1591	0.1891	0.2236	0.2469	0.3123
107	0.1584	0.1882	0.2226	0.2458	0.3109
108	0.1576	0.1874	0.2216	0.2446	0.3095
109	0.1569	0.1865	0.2206	0.2436	0.3082
110	0.1562	0.1857	0.2196	0.2425	0.3068
111	0.1555	0.1848	0.2186	0.2414	0.3055
112	0.1548	0.1840	0.2177	0.2403	0.3042
113	0.1541	0.1832	0.2167	0.2393	0.3029
114	0.1535	0.1824	0.2158	0.2383	0.3016
115	0.1528	0.1816	0.2149	0.2373	0.3004
116	0.1522	0.1809	0.2139	0.2363	0.2991
117	0.1515	0.1801	0.2131	0.2353	0.2979
118	0.1509	0.1793	0.2122	0.2343	0.2967
119	0.1502	0.1786	0.2113	0.2333	0.2955
120	0.1496	0.1779	0.2104	0.2324	0.2943
121	0.1490	0.1771	0.2096	0.2315	0.2931
122	0.1484	0.1764	0.2087	0.2305	0.2920
123	0.1478	0.1757	0.2079	0.2296	0.2908
124	0.1472	0.1750	0.2071	0.2287	0.2897
125	0.1466	0.1743	0.2062	0.2278	0.2886
126	0.1460	0.1736	0.2054	0.2269	0.2875
127	0.1455	0.1729	0.2046	0.2260	0.2864
128	0.1449	0.1723	0.2039	0.2252	0.2853
129	0.1443	0.1716	0.2031	0.2243	0.2843
130	0.1438	0.1710	0.2023	0.2235	0.2832
131	0.1432	0.1703	0.2015	0.2226	0.2822
132	0.1427	0.1697	0.2008	0.2218	0.2811
133	0.1422	0.1690	0.2001	0.2210	0.2801
134	0.1416	0.1684	0.1993	0.2202	0.2791
135	0.1411	0.1678	0.1986	0.2194	0.2781
136	0.1406	0.1672	0.1979	0.2186	0.2771
137	0.1401	0.1666	0.1972	0.2178	0.2761
138	0.1396	0.1660	0.1965	0.2170	0.2752
139	0.1391	0.1654	0.1958	0.2163	0.2742
140	0.1386	0.1648	0.1951	0.2155	0.2733
141	0.1381	0.1642	0.1944	0.2148	0.2723
142	0.1376	0.1637	0.1937	0.2140	0.2714
143	0.1371	0.1631	0.1930	0.2133	0.2705
144	0.1367	0.1625	0.1924	0.2126	0.2696
145	0.1362	0.1620	0.1917	0.2118	0.2687
146	0.1357	0.1614	0.1911	0.2111	0.2678
147	0.1353	0.1609	0.1904	0.2104	0.2669
148	0.1348	0.1603	0.1898	0.2097	0.2660
149	0.1344	0.1598	0.1892	0.2090	0.2652
150	0.1339	0.1593	0.1886	0.2083	0.2643

Lampiran 14

Tabel T

Titik Persentase Distribusi t (df = 121 –160)

df \ Pr	0.25	0.10	0.05	0.025	0.01	0.005	0.001
	0.50	0.20	0.10	0.050	0.02	0.010	0.002
121	0.67652	1.28859	1.65754	1.97976	2.35756	2.61707	3.15895
122	0.67651	1.28853	1.65744	1.97960	2.35730	2.61673	3.15838
123	0.67649	1.28847	1.65734	1.97944	2.35705	2.61639	3.15781
124	0.67647	1.28842	1.65723	1.97928	2.35680	2.61606	3.15726
125	0.67646	1.28836	1.65714	1.97912	2.35655	2.61573	3.15671
126	0.67644	1.28831	1.65704	1.97897	2.35631	2.61541	3.15617
127	0.67643	1.28825	1.65694	1.97882	2.35607	2.61510	3.15565
128	0.67641	1.28820	1.65685	1.97867	2.35583	2.61478	3.15512
129	0.67640	1.28815	1.65675	1.97852	2.35560	2.61448	3.15461
130	0.67638	1.28810	1.65666	1.97838	2.35537	2.61418	3.15411
131	0.67637	1.28805	1.65657	1.97824	2.35515	2.61388	3.15361
132	0.67635	1.28800	1.65648	1.97810	2.35493	2.61359	3.15312
133	0.67634	1.28795	1.65639	1.97796	2.35471	2.61330	3.15264
134	0.67633	1.28790	1.65630	1.97783	2.35450	2.61302	3.15217
135	0.67631	1.28785	1.65622	1.97769	2.35429	2.61274	3.15170
136	0.67630	1.28781	1.65613	1.97756	2.35408	2.61246	3.15124
137	0.67628	1.28776	1.65605	1.97743	2.35387	2.61219	3.15079
138	0.67627	1.28772	1.65597	1.97730	2.35367	2.61193	3.15034
139	0.67626	1.28767	1.65589	1.97718	2.35347	2.61166	3.14990
140	0.67625	1.28763	1.65581	1.97705	2.35328	2.61140	3.14947
141	0.67623	1.28758	1.65573	1.97693	2.35309	2.61115	3.14904
142	0.67622	1.28754	1.65566	1.97681	2.35289	2.61090	3.14862
143	0.67621	1.28750	1.65558	1.97669	2.35271	2.61065	3.14820
144	0.67620	1.28746	1.65550	1.97658	2.35252	2.61040	3.14779
145	0.67619	1.28742	1.65543	1.97646	2.35234	2.61016	3.14739
146	0.67617	1.28738	1.65536	1.97635	2.35216	2.60992	3.14699
147	0.67616	1.28734	1.65529	1.97623	2.35198	2.60969	3.14660
148	0.67615	1.28730	1.65521	1.97612	2.35181	2.60946	3.14621
149	0.67614	1.28726	1.65514	1.97601	2.35163	2.60923	3.14583
150	0.67613	1.28722	1.65508	1.97591	2.35146	2.60900	3.14545
151	0.67612	1.28718	1.65501	1.97580	2.35130	2.60878	3.14508
152	0.67611	1.28715	1.65494	1.97569	2.35113	2.60856	3.14471
153	0.67610	1.28711	1.65487	1.97559	2.35097	2.60834	3.14435
154	0.67609	1.28707	1.65481	1.97549	2.35081	2.60813	3.14400
155	0.67608	1.28704	1.65474	1.97539	2.35065	2.60792	3.14364
156	0.67607	1.28700	1.65468	1.97529	2.35049	2.60771	3.14330
157	0.67606	1.28697	1.65462	1.97519	2.35033	2.60751	3.14295
158	0.67605	1.28693	1.65455	1.97509	2.35018	2.60730	3.14261
159	0.67604	1.28690	1.65449	1.97500	2.35003	2.60710	3.14228
160	0.67603	1.28687	1.65443	1.97490	2.34988	2.60691	3.14195

Lampiran 15

Tabel F

Titik Persentase Distribusi F untuk Probabilita = 0,05															
df untuk penyebut (N2)	df untuk pembilang (N1)														
	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
136	3.91	3.06	2.67	2.44	2.28	2.17	2.08	2.01	1.95	1.90	1.86	1.82	1.79	1.77	1.74
137	3.91	3.06	2.67	2.44	2.28	2.17	2.08	2.01	1.95	1.90	1.86	1.82	1.79	1.76	1.74
138	3.91	3.06	2.67	2.44	2.28	2.16	2.08	2.01	1.95	1.90	1.86	1.82	1.79	1.76	1.74
139	3.91	3.06	2.67	2.44	2.28	2.16	2.08	2.01	1.95	1.90	1.86	1.82	1.79	1.76	1.74
140	3.91	3.06	2.67	2.44	2.28	2.16	2.08	2.01	1.95	1.90	1.86	1.82	1.79	1.76	1.74
141	3.91	3.06	2.67	2.44	2.28	2.16	2.08	2.00	1.95	1.90	1.86	1.82	1.79	1.76	1.74
142	3.91	3.06	2.67	2.44	2.28	2.16	2.07	2.00	1.95	1.90	1.86	1.82	1.79	1.76	1.74
143	3.91	3.06	2.67	2.43	2.28	2.16	2.07	2.00	1.95	1.90	1.86	1.82	1.79	1.76	1.74
144	3.91	3.06	2.67	2.43	2.28	2.16	2.07	2.00	1.95	1.90	1.86	1.82	1.79	1.76	1.74
145	3.91	3.06	2.67	2.43	2.28	2.16	2.07	2.00	1.94	1.90	1.86	1.82	1.79	1.76	1.74
146	3.91	3.06	2.67	2.43	2.28	2.16	2.07	2.00	1.94	1.90	1.85	1.82	1.79	1.76	1.74
147	3.91	3.06	2.67	2.43	2.28	2.16	2.07	2.00	1.94	1.90	1.85	1.82	1.79	1.76	1.73
148	3.91	3.06	2.67	2.43	2.28	2.16	2.07	2.00	1.94	1.90	1.85	1.82	1.79	1.76	1.73
149	3.90	3.06	2.67	2.43	2.27	2.16	2.07	2.00	1.94	1.89	1.85	1.82	1.79	1.76	1.73
150	3.90	3.06	2.66	2.43	2.27	2.16	2.07	2.00	1.94	1.89	1.85	1.82	1.79	1.76	1.73
151	3.90	3.06	2.66	2.43	2.27	2.16	2.07	2.00	1.94	1.89	1.85	1.82	1.79	1.76	1.73
152	3.90	3.06	2.66	2.43	2.27	2.16	2.07	2.00	1.94	1.89	1.85	1.82	1.79	1.76	1.73
153	3.90	3.06	2.66	2.43	2.27	2.16	2.07	2.00	1.94	1.89	1.85	1.82	1.78	1.76	1.73
154	3.90	3.05	2.66	2.43	2.27	2.16	2.07	2.00	1.94	1.89	1.85	1.82	1.78	1.76	1.73
155	3.90	3.05	2.66	2.43	2.27	2.16	2.07	2.00	1.94	1.89	1.85	1.82	1.78	1.76	1.73
156	3.90	3.05	2.66	2.43	2.27	2.16	2.07	2.00	1.94	1.89	1.85	1.81	1.78	1.76	1.73
157	3.90	3.05	2.66	2.43	2.27	2.16	2.07	2.00	1.94	1.89	1.85	1.81	1.78	1.76	1.73
158	3.90	3.05	2.66	2.43	2.27	2.16	2.07	2.00	1.94	1.89	1.85	1.81	1.78	1.75	1.73
159	3.90	3.05	2.66	2.43	2.27	2.16	2.07	2.00	1.94	1.89	1.85	1.81	1.78	1.75	1.73
160	3.90	3.05	2.66	2.43	2.27	2.16	2.07	2.00	1.94	1.89	1.85	1.81	1.78	1.75	1.73
161	3.90	3.05	2.66	2.43	2.27	2.16	2.07	2.00	1.94	1.89	1.85	1.81	1.78	1.75	1.73
162	3.90	3.05	2.66	2.43	2.27	2.15	2.07	2.00	1.94	1.89	1.85	1.81	1.78	1.75	1.73
163	3.90	3.05	2.66	2.43	2.27	2.15	2.07	2.00	1.94	1.89	1.85	1.81	1.78	1.75	1.73
164	3.90	3.05	2.66	2.43	2.27	2.15	2.07	2.00	1.94	1.89	1.85	1.81	1.78	1.75	1.73
165	3.90	3.05	2.66	2.43	2.27	2.15	2.07	1.99	1.94	1.89	1.85	1.81	1.78	1.75	1.73
166	3.90	3.05	2.66	2.43	2.27	2.15	2.07	1.99	1.94	1.89	1.85	1.81	1.78	1.75	1.73
167	3.90	3.05	2.66	2.43	2.27	2.15	2.06	1.99	1.94	1.89	1.85	1.81	1.78	1.75	1.73
168	3.90	3.05	2.66	2.43	2.27	2.15	2.06	1.99	1.94	1.89	1.85	1.81	1.78	1.75	1.73
169	3.90	3.05	2.66	2.43	2.27	2.15	2.06	1.99	1.94	1.89	1.85	1.81	1.78	1.75	1.73
170	3.90	3.05	2.66	2.42	2.27	2.15	2.06	1.99	1.94	1.89	1.85	1.81	1.78	1.75	1.73
171	3.90	3.05	2.66	2.42	2.27	2.15	2.06	1.99	1.93	1.89	1.85	1.81	1.78	1.75	1.73
172	3.90	3.05	2.66	2.42	2.27	2.15	2.06	1.99	1.93	1.89	1.84	1.81	1.78	1.75	1.72
173	3.90	3.05	2.66	2.42	2.27	2.15	2.06	1.99	1.93	1.89	1.84	1.81	1.78	1.75	1.72
174	3.90	3.05	2.66	2.42	2.27	2.15	2.06	1.99	1.93	1.89	1.84	1.81	1.78	1.75	1.72
175	3.90	3.05	2.66	2.42	2.27	2.15	2.06	1.99	1.93	1.89	1.84	1.81	1.78	1.75	1.72
176	3.89	3.05	2.66	2.42	2.27	2.15	2.06	1.99	1.93	1.88	1.84	1.81	1.78	1.75	1.72
177	3.89	3.05	2.66	2.42	2.27	2.15	2.06	1.99	1.93	1.88	1.84	1.81	1.78	1.75	1.72
178	3.89	3.05	2.66	2.42	2.26	2.15	2.06	1.99	1.93	1.88	1.84	1.81	1.78	1.75	1.72
179	3.89	3.05	2.66	2.42	2.26	2.15	2.06	1.99	1.93	1.88	1.84	1.81	1.78	1.75	1.72
180	3.89	3.05	2.65	2.42	2.26	2.15	2.06	1.99	1.93	1.88	1.84	1.81	1.77	1.75	1.72

